



NRG Energy Inc.

# First Quarter 2019 Earnings Presentation

May 2, 2019

## **Forward-Looking Statements**

In addition to historical information, the information presented in this presentation includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Exchange Act. These statements involve estimates, expectations, projections, goals, assumptions, known and unknown risks and uncertainties and can typically be identified by terminology such as "may," "should," "could," "objective," "projection," "forecast," "goal," "guidance," "outlook," "expect," "intend," "seek," "plan," "think," "anticipate," "estimate," "predict," "target," "potential" or "continue" or the negative of these terms or other comparable terminology. Such forward-looking statements include, but are not limited to, statements about the Company's future revenues, income, indebtedness, capital structure, plans, expectations, objectives, projected financial performance and/or business results and other future events, and views of economic and market conditions.

Although NRG believes that its expectations are reasonable, it can give no assurance that these expectations will prove to be correct, and actual results may vary materially. Factors that could cause actual results to differ materially from those contemplated herein include, among others, general economic conditions, hazards customary in the power industry, weather conditions, competition in wholesale power markets, the volatility of energy and fuel prices, failure of customers to perform under contracts, changes in the wholesale power markets, changes in government regulations, the condition of capital markets generally, our ability to access capital markets, cyberterrorism and inadequate cybersecurity, unanticipated outages at our generation facilities, adverse results in current and future litigation, failure to identify, execute or successfully implement acquisitions, repowerings or asset sales, our ability to implement value enhancing improvements to plant operations and companywide processes, our ability to implement and execute on our publicly announced transformation plan, including any cost savings and margin enhancement, our ability to achieve our net debt targets, our ability to proceed with projects under development or the inability to complete the construction of such projects on schedule or within budget, the inability to maintain or create successful partnering relationships, our ability to operate our businesses efficiently, our ability to retain retail customers, our ability to realize value through our commercial operations strategy, the ability to successfully integrate businesses of acquired companies, our ability to realize anticipated benefits of transactions (including expected cost savings and other synergies) or the risk that anticipated benefits may take longer to realize than expected, and our ability to execute our Capital Allocation Plan. Debt and share repurchases may be made from time to time subject to market conditions and other factors, including as permitted by United States securities laws. Furthermore, any common stock dividend is subject to available capital and market conditions.

NRG undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law. The adjusted EBITDA, free cash flow guidance and excess cash guidance are estimates as of May 2, 2019. These estimates are based on assumptions the company believed to be reasonable as of that date. NRG disclaims any current intention to update such guidance, except as required by law. The foregoing review of factors that could cause NRG's actual results to differ materially from those contemplated in the forward-looking statements included in this presentation should be considered in connection with information regarding risks and uncertainties that may affect NRG's future results included in NRG's filings with the Securities and Exchange Commission at [www.sec.gov](http://www.sec.gov).

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## **Business Review**

Mauricio Gutierrez, President and CEO

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## **Financial Review**

Kirk Andrews, EVP and CFO

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## **Closing Remarks**

Mauricio Gutierrez, President and CEO

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## **Q&A**

**Integrated Platform Delivers Predictable Results;  
Reaffirming 2019 Guidance**

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**Well-Positioned for Summer and Increasingly Robust  
Long-Term Market Fundamentals**

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**On Track to Achieve 2019's Share Repurchase and  
Investment Grade Metric Targets**

# Q1 Results and Highlights

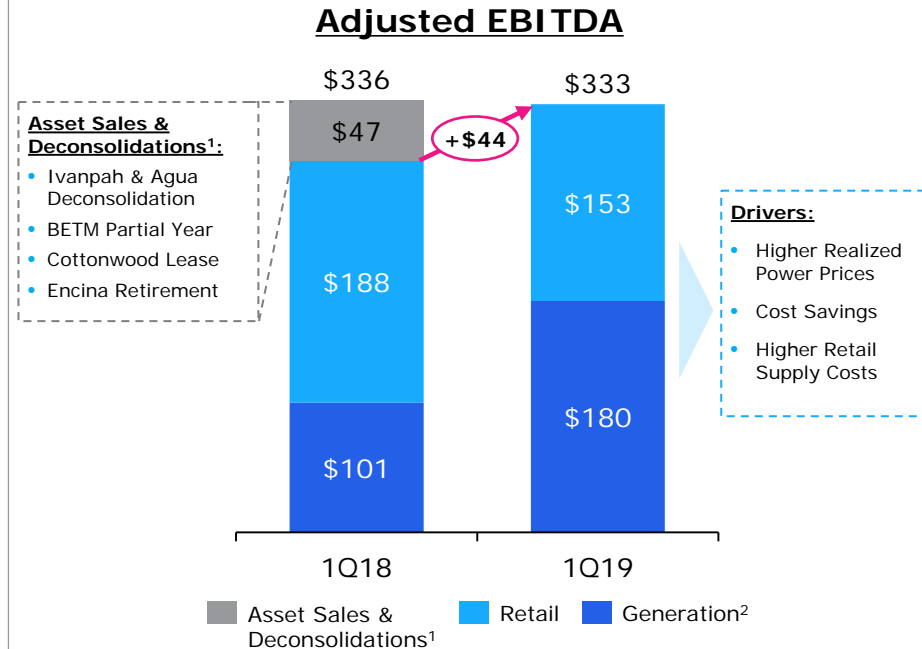


## Q1 Business Highlights

- ✓ Top quartile safety performance
- ✓ On track to achieve cost savings and margin enhancement
- ✓ Completed \$500 MM of current \$1 Bn share buyback program at average realized price of \$42.21/share; ending share count 267.2 MM
- ✓ Activated expanded Summer Readiness program across businesses

## Year over Year Results and Drivers

(\$ millions)



**Reaffirming 2019 Guidance Ranges:**

\$1,850 - \$2,050 MM Adjusted EBITDA

\$1,250 - \$1,450 MM FCFbG

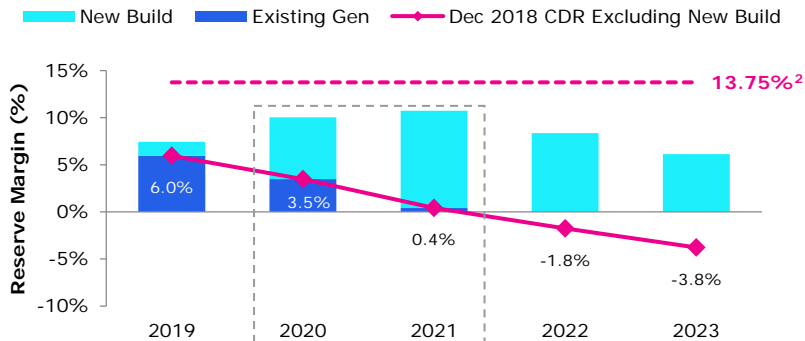
Results Demonstrate Strength of Integrated Platform

<sup>1</sup> See slide 30; <sup>2</sup> Includes Corporate segment



## Reserve Margins Continue to Tighten as New Builds Lag Demand Growth

Reserve Margin Composition<sup>1</sup>



Capacity Necessary to Achieve CDR Reserve Margins

(MWs)	2020	2021	Likelihood of Success
<b>Conventional</b>	--	1,625	Low
<b>Solar</b>	2,830	1,011	Contracted : High Merchant: Low
<b>Wind</b>	8,317	3,008	Low

## Platform Well-Positioned for Summer

- **Retail Prepared for Summer Volatility**
  - Enhanced customer outreach; NRG apps, social media alerts and public media
  - Enhanced Demand Management programs
  - Fully hedged on priced load
- **Generation Strengthen Ahead of Summer**
  - Expanded pre-summer maintenance
  - Gregory planned return to service adds 385 MW of dispatchable capacity
  - Maintaining sufficient excess generation
- **Integrated Platform Steps to Maintain Balance**
  - Positioned to acquire customers at-value
  - Complement fleet with Power Purchase Agreement (PPA) strategy

ERCOT Fundamentals Remain Tight;  
 NRG Well-Positioned to Deliver Predictable Earnings

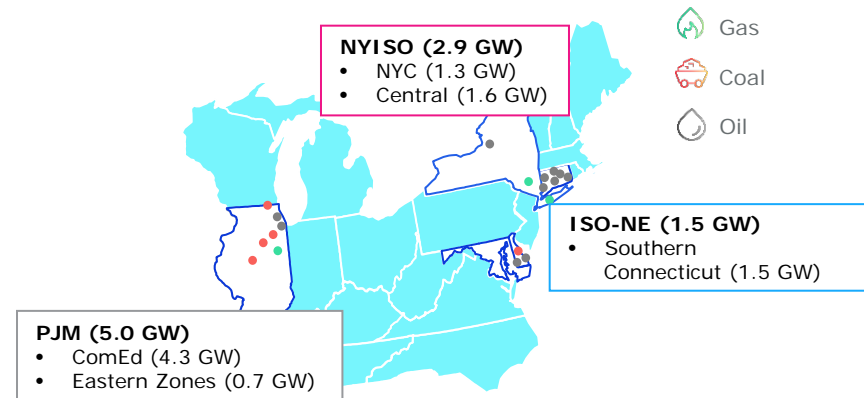
<sup>1</sup> Reserve Margin sourced from Dec 2018 CDR adjusted for the indefinite mothball of Gibbons Creek (470 MW) and announced retirement of Oklaunion (650 MW); <sup>2</sup> Prior target reserve margin

## Regulatory Changes Aimed to Improve Competitive Markets

Type	Description
<b>PJM Fast Start</b>	<ul style="list-style-type: none"> <li>• FERC directed PJM to allow fast start resources to set price</li> <li>• Pro-market policy action by PJM and FERC</li> </ul>
<b>PJM Capacity Reform</b>	<ul style="list-style-type: none"> <li>• 2022/23 Capacity Auction to be executed in August under current rules barring further FERC action</li> <li>• FERC timeline uncertain; continue to expect FERC to address price suppression, consistent with recent orders</li> </ul>
<b>PJM ORDC Reform</b>	<ul style="list-style-type: none"> <li>• Increase reserve price cap from \$850/MWh to \$2,000/MWh</li> <li>• Pro-market proposal by PJM; FERC action timeline uncertain</li> </ul>
<b>ISO-NE Fuel Security</b>	<ul style="list-style-type: none"> <li>• Price adder for fuel security; current proposal viewed as insufficient</li> </ul>

## Well-Located and Diverse Fleet

### NRG East Generation Fleet



- **PJM**
  - Positioned near load centers and required for system reliability
- **ISO-NE/NYISO**
  - Dual-fuel assets provide fuel diversity and grid resilience
  - Well positioned for fuel scarcity
  - Located near load centers

NRG Fleet Well-Positioned for Regulatory and Market Reform in the East



# Financial Review



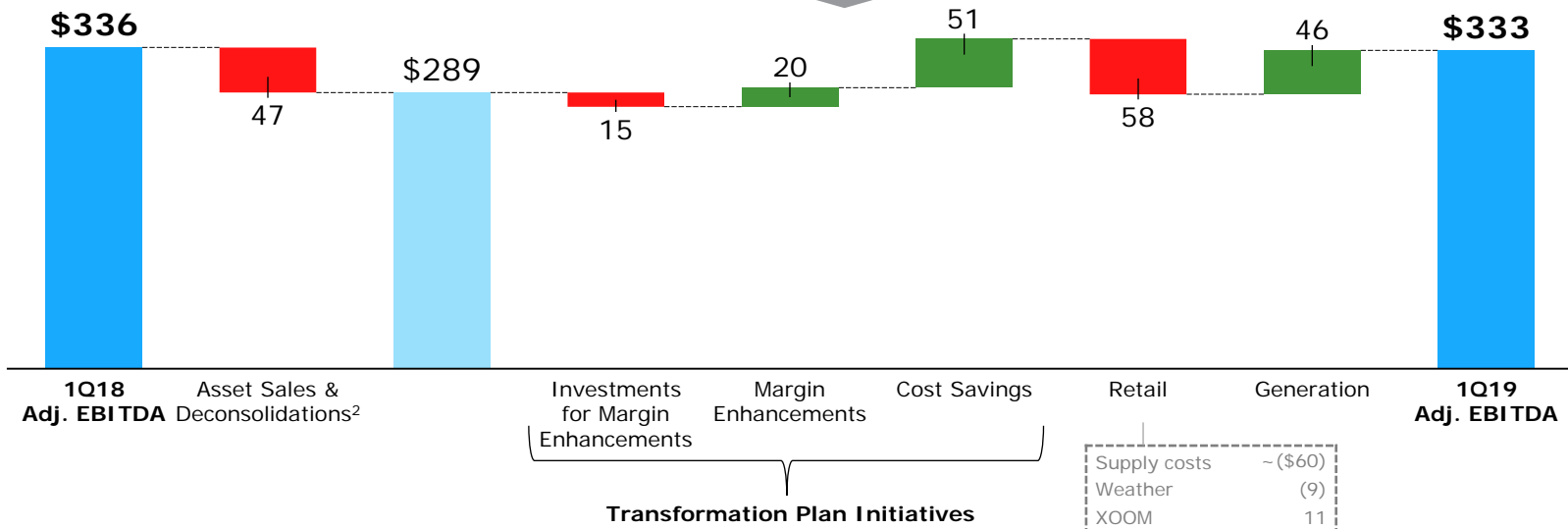
# Q1 2019 Results

## Reaffirming 2019 Guidance



(\$ millions)

	Three Months Ended 3/31/2018	Three Months Ended 3/31/2019	2019 Guidance
Retail	\$ 188	\$ 153	\$1,000 – \$1,100
Generation <sup>1</sup>	148	180	850 – 950
<b>Adjusted EBITDA</b>	<b>\$ 336</b>	<b>\$ 333</b>	<b>\$1,850 - \$2,050</b>



### Other Highlights:

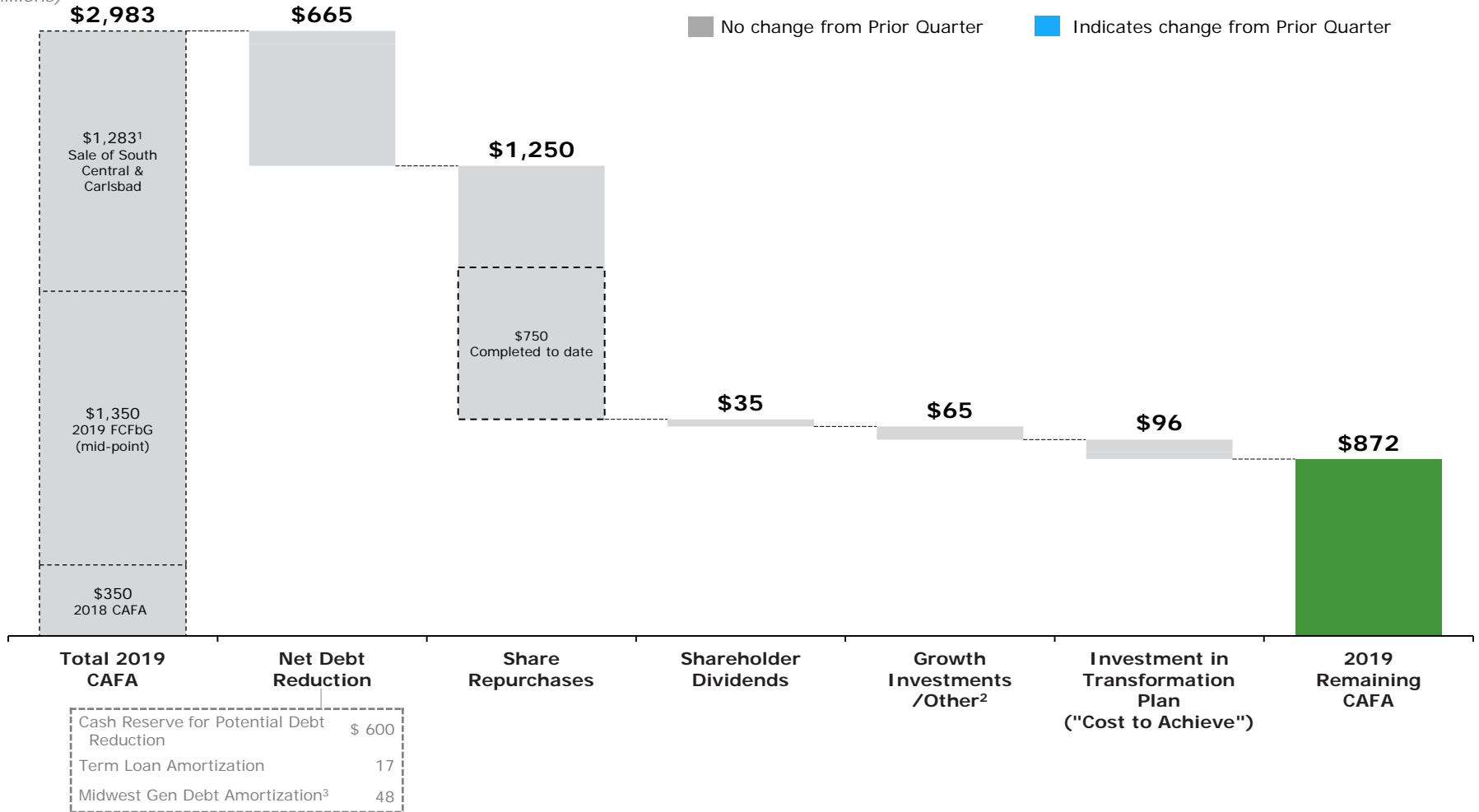
- ✦ Completed \$500 MM of the 2019 \$1.0 Bn share repurchase program at an average price of \$42.21 per share
- ✦ Continue to target 2.5-2.75x net debt/Adjusted EBITDA investment grade credit metrics
- ✦ Reaffirming 2019 guidance ranges

<sup>1</sup> Includes Corporate segment; <sup>2</sup> See slide 30 for details

# 2019 Capital Allocation



(\$ millions)



**Capital Allocation Unchanged From Prior Quarter**

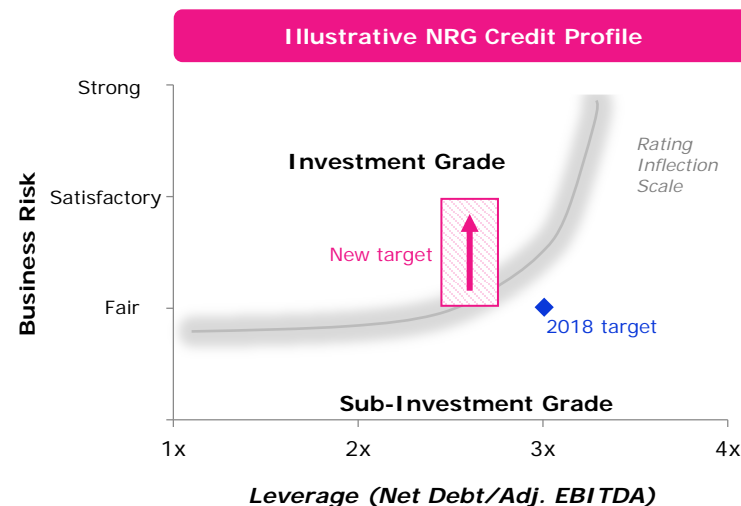
<sup>1</sup> See appendix slide 28 for details; net of transaction fees and other adjustments; <sup>2</sup> Includes \$15 MM for GenOn pension funding for 2019; <sup>3</sup> \$48 MM of 2019 capacity revenue sold forward in 2016; 2019 payment to counterparty treated as debt amortization for accounting purposes

# Corporate Credit Profile/New Targets

(\$ millions)

	2019 Guidance
<b>Corporate Debt<sup>1</sup></b>	<b>\$6,524</b>
2019 Term Loan Amortization	(17)
<b>Corporate Debt</b>	<b>\$6,507</b>
Cash & Cash Equivalents <sup>2</sup>	(500)
Debt reduction	(600)
<b>Corporate Net Debt</b>	<b>~\$5,407</b>
<b>Adj. EBITDA<sup>3</sup></b>	<b>\$1,950</b>
Less: MWG Adj. EBITDA <sup>4</sup> , net of cash distribution	(30)
Other Adjustments <sup>5</sup>	150
<b>Corporate Adj. EBITDA</b>	<b>\$2,070</b>

<b>Net Debt / Adj. EBITDA</b>	<b>2.50 - 2.75x</b>
<b>Adj. CFO<sup>6</sup> / Net Debt</b>	<b>27.5 - 32.5%</b>
<b>(Adj. CFO + Interest<sup>6</sup>) / Interest<sup>6</sup></b>	<b>5.5 - 6.5x</b>



- ✦ Further enhances financial risk profile
- ✦ Reduces cost of capital
- ✦ Accretive to FCFbG (2%)

## On Track To Achieve Investment Grade Metrics

<sup>1</sup> Balance at 12/31/2018; <sup>2</sup> 2019 comprises minimum cash assuming capital is fully deployed; <sup>3</sup> Midpoint of 2019 guidance range; <sup>4</sup> Adjusted EBITDA of \$135 MM less distributions of \$105 MM; <sup>5</sup> Includes non-cash expenses (i.e. nuclear amortization, equity compensation amortization, and bad debt expense) that are included in Adj. EBITDA; <sup>6</sup> See slide 32; assumes full year impact of ~6% interest savings associated with \$600 MM of debt reduction



# Closing Remarks

## Deliver on Financial and Operational Objectives

- Strong year-to-date financial, operational and safety performance

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## Execute on NRG Transformation Plan 2019 Objectives

- \$590 MM cumulative EBITDA-accretive cost savings
- \$135 MM cumulative EBITDA-accretive margin enhancement

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## Continue to Perfect Customer-Focused Business Model

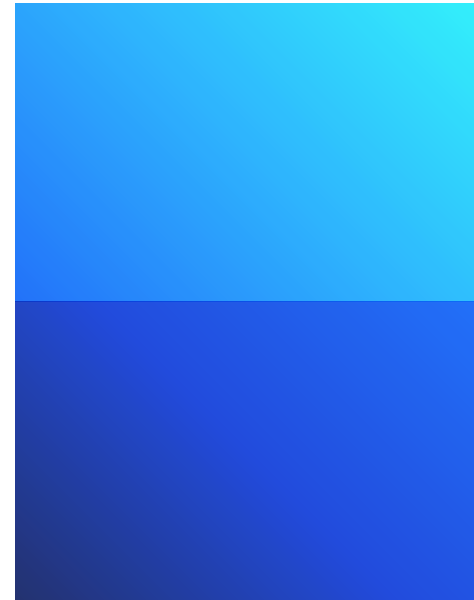
- In Progress: Complement fleet with PPA strategy

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## Adhere to Disciplined Capital Allocation Strategy

- Execute \$1 Bn share repurchase program
    - \$500 MM completed as of 1Q earnings call
  - Target investment grade credit metrics with up to \$600 MM in deleveraging
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# Appendix



# Transformation Plan Scorecard Update

## Scorecard as of 3/31/2019

(\$ millions)	2019 Realized	2019 % Achieved	2019 Target
<b>Accretive &amp; Recurring:</b>			
Cost Savings	131	22%	590
Margin Enhancement	20	15%	135
<b>Total EBITDA - Accretion</b>	<b>\$151</b>	<b>21%</b>	<b>\$725</b>
Maintenance Capex	11	22%	50
<b>Total Recurring FCFbG - Accretion</b>	<b>\$162</b>	<b>21%</b>	<b>\$775</b>
<b>Non-Recurring:</b>			
Working Capital Improvement	14	39%	36
Cost to Achieve Total Transformation Plan	(29)	-	(96)
<b>Total Non-Recurring</b>	<b>(\$15)</b>	<b>-</b>	<b>(\$60)</b>
<b>Annual Cash Accretion</b>	<b>\$147</b>	<b>21%</b>	<b>\$715</b>
<b>Cumulative Cash Accretion (Incremental Capital Available for Allocation)</b>	<b>\$1,047</b>	<b>65%</b>	<b>~\$1,615</b>

## Transformation Plan Progress

(\$ millions)	2017 Realized	2018 Realized	2019 Target	2020 / Run Rate
<b>Accretive &amp; Recurring:</b>				
Cost Savings	150	532	590	590
Margin Enhancement*	-	32	135	215
<b>Total EBITDA - Accretion</b>	<b>\$150</b>	<b>\$564</b>	<b>\$725</b>	<b>\$805</b>
Maintenance Capex*	-	47	50	50
<b>Total Recurring FCFbG - Accretion</b>	<b>\$150</b>	<b>\$611</b>	<b>\$775</b>	<b>\$855</b>
<b>Non-Recurring:</b>				
Working Capital Improvement <sup>1</sup>	221	112	36	--
Cost to Achieve Total Transformation Plan <sup>2</sup>	(44)	(150)	(96)	--
<b>Total Non-Recurring</b>	<b>\$177</b>	<b>(\$38)</b>	<b>(\$60)</b>	<b>--</b>
<b>Annual Cash Accretion</b>	<b>\$327</b>	<b>\$573</b>	<b>\$715</b>	<b>\$855</b>
<b>Cumulative Cash Accretion (Incremental Capital Available for Allocation)</b>	<b>\$327</b>	<b>\$900</b>	<b>~\$1,615</b>	<b>~\$2,470</b>

\* On track: no stated target in 2017 per plan announced 7/12/2017

<sup>1</sup> 2019 Working Capital Improvement target updated from \$49 MM at 3Q18 earnings due to achievement levels in 2017 and 2018; total target did not change and remains \$370 MM; <sup>2</sup> 2019 Cost to Achieve Total Transformation Plan target updated from \$60 MM at 3Q18 earnings due to achievement levels in 2017 and 2018; total remains \$290 MM

# Committed to Sustainability



## NRG Sustainability Framework



Sustainable Business



Sustainable Operations



Sustainable Customers

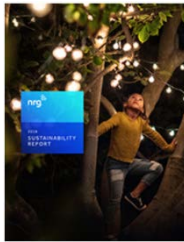


Sustainable Suppliers



Sustainable Workplace

## Industry-Leading Disclosure



## Comprehensive Approach

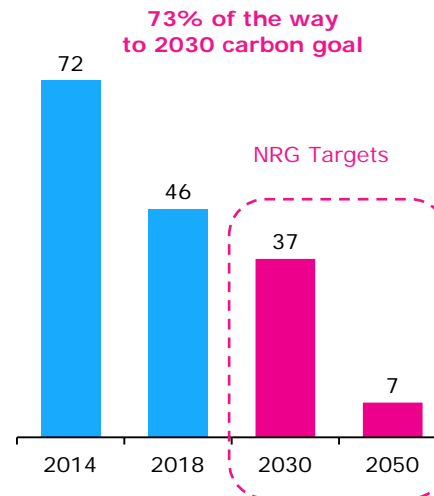


SCIENCE  
BASED  
TARGETS

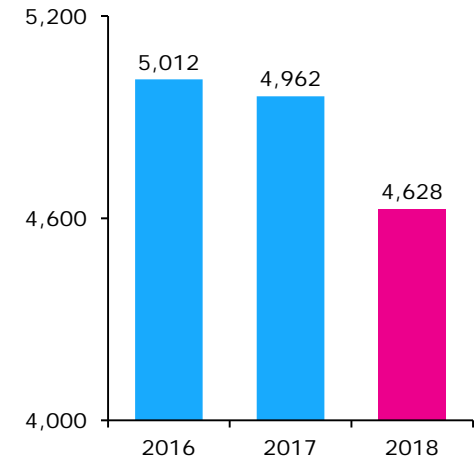


## Environmental Leadership<sup>1</sup>

### U.S. CO<sub>2</sub>e Emission Goals (MMtCO<sub>2</sub>e<sup>2</sup>)



### Revenue Carbon Intensity (tCO<sub>2</sub>e<sup>3</sup>/\$ MM)

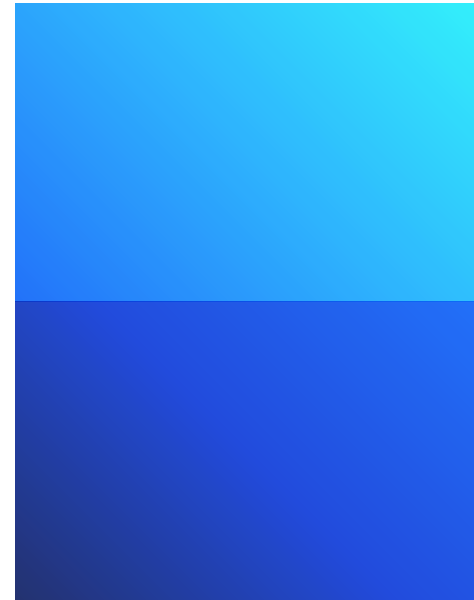


<sup>1</sup> NRG's goal is to reduce its total U.S. Scope 1, 2 (purchased electricity) and 3 (business travel) CO<sub>2</sub>e emissions by 50% by 2030, and by 90% by 2050, using 2014 as a baseline;

<sup>2</sup> Million Metric tons of carbon dioxide equivalent; <sup>3</sup> Tons of carbon dioxide equivalent



# Appendix: Operations



# Retail: Operational Metrics

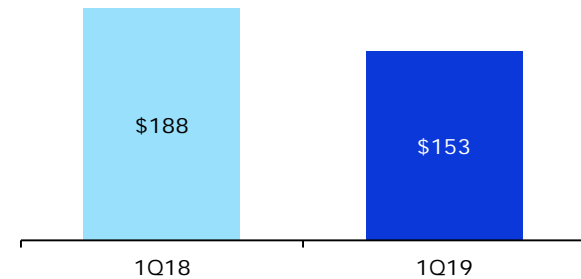


## Q1 Highlights

- Delivered \$153 MM in adjusted EBITDA for the quarter
- Continued momentum of profitable customer count growth and volume growth
- Innovative offerings and great service enabled NRG and its brands to earn REP of the Year from the Energy Marketing Conference

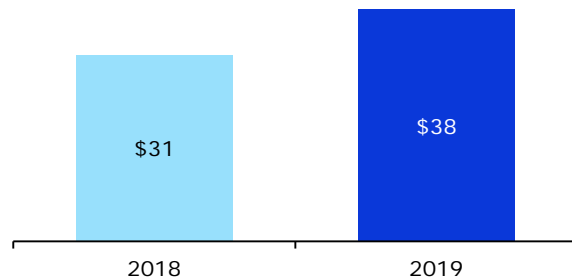
## Retail Adj. EBITDA

(\$ millions)



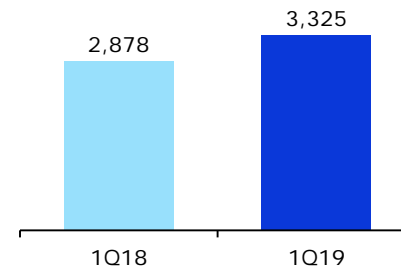
## Comparative 12-month ERCOT ATC Strip Pricing<sup>1</sup>

(\$/MWh)

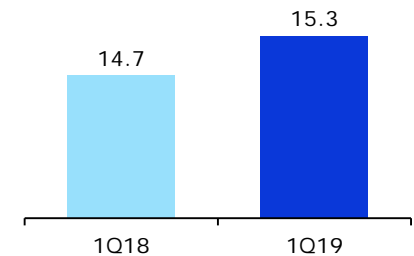


## Q1 Customer Count and Volumes

Mass Recurring Customers<sup>2</sup> (000s)



Delivered TWh



**Retail Continuing to Grow Count & Volume, While Remaining on Track for EBITDA Targets**

<sup>1</sup> Houston Zone 7x24 Levelized 12mo Strip Price for Prompt Year; 2018 strip price from 12/29/17; 2019 strip price from 12/31/18; <sup>2</sup> Mass recurring customer count includes customers that subscribe to one or more recurring services, such as electricity and natural gas; excludes C&I customers

# Generation: Operational Metrics

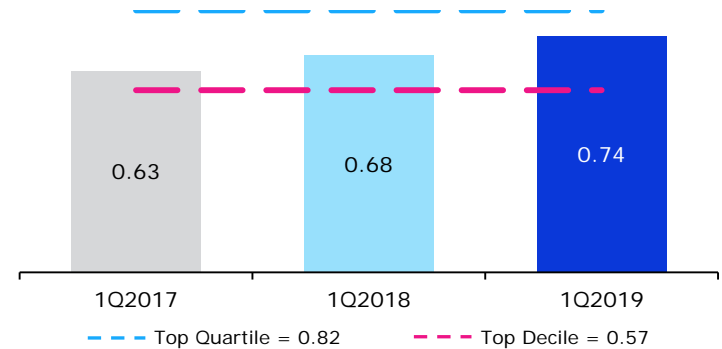


## Q1 Highlights

- Delivered top quartile safety performance
- Delivered \$180 MM<sup>1</sup> in Adjusted EBITDA; strong results driven by cost savings, higher capacity revenues and higher realized power prices
- Completed 33 planned unit outages as a part of summer readiness program, primarily in ERCOT

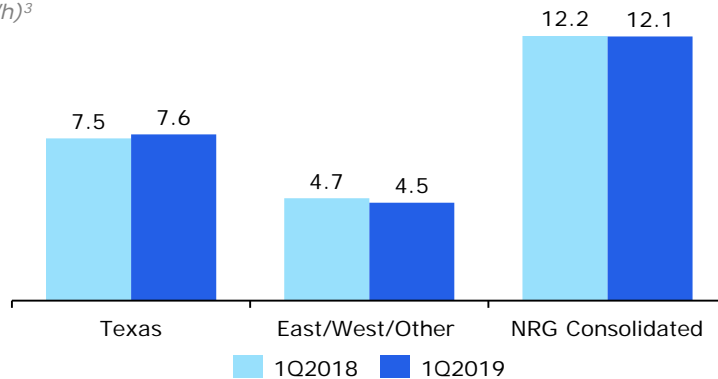
## Safety<sup>1</sup>

(TCIR)<sup>2</sup>



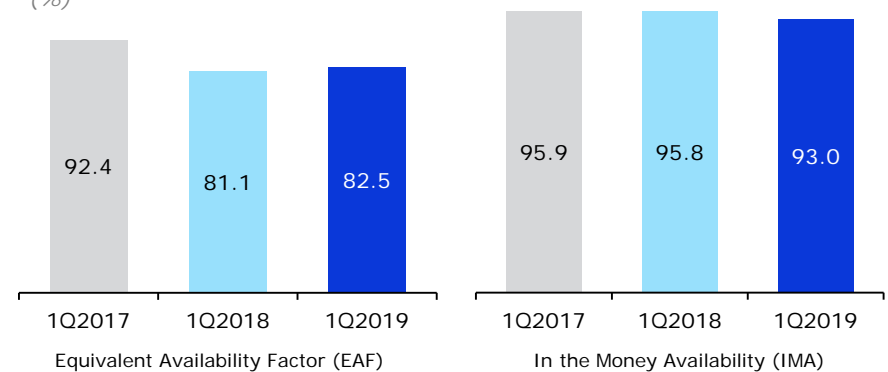
## Production

(TWh)<sup>3</sup>



## Baseload EAF and In the Money Availability

(%)



## Solid Performance with Focus on Safety and Outage Execution

<sup>1</sup> Includes Corporate segment; <sup>2</sup> 2017 and 2018 results includes divested Clearway assets; 2019 results include Goal Zero, NRG Home Services & Security; top decile and quartile based on Edison Electric Institute 2017 Total Company Survey results; <sup>2</sup> TCIR = Total Case Incident Rate; <sup>3</sup> All NRG-owned domestic generation; excludes line losses, station service, and other items. Data presented consistent with GAAP and excludes discontinued operations

# Wholesale Total Gross Margin

Total Portfolio <sup>1</sup>	ERCOT		East/West <sup>2</sup>	
	2Q19-4Q19 <sup>1</sup>	2020	2Q19-4Q19 <sup>1</sup>	2020
Total Capacity (MW) <sup>3</sup>	10,042	10,042	11,417	11,417
Estimated Generation (GWh) <sup>4</sup>	33,293	42,863	17,134	21,717
Percentage Hedged <sup>5</sup>	93%	56%	82%	35%
<b>Gross Margin Summary (\$ MM)</b>				
Open Energy Gross Margin <sup>6</sup>	\$1,213	\$1,155	\$218	\$281
Mark-to-Market of Hedges <sup>7</sup>	(\$188)	(\$39)	(\$11)	(\$9)
<b>Total Energy Gross Margin</b>	<b>\$1,025</b>	<b>\$1,116</b>	<b>\$206</b>	<b>\$272</b>
Capacity Revenue <sup>8</sup>	--	--	\$452	\$560
<b>Wholesale Total Gross Margin</b>	<b>\$1,025</b>	<b>\$1,116</b>	<b>\$658</b>	<b>\$832</b>
<b>Gross Margin Sensitivity (\$ MM)</b>				
Gas Price Sensitivity up \$0.50/MMBtu <sup>9</sup>	<\$5	\$71	\$56	\$127
Gas Price Sensitivity Down \$0.50/MMBtu <sup>9</sup>	>(\$15)	(\$102)	(\$31)	(\$83)
Heat Rate Sensitivity up 1 MMBtu/MWh <sup>10</sup>	\$26	\$101	\$48	\$96
Heat Rate Sensitivity Down 1 MMBtu/MWh <sup>10</sup>	(\$23)	(\$92)	(\$35)	(\$77)

<sup>1</sup> Portfolio as of 3/29/2019, excludes equity investments. Represents April through December

<sup>2</sup> Includes Cottonwood

<sup>3</sup> Total capacity represents net summer dependable MW capacity of plants after adjusting for the Company's ownership position excluding capacity from inactive/mothballed units

<sup>4</sup> Estimated generation represents expected generation dispatch output (GWh) based on forward price curves as of 3/29/2019 and takes into account planned and unplanned outage assumptions

<sup>5</sup> Percentage hedged represents the portion of the portfolio that is hedged using forward power & natural gas sales contracts; Any forward natural gas for power hedges are reflected in power equivalent based on forward market implied heat rate as of 3/29/2019 after adjusting for correlation between forward power and natural gas prices which is then combined with power sales to arrive at total power equivalent hedge volume; % hedged is based on the power equivalent hedge volumes divided by estimated generation (<sup>4</sup>); Excludes the extent of coal hedging – NRG is hedged 100% and 41% of its coal fuel requirement for 2019 & 2020 respectively.

<sup>6</sup> Open Energy Gross Margin represents the expected revenue net of fuel and emission costs from merchant conventional fleet based upon a dispatch model that uses forward power and fuel curves and makes assumptions on hourly price path and planned/unplanned outage events.

<sup>7</sup> Mark to Market of hedges represents the current fair value of power and fuel hedges and is calculated by multiplying the difference between the current forward price and the transaction price with the volume of the transaction. This includes all inter-segment sales executed between the generation segment to retail segment; Actual value of options will include the impact of non-linear factors; For detailed information on the Company's hedging methodology through use of derivative instruments, see discussion in 2018 10K Item 15 - Note 5, Accounting for Derivative Instruments and Hedging Activities.

<sup>8</sup> Capacity revenue represents revenue from MWs cleared in ISO auctions or sold bilaterally plus forecasted revenue from unsold capacity. For details please refer to the slide on Capacity Clears & Unsold in the deck.

<sup>9</sup> Gas Price Sensitivity represents Gross Margin change from \$0.5/MMBtu gas price change, keeping heat rates unchanged

<sup>10</sup> Heat Rate Sensitivity represents Gross Margin change from 1 HR change in annual RTC power prices, keeping natural gas prices unchanged. The change in heat rate is shaped by the level of the current forward curve – that is higher priced months experience a bigger change in heat rate while lower priced months experience a smaller change.

# Commodity Prices



<i>Reference Prices 3/29/2019</i>	2Q19-4Q19 <sup>1</sup>		2020	
	Reference Price	Market Heat Rate	Reference Price	Market Heat Rate
Natural Gas Henry Hub (\$/MMBtu)	\$2.79	--	\$2.74	--
PRB 8800 Coal (\$/Ton)	\$12.59	--	\$12.60	--
	<b>\$/MWh</b>	<b>MMBtu/MWh</b>	<b>\$/MWh</b>	<b>MMBtu/MWh</b>
ERCOT Houston Around-the-Clock (\$/MWh)	\$39.86	14.3	\$33.79	12.3
PJM West Around-the-Clock (\$/MWh)	\$30.34	10.9	\$32.24	11.8

<sup>1</sup> Represents April through December

# Capacity Clears & Unsold

Capacity Revenue by Calendar Year (\$ MM)

Market	2019	2020
PJM	\$317	\$282
ISO-NE	\$149	\$110
NYISO <sup>1</sup>	\$107	\$138
CAISO <sup>1</sup>	\$30	\$30

**Illustrative:**  
Assumes uncleared  
capacity clears at current  
market levels

Market	Region	Planning Year	Average Price (\$/kW-Month)	Estimated Qualified Capacity <sup>2</sup>	Percentage Sold <sup>3</sup>	MWs Cleared
ISO-NE	Connecticut	2018-2019	\$9.55	1,535	100%	1,535
		2019-2020	\$7.03	1,529	100%	1,529
		2020-2021	\$5.30	1,529	100%	1,529
		2021-2022	\$4.63	1,529	100%	1,529
		2022-2023	\$3.80	1,517	100%	1,517
NYISO		2019	\$3.24	2,756	92%	2,540
		2020	\$4.29	2,674	44%	1,170
CAISO		2019	\$3.01	838	100%	838
		2020	\$3.03	838	18%	150

<sup>1</sup> NYISO & CAISO values include sold and unsold revenue; unsold revenue is estimated as of 3/29/2019 and is subject to change; NYC estimated qualified capacity is ~1.2 GW; NYISO – Rest of State estimated qualified capacity is ~1.5 GW; <sup>2</sup> Capacity that can be bid in a capacity auction; estimated as of 3/29/2019 and is subject to change; <sup>3</sup> Percentage of the total qualified capacity that has been sold as of 3/29/2019

# PJM Capacity Clears



Capacity Revenue by Calendar Year (\$ MM)

Market	2019	2020	2021
PJM	\$317	\$282	\$299

Capacity Revenue by Delivery Year (\$ MM)

Market	18/19	19/20	20/21	21/22
PJM	\$334	\$305	\$265	\$322

Market	Region	Planning Year	Base Product		Capacity Performance Product	
			Average Price (\$/MW-Day)	MWs Cleared	Average Price (\$/MW-Day)	MWs Cleared
PJM	ComEd	2018-2019	\$25.58	221	\$215.00	3,509
		2019-2020	\$182.77	65	\$202.77	3,738
		2020-2021			\$188.12	3,315
		2021-2022			\$195.55	3,995
PJM	DPL South	2018-2019	\$210.63	98	\$217.08	481
		2019-2020	NA	NA	\$119.77	481
		2020-2021			\$187.87	519
		2021-2022			\$165.73	552
PJM	PEPCO	2018-2019	NA	NA	\$229.10	46
		2019-2020	NA	NA	\$100.00	66
		2020-2021			\$86.04	67
		2021-2022			\$140.00	72
PJM	Net Total	2018-2019	\$82.51	319	\$220.21	4,035
		2019-2020	\$182.77	65	\$191.89	4,284
		2020-2021			\$186.34	3,901
		2021-2022			\$191.12	4,619

Assumptions:

- PJM Data as of 5/23/2018
- Represents merchant wholesale generation

# Q1 2019 Generation & Operational Performance Metrics

<i>(MWh 000's)</i>	2019	2018	MWh Change	% Change	2019		2018	
	Generation <sup>1</sup>	Generation <sup>1</sup>			EAF <sup>2</sup>	NCF <sup>3</sup>	EAF <sup>2</sup>	NCF <sup>3</sup>
Texas	7,634	7,455	179	2%	80%	36%	81%	35%
East/West <sup>4</sup>	4,421	4,702	(280)	(6%)	86%	18%	86%	15%
<b>Total</b>	<b>12,055</b>	<b>12,157</b>	<b>(101)</b>	<b>(1%)</b>	<b>83%</b>	<b>26%</b>	<b>84%</b>	<b>24%</b>
Texas Nuclear	2,538	2,315	223	10%	100%	100%	96%	91%
Texas Coal	4,607	4,607	(1)	(0%)	75%	51%	75%	51%
East Coal	2,327	1,832	495	27%	86%	34%	83%	24%
<b>Baseload</b>	<b>9,471</b>	<b>8,753</b>	<b>718</b>	<b>8%</b>	<b>83%</b>	<b>51%</b>	<b>81%</b>	<b>47%</b>
Texas Gas	490	533	(44)	(8%)	79%	5%	83%	6%
East Oil	5	175	(170)	(97%)	94%	0%	94%	2%
East Gas <sup>5</sup>	1,852	1,925	(73)	(4%)	87%	22%	85%	23%
West Gas	230	439	(209)	(48%)	45%	13%	74%	12%
<b>Intermediate / Peaking</b>	<b>2,577</b>	<b>3,072</b>	<b>(495)</b>	<b>(16%)</b>	<b>84%</b>	<b>9%</b>	<b>86%</b>	<b>10%</b>
<b>Renewables</b>	<b>8</b>	<b>331</b>	<b>(324)</b>	<b>(98%)</b>				

<sup>1</sup> Excludes line losses, station service and other items; <sup>2</sup> EAF – Equivalent Availability Factor; <sup>3</sup> NCF – Net Capacity Factor; <sup>4</sup> Includes Cottonwood and renewable assets. International is excluded from this table; <sup>5</sup> Includes the 1,263 MW Cottonwood facility



# Asset List<sup>1</sup>



## ERCOT

### ERCOT (10,061 MW, Net)

Name	Capacity	Ownership
Cedar Bayou	1,494	100%
Cedar Bayou 4	252	50%
Elbow Creek (Battery Storage)	2	100%
Greens Bayou	330	100%
Gregory	385	100%
Limestone	1,660	100%
Petra Nova <sup>2</sup>	19	50%
San Jacinto	160	100%
South Texas	1,126	44%
T.H. Wharton	1,001	100%
W.A. Parish	3,632	100%

## MISO

### MISO (1,153 MW, Net)

Name	Capacity	Ownership
Cottonwood	1,153	Lease thru 2025

## CAISO

### CAISO (1,155 MW, Net)

Name	Capacity	Ownership
Long Beach	252	100%
Midway Sunset <sup>2</sup>	113	50%
Sunrise	586	100%
Watson <sup>2</sup>	204	49%

## PJM

### ComEd (4,319 MW, Net)

Name	Capacity	Ownership
Fisk	171	100%
Joliet	1,317	100%
Powerton	1,538	100%
Waukegan	783	100%
Will County	510	100%

### DPL (593 MW, Net)

Name	Capacity	Ownership
Indian River	426	100%
Vienna	167	100%

### PEPCO (80 MW, Net)

Name	Capacity	Ownership
Chalk Point (SMECO)	80	100%

## NYISO

### NYC (1,289 MW, Net)

Name	Capacity	Ownership
Arthur Kill	866	100%
Astoria	423	100%

### Central (1,617 MW, Net)

Name	Capacity	Ownership
Oswego	1,617	100%

## ISO-NE

### Connecticut (1,528 MW, Net)

Name	Capacity	Ownership
CT Jets	142	100%
Devon	133	100%
Middletown	762	100%
Montville	491	100%

## Renewables

### Renewables (456 MW, Net)

Name	Capacity	Ownership
Agua Caliente <sup>2</sup>	102	35%
Ivanpah <sup>2</sup>	214	55%
Sherbino Wind <sup>2</sup>	75	50%
Stadiums	5	100%
Resi-Solar	60	100%

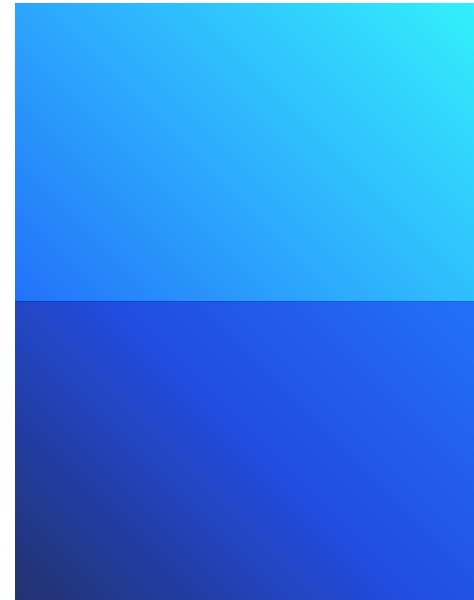
## International

### International (749 MW, Net)

Name	Capacity	Ownership
Gladstone <sup>2</sup>	605	38%
Doga	144	80%

<sup>1</sup> As of 3/31/2019; <sup>2</sup> Equity investments

# Appendix: Finance



# Q1 2019 YTD Net Capital Expenditures

(\$ millions)

	Maintenance	Growth <sup>1</sup>	Total
Retail	\$5	\$10	\$15
Generation			
Texas	12	-	12
East/West <sup>2</sup>	15	-	15
Corporate	3	4	7
<b>Total Cash Capital Expenditures</b>	<b>\$35</b>	<b>\$14</b>	<b>\$49</b>
Other Investments <sup>3</sup>	-	55	55
<b>Total Capital Expenditures and Growth Investments, net (including CTA)</b>	<b>\$35</b>	<b>\$69</b>	<b>\$104</b>
<b>Total Capital Expenditures and Growth Investments, net (excluding CTA capex)</b>	<b>\$35</b>	<b>\$56</b>	<b>\$91</b>

<sup>1</sup> Includes cost-to-achieve spend of \$13 MM; <sup>2</sup> Includes International and renewables; <sup>3</sup> Includes Retail small book acquisitions, Carlsbad, and equity investments funding

# Recourse / Non-Recourse Debt

(\$ millions)

	03/31/2019	12/31/2018
<b>Recourse Debt</b>		
Term Loan Facility	\$ 1,694	\$ 1,698
Senior Notes	3,784	3,784
Convertible Notes	575	575
Tax Exempt Bonds	466	466
Revolver	-	-
Capital Lease	1	1
<b>Corporate Debt Subtotal</b>	<b>\$ 6,520</b>	<b>\$ 6,524</b>
<b>Non-Recourse Debt</b>		
Renewables <sup>1</sup> (including capital leases)	115	115
Conventional <sup>2</sup>	22	53
<b>Non-Recourse Debt Subtotal</b>	<b>\$ 137</b>	<b>\$ 168</b>
<b>Total Debt</b>	<b>\$ 6,657</b>	<b>\$ 6,692</b>

Note: Debt balances exclude discounts and premiums

<sup>1</sup> Balance as of 3/31/2019 includes \$83 MM of Agua Borrower I debt; <sup>2</sup> Includes Midwest Gen capacity monetization debt

# Announced Asset Sales

(\$ millions)

	Status	2017	2018	2019	Total
<b>Transformation Plan Asset Sales<sup>1</sup>:</b>					
Asset Sales in 2H17 <sup>2</sup>	Closed	\$150	\$-	\$-	\$150
Renewables / NRG Yield Interest	Closed	-	1,348	-	1,348
Buckthorn Solar	Closed	-	42	-	42
BETM	Closed	-	70	-	70
Other <sup>3</sup>	Closed	-	24	8	32
South Central	Closed	-	-	1,000	1,000
Carlsbad	Closed	-	-	385	385
<b>Transformation Plan Total Proceeds</b>		<b>150</b>	<b>1,484</b>	<b>1,393</b>	<b>3,027</b>
<b>Asset Sales Outside of Transformation Plan:</b>					
Canal 3 <sup>4</sup>	Closed	-	130	-	130
<b>Total Net Proceeds</b>		<b>\$150</b>	<b>\$1,614</b>	<b>\$1,393</b>	<b>\$3,157</b>

<sup>1</sup> Excludes working capital, transaction fees and other adjustments totaling ~\$145 MM; <sup>2</sup> Includes drop down proceeds for TE Holdco (25%) \$42 MM and SPP \$71 MM to Clearway Energy, Inc. and sale proceeds for MN Wind \$37 MM; <sup>3</sup> Includes Spanish Town, Keystone & Conemaugh, Eastridge, Saguario and Guam; <sup>4</sup> Canal 3 reflects sale and debt proceeds in excess of the original growth investment guidance

# Incremental Transformation Plan

(\$ millions)

	2017A	2018A	2019E	2020E
Cost Savings	\$150	\$532	\$590	\$590
Margin Enhancements	-	32	135	215
<b>EBITDA Impact</b>	<b>\$150</b>	<b>\$564</b>	<b>\$725</b>	<b>\$805</b>
Maintenance Capex	-	47	50	50
Working Capital	221	112	37	-
<b>FCFbG Impact</b>	<b>\$371</b>	<b>\$723</b>	<b>\$812</b>	<b>\$855</b>
<i>Incremental EBITDA Change</i>		414	161	80
<i>Incremental FCFbG Change</i>		352	89	43

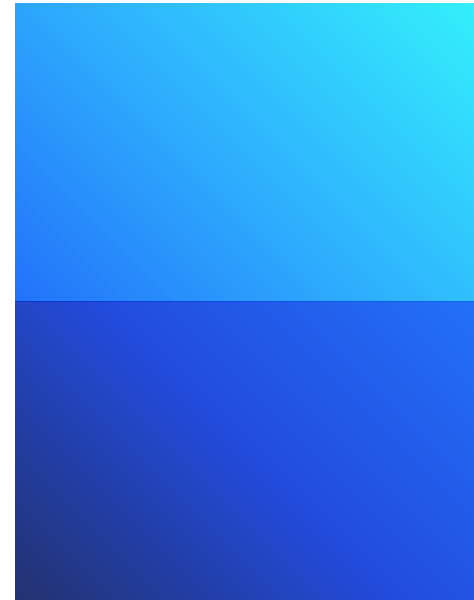
# Portfolio Changes

- ✦ As a result of the Transformation Plan, NRG monetized and deconsolidated numerous non-core businesses. The 2018 results were recast for the NRG Yield / Renewables and South Central asset sales but not for the smaller asset sales and deconsolidation of certain projects. The below table highlights the financial impact of assets sold and deconsolidated as reflected in 2018 Adjusted EBITDA.

(\$ in Millions)					
	1Q18	2Q18	3Q18	4Q18	FY2018
Agua Caliente/Ivanpah deconsolidation <sup>1</sup>	\$ 23	\$ 22	\$ 18	-	\$ 63
BETM <sup>2</sup>	12	14	4	-	30
Cottonwood leaseback <sup>3</sup>	7	10	10	10	37
Encina deactivation	5	10	25	8	48
<b>Total Adjusted EBITDA</b>	<b>\$ 47</b>	<b>\$ 56</b>	<b>\$ 57</b>	<b>\$ 18</b>	<b>\$ 178</b>

<sup>1</sup> Ivanpah was deconsolidated in April 2018 and Agua Caliente was deconsolidated in August 2018; <sup>2</sup> BETM sold on August 1, 2018; <sup>3</sup> Pro-forma to reflect lease expense incurred from date of sale of South Central Portfolio

# Appendix: Reg. G Schedules





### Appendix Table A-1: 2019 Guidance

The following table summarizes the calculation of Free Cash Flow before Growth and provides a reconciliation to Adjusted EBITDA

<i>(\$ millions)</i>	<b>2019 Guidance</b>
<b>Total Adjusted EBITDA</b>	<b>\$1,850 - \$2,050</b>
Interest payments	(350)
Income tax	(15)
Working capital / other assets and liabilities	(80)
<b>Adjusted Cash Flow from Operations</b>	<b>\$1,405 - \$1,605</b>
Maintenance capital expenditures, net	(145) – (165) <sup>1</sup>
Environmental capital expenditures, net	(0) - (5)
<b>Free Cash Flow before Growth</b>	<b>\$1,250 - \$1,450</b>

<sup>1</sup> Includes ~\$25 MM for TX reliability projects and inclusion of Cottonwood

### Appendix Table A-2: Q1 2019 Free Cash Flow before Growth

The following table summarizes the calculation of Free Cash Flow before Growth and provides a reconciliation to Cash flow from Continuing Operations

<i>(\$ millions)</i>	<b>YTD 3/31/2019</b>
<b>Adjusted EBITDA</b>	<b>\$ 333</b>
Interest payments	(84)
Collateral / working capital / other	(384)
<b>Cash Flow from Operations (continuing operations)</b>	<b>\$ (135)</b>
Cost-to-Achieve <sup>1</sup>	16
GenOn Settlement <sup>2</sup>	5
Collateral	123
<b>Adjusted Cash Flow from Operations</b>	<b>\$ 9</b>
Maintenance capital expenditures, net	(35)
<b>Free Cash Flow before Growth</b>	<b>\$ (26)</b>

<sup>1</sup> Includes costs associated with the Transformation Plan announced on 7/12/2017; <sup>2</sup> Includes final restructuring fee of \$5 million

### Appendix Table A-3: First Quarter 2019 Adjusted EBITDA Reconciliation by Operating Segment

The following table summarizes the calculation of Adjusted EBITDA and provides a reconciliation to Income/(Loss) from Continuing Operations

<i>(\$ millions)</i>	Texas	East/ West <sup>1</sup>	Generation	Retail	Corp/ Elim	Total
<b>Income/(Loss) from Continuing Operations</b>	<b>43</b>	<b>71</b>	<b>114</b>	<b>111</b>	<b>(131)</b>	<b>94</b>
Plus:						
Interest expense, net	-	7	7	1	100	108
Income tax	-	-	-	-	4	4
Depreciation and amortization	22	24	46	31	8	85
ARO Expense	3	4	7	-	-	7
Contract amortization	5	-	5	-	-	5
<b>EBITDA</b>	<b>73</b>	<b>106</b>	<b>179</b>	<b>143</b>	<b>(19)</b>	<b>303</b>
Adjustment to reflect NRG share of adjusted EBITDA in unconsolidated affiliates	3	29	32	-	-	32
Reorganization costs	-	1	1	1	11	13
Deactivation costs	-	1	1	-	3	4
Other non-recurring charges	(1)	-	(1)	1	1	1
Mark to market (MtM) (gains)/losses on economic hedges	(31)	3	(28)	8	-	(20)
<b>Adjusted EBITDA</b>	<b>44</b>	<b>140</b>	<b>184</b>	<b>153</b>	<b>(4)</b>	<b>333</b>

<sup>1</sup> Includes International, remaining renewables and Generation eliminations

**Appendix Table A-4: First Quarter 2018 Adjusted EBITDA Reconciliation by Operating Segment**

The following table summarizes the calculation of Adjusted EBITDA and provides a reconciliation to Income/(Loss) from Continuing Operations

<i>(\$ millions)</i>	Texas	East/ West <sup>1</sup>	Generation	Retail	Corp/ Elim	Total
<b>Income/(Loss) from Continuing Operations</b>	<b>(600)</b>	<b>27</b>	<b>(573)</b>	<b>944</b>	<b>(133)</b>	<b>238</b>
Plus:						
Interest expense, net	-	20	20	1	91	112
Income tax	-	-	-	-	6	6
Loss on debt extinguishment	-	-	-	-	2	2
Depreciation and amortization	21	65	86	26	8	120
ARO Expense	7	4	11	-	-	11
Contract amortization	6	-	6	-	-	6
Lease amortization	-	(2)	(2)	-	-	(2)
<b>EBITDA</b>	<b>(566)</b>	<b>114</b>	<b>(452)</b>	<b>971</b>	<b>(26)</b>	<b>493</b>
Adjustment to reflect NRG share of adjusted EBITDA in unconsolidated affiliates	-	7	7	-	1	8
Acquisition-related transaction & integration costs	-	1	1	-	3	4
Reorganization costs	1	3	4	3	13	20
Deactivation costs	-	3	3	-	2	5
Other non-recurring charges	(2)	5	3	-	-	3
Impairments	9	-	9	-	-	9
Mark to market (MtM) (gains)/losses on economic hedges	571	9	580	(786)	-	(206)
<b>Adjusted EBITDA</b>	<b>13</b>	<b>142</b>	<b>155</b>	<b>188</b>	<b>(7)</b>	<b>336</b>

<sup>1</sup> Includes International, remaining renewables and Generation eliminations

**Appendix Table A-5: 2019 Adjusted EBITDA Guidance Reconciliation:** The following table summarizes the calculation of Adjusted EBITDA providing reconciliation to Income from Continuing Operations:

<i>(\$ millions)</i>	<b>2019 Adjusted EBITDA Guidance</b>	
	<b>Low</b>	<b>High</b>
<b>Income from Continuing Operations<sup>1</sup></b>	925	1,125
Income tax	15	15
Interest Expense	350	350
Depreciation, Amortization, Contract Amortization, and ARO Expense	430	430
Adjustment to reflect NRG share of adjusted EBITDA in unconsolidated affiliates	80	80
Other Costs <sup>2</sup>	50	50
<b>Adjusted EBITDA</b>	<b>\$1,850</b>	<b>\$2,050</b>

<sup>1</sup> For purposes of guidance fair value adjustments related to derivatives are assumed to be zero; <sup>2</sup> 2019 includes deactivation costs and cost-to-achieve expenses

**Appendix Table A-6: Full Year 2019 Adjusted EBITDA Reconciliation for Midwest Gen**

The following table summarizes the calculation of Adjusted EBITDA and provides a reconciliation to net (loss)/income

<i>(\$ millions)</i>	<b>2018</b>	<b>2019</b>
<b>Net income</b>	<b>54</b>	<b>95</b>
Plus:		
Interest Expense	3	-
Depreciation, Amortization, Contract Amortization, and ARO Expense	38	40
<b>EBITDA</b>	<b>95</b>	<b>135</b>
Deactivation costs	2	-
Asset Write-offs and Impairments	2	
Mark to market (MtM) losses on economic hedges	(7)	-
Plus: Operating lease expense	22	22
<b>Adjusted EBITDAR</b>	<b>114</b>	<b>157</b>
Less: Operating lease expense	(22)	(22)
<b>Adjusted EBITDA</b>	<b>\$92</b>	<b>\$135</b>

EBITDA and Adjusted EBITDA are non-GAAP financial measures. These measurements are not recognized in accordance with GAAP and should not be viewed as an alternative to GAAP measures of performance. The presentation of Adjusted EBITDA should not be construed as an inference that NRG's future results will be unaffected by unusual or non-recurring items.

EBITDA represents net income before interest (including loss on debt extinguishment), taxes, depreciation and amortization. EBITDA is presented because NRG considers it an important supplemental measure of its performance and believes debt-holders frequently use EBITDA to analyze operating performance and debt service capacity. EBITDA has limitations as an analytical tool, and you should not consider it in isolation, or as a substitute for analysis of our operating results as reported under GAAP. Some of these limitations are:

EBITDA does not reflect cash expenditures, or future requirements for capital expenditures, or contractual commitments;

EBITDA does not reflect changes in, or cash requirements for, working capital needs;

EBITDA does not reflect the significant interest expense, or the cash requirements necessary to service interest or principal payments, on debt or cash income tax payments;

Although depreciation and amortization are non-cash charges, the assets being depreciated and amortized will often have to be replaced in the future, and EBITDA does not reflect any cash requirements for such replacements; and

Other companies in this industry may calculate EBITDA differently than NRG does, limiting its usefulness as a comparative measure.

Because of these limitations, EBITDA should not be considered as a measure of discretionary cash available to use to invest in the growth of NRG's business. NRG compensates for these limitations by relying primarily on our GAAP results and using EBITDA and Adjusted EBITDA only supplementally. See the statements of cash flow included in the financial statements that are a part of this news release.

Adjusted EBITDA is presented as a further supplemental measure of operating performance. As NRG defines it, Adjusted EBITDA represents EBITDA excluding impairment losses, gains or losses on sales, dispositions or retirements of assets, any mark-to-market gains or losses from accounting for derivatives, adjustments to exclude the Adjusted EBITDA related to the non-controlling interest, gains or losses on the repurchase, modification or extinguishment of debt, the impact of restructuring and any extraordinary, unusual or non-recurring items plus adjustments to reflect the Adjusted EBITDA from our unconsolidated investments. The reader is encouraged to evaluate each adjustment and the reasons NRG considers it appropriate for supplemental analysis. As an analytical tool, Adjusted EBITDA is subject to all of the limitations applicable to EBITDA. In addition, in evaluating Adjusted EBITDA, the reader should be aware that in the future NRG may incur expenses similar to the adjustments in this news release.

Management believes Adjusted EBITDA is useful to investors and other users of NRG's financial statements in evaluating its operating performance because it provides an additional tool to compare business performance across companies and across periods and adjusts for items that we do not consider indicative of NRG's future operating performance. This measure is widely used by debt-holders to analyze operating performance and debt service capacity and by equity investors to measure our operating performance without regard to items such as interest expense, taxes, depreciation and amortization, which can vary substantially from company to company depending upon accounting methods and book value of assets, capital structure and the method by which assets were acquired. Management uses Adjusted EBITDA as a measure of operating performance to assist in comparing performance from period to period on a consistent basis and to readily view operating trends, as a measure for planning and forecasting overall expectations, and for evaluating actual results against such expectations, and in communications with NRG's Board of Directors, shareholders, creditors, analysts and investors concerning its financial performance.

Adjusted cash flow from operating activities is a non-GAAP measure NRG provides to show cash from operations with the reclassification of net payments of derivative contracts acquired in business combinations from financing to operating cash flow, as well as the add back of merger, integration and related restructuring costs. The Company provides the reader with this alternative view of operating cash flow because the cash settlement of these derivative contracts materially impact operating revenues and cost of sales, while GAAP requires NRG to treat them as if there was a financing activity associated with the contracts as of the acquisition dates. The Company adds back merger, integration related restructuring costs as they are one time and unique in nature and do not reflect ongoing cash from operations and they are fully disclosed to investors.

Free cash flow (before Growth investments) is adjusted cash flow from operations less maintenance and environmental capital expenditures, net of funding, preferred stock dividends and distributions to non-controlling interests and is used by NRG predominantly as a forecasting tool to estimate cash available for debt reduction and other capital allocation alternatives. The reader is encouraged to evaluate each of these adjustments and the reasons NRG considers them appropriate for supplemental analysis. Because we have mandatory debt service requirements (and other non-discretionary expenditures) investors should not rely on free cash flow before Growth investments as a measure of cash available for discretionary expenditures.

Free Cash Flow before Growth Investment is utilized by Management in making decisions regarding the allocation of capital. Free Cash Flow before Growth Investment is presented because the Company believes it is a useful tool for assessing the financial performance in the current period. In addition, NRG's peers evaluate cash available for allocation in a similar manner and accordingly, it is a meaningful indicator for investors to benchmark NRG's performance against its peers. Free Cash Flow before Growth Investment is a performance measure and is not intended to represent net income (loss), cash from operations (the most directly comparable U.S. GAAP measure), or liquidity and is not necessarily comparable to similarly titled measures reported by other companies.