

## NRG Energy, Inc.

Kirk Andrews Executive Vice President & Chief Financial Officer

> September 30, 2015 Wolfe Research Power & Gas Leaders Conference

nro





#### **Cautionary Statements And Risk Factors That May Affect Future Results**

This presentation includes forward-looking statements within the meaning of the federal securities laws. Actual results could differ materially from such forward-looking statements. The factors that could cause actual results to differ are discussed in the Appendix herein and in NRG's and NRG Yield's filings with the Securities and Exchange Commission.

#### **Non-GAAP Financial Information**

This presentation refers to certain financial measures that were not prepared in accordance with U.S. generally accepted accounting principles. Reconciliations of those non-GAAP financial measures to the most directly comparable GAAP financial measures can be found in the Appendix herein.



 ✓ Core Wholesale / Retail Integrated Platform



Continued Strong Results in a Volatile Market

✓ PJM Capacity Performance Auction



 ${\sim}\$425$  MM Increase in Capacity Revenue from Planning Year 16/17 to 18/19

 Replenishing NRG Capital through NRG Yield Drop Downs



 ${\sim}\$210~\text{MM}^1$  in Expected Cash Proceeds from EME Wind

✓ Confirming NRG Yield Dividend Growth



15% Per Year through 2018 Without the Need for Additional Equity

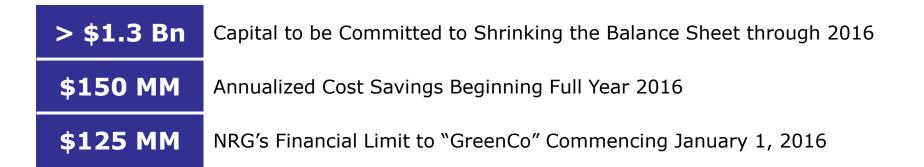
Continued Execution Excellence Across the Platform



## Summarizing the NRG Reset

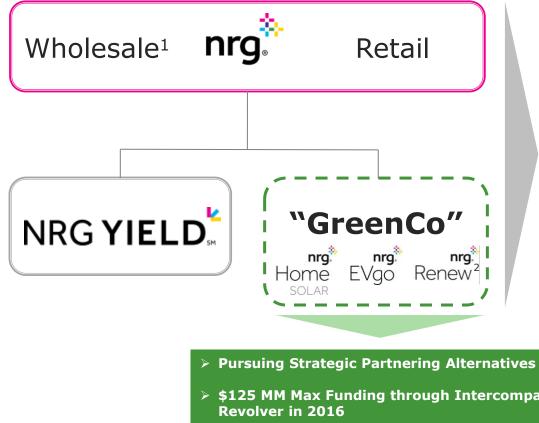
Simplification of NRG; Formation of "GreenCo"

Unlocking Capital



**NRG Reset Objective:** A Simpler NRG Group Enhanced by an Immediate Company Wide Effort to Unlock Capital (Opex + Capex) to Shrink the Balance Sheet

# Simplification of NRG



- ✓ Disciplined allocation of capital for growth across all business segments
- Simplified approach to measure  $\checkmark$ value of company
- ✓ Reduced cost structure
- Prioritized decision making
- Continued access to group  $\checkmark$ synergies
- \$125 MM Max Funding through Intercompany

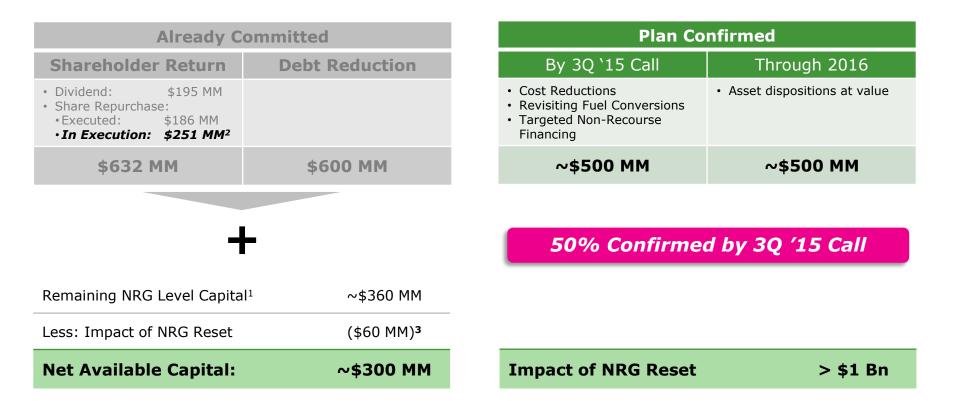
#### Transition Begins Now and Will be Fully Effective on January 1, 2016



### Capital Allocation: Focusing on the Balance Sheet

#### 2015 Update<sup>1</sup>

NRG Reset: Setting up for 2016



#### Committing >\$1.3Bn to Additional Share Repurchases / Debt Reduction through 2016 Plus ~\$250 MM of Share Repurchases Underway

<sup>1</sup> Per slide 15 of NRG's 2<sup>nd</sup> Quarter Earnings Presentation on August 4, 2015 and based on midpoint of 2015 financial guidance; <sup>2</sup> Pursuant to 10b5-1 program announced on September 21, 2015; <sup>3</sup> Expected NRG Reset Cost to Achieve in 2015

## NRG Yield: Built for Long-Term Success

NRG YIELD

Well-Diversified Portfolio<sup>1</sup>

+ 44 facilities in 14 States

✤ Total generation: 5,758 MW

- Conventional: 1,945 MW
- Renewable: 2,496 MW
- Thermal: 1,317 MWt
- Customer profile<sup>2</sup>:
  - Avg. credit rating: A3
  - Avg. contract: 16 yrs.

Visible Dividend Growth

- Commencing 2016, full year CAFD will be realized from Desert Sunlight and EME wind as well as the start of Alta X / XI PPAs
- Ability to achieve target 15% per year growth through 2018, consistent with long-term expectations

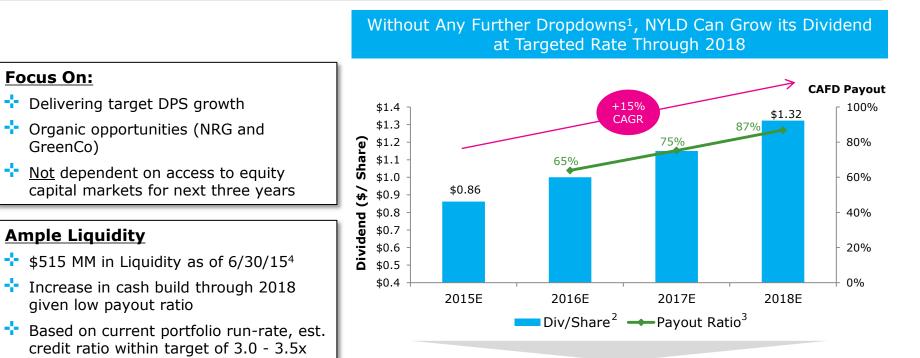
#### Strong Sponsor

- NRG Energy: Largest competitive power company in North America
- Remaining ROFO Pipeline:\$130 MM CAFD
- Continued development by NRG and GreenCo

A Premier Dividend-Growth Company with Ability to Grow over the Next Several Years Without Having to Access the Equity Markets

## Recalibration of NRG Yield





>\$130 MM in additional CAFD available via remaining ROFO pipeline; excludes incremental NRG GreenCo investments

Current Payout Ratio and Liquidity Levels Allow NYLD to Maintain Expected Dividend Growth Targets until the 'Equity Window' Reopens

<sup>1</sup> Contemplates only the announced \$210MM dropdown of 75% of EME Wind portfolio and completion of existing commitments to NRG Home Solar and Renew DG

<sup>2</sup> Dividends/share in charts above correspond to annualized 4Q dividend/share

Corporate Debt to Corporate EBITDA

- <sup>3</sup> Payout ratio maintained within 85-90% range
- <sup>4</sup> Excludes impact of EME wind transaction







#### **Forward-Looking Statements**

In addition to historical information, the information presented in this communication includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Exchange Act. These statements involve estimates, expectations, projections, goals, assumptions, known and unknown risks and uncertainties and can typically be identified by terminology such as "may," "should," "objective," "projection," "forecast," "goal," "guidance," "outlook," "expect," "intend," "seek," "plan," "think," "anticipate," "estimate," "predict," "target," "potential" or "continue" or the negative of these terms or other comparable terminology. Such forward-looking statements include, but are not limited to, statements about the anticipated benefits of acquisitions, the Company's future revenues, income, indebtedness, capital structure, plans, expectations, objectives, projected financial performance and/or business results and other future events, and views of economic and market conditions.

Although NRG believes that its expectations are reasonable, it can give no assurance that these expectations will prove to have been correct, and actual results may vary materially. Factors that could cause actual results to differ materially from those contemplated above include, among others, general economic conditions, hazards customary in the power industry, weather conditions, competition in wholesale power markets, the volatility of energy and fuel prices, failure of customers to perform under contracts, changes in the wholesale power markets, changes in government regulations, the condition of capital markets generally, our ability to access capital markets, unanticipated outages at our generation facilities, adverse results in current and future litigation, failure to identify, execute or successfully implement acquisitions and repowerings, our ability to implement value enhancing improvements to plant operations and companywide processes, our ability to obtain federal loan guarantees, the inability to maintain or create successful partnering relationships, our ability to operate our businesses efficiently including NRG Yield, our ability to retain retail customers and to grow our NRG Home Solar business, our ability to realize value through our asset optimization strategy and the creation of "GreenCo," the ability to successfully integrate businesses of acquired companies, the ability to close the drop-down transactions with NRG Yield, and our ability to ccomplete share repurchases under the Capital Allocation Plan may be made from time to time subject to market conditions and other factors, including as permitted by United States securities laws. Furthermore, any common stock dividend is subject to available capital and market conditions.

NRG undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law. These estimates are based on assumptions believed to be reasonable as of that date. NRG disclaims any current intention to update such guidance, except as required by law. The foregoing review of factors that could cause NRG's actual results to differ materially from those contemplated in the forward-looking statements included in this Earnings Presentation should be considered in connection with information regarding risks and uncertainties that may affect NRG's future results included in NRG's filings with the Securities and Exchange Commission at www.sec.gov.

## Safe Harbor



This presentation contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements are subject to certain risks, uncertainties and assumptions and typically can be identified by the use of words such as "expect," "estimate," "should," "anticipate," "forecast," "plan," "guidance," "believe" and similar terms. Such forward-looking statements include, but are not limited to, statements about the Company's future revenues, income, indebtedness, capital structure, strategy, plans, expectations, objectives, projected financial performance and/or business results and other future events, and views of economic and market conditions.

Although NRG Yield, Inc. believes that the expectations are reasonable, it can give no assurance that these expectations will prove to have been correct, and actual results may vary materially. Factors that could cause actual results to differ materially from those contemplated above include, among others, general economic conditions, hazards customary in the power industry, weather conditions, competition in wholesale power markets, the volatility of energy and fuel prices, failure of customers to perform under contracts, changes in the wholesale power markets, changes in government regulations, the condition of capital markets generally, our ability to access capital markets, unanticipated outages at our generation facilities, adverse results in current and future litigation, failure to identify, execute or successfully implement acquisitions (including receipt of third party consents and regulatory approvals), our ability to enter into new contracts as existing contracts expire, our ability to acquire assets from NRG Energy, Inc. or third parties, our ability to close the drop-down transactions, and our ability to maintain and grow our quarterly dividends.

NRG Yield, Inc. undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law. These estimates are based on assumptions believe to be reasonable as of that date. NRG Yield, Inc. disclaims any current intention to update such guidance, except as required by law. The foregoing review of factors that could cause NRG Yield, Inc.'s actual results to differ materially from those contemplated in the forward-looking statements included in this Presentation should be considered in connection with information regarding risks and uncertainties that may affect NRG Yield, Inc.'s future results included in NRG Yield, Inc.'s filings with the Securities and Exchange Commission at <u>www.sec.gov</u>.