

## **Investor Presentation**

# NRG Energy, Inc. (NYSE: NRG)

September 6, 2016 Barclays CEO Energy-Power Conference



## Safe Harbor

#### **Forward-Looking Statements**

In addition to historical information, the information presented in this communication includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Exchange Act. These statements involve estimates, expectations, projections, goals, assumptions, known and unknown risks and uncertainties and can typically be identified by terminology such as "may," "should," "could," "objective," "projection," "forecast," "goal," "guidance," "outlook," "expect," "intend," "seek," "plan," "think," "anticipate," "estimate," "predict," "target," "potential" or "continue" or the negative of these terms or other comparable terminology. Such forward-looking statements include, but are not limited to, statements about the anticipated benefits of acquisitions, the Company's future revenues, income, indebtedness, capital structure, plans, expectations, objectives, projected financial performance and/or business results and other future events, and views of economic and market conditions.

Although NRG believes that its expectations are reasonable, it can give no assurance that these expectations will prove to be correct, and actual results may vary materially. Factors that could cause actual results to differ materially from those contemplated herein include, among others, general economic conditions, hazards customary in the power industry, weather conditions, including wind and solar performance, competition in wholesale power markets, the volatility of energy and fuel prices, failure of customers to perform under contracts, changes in the wholesale power markets, changes in government regulations, the condition of capital markets generally, our ability to access capital markets, unanticipated outages at our generation facilities, adverse results in current and future litigation, failure to identify, execute or successfully implement acquisitions, repowerings or asset sales, our ability to implement value enhancing improvements to plant operations and companywide processes, GenOn's ability to continue as a going concern, our ability to obtain federal loan guarantees, the inability to maintain or create successful partnering relationships, our ability to operate our businesses efficiently including NRG Yield, our ability to retain retail customers, our ability to realize value through our commercial operations strategy and the creation of NRG Yield, the ability to successfully integrate businesses of acquired companies, our ability to realize anticipated benefits of transactions (including expected cost savings and other synergies) or the risk that anticipated benefits may take longer to realize than expected, our ability to close the Drop Down transactions with NRG Yield, and our ability to execute our Capital Allocation Plan. Debt and share repurchases may be made from time to time subject to market conditions and other factors, including as permitted by United States securities laws. Furthermore, any common stock dividend is subject to available capital and market conditions.

NRG undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law. The adjusted EBITDA and free cash flow guidance are estimates as of August 9, 2016. These estimates are based on assumptions the company believed to be reasonable as of that date. NRG disclaims any current intention to update such guidance, except as required by law. The foregoing review of factors that could cause NRG's actual results to differ materially from those contemplated in the forward-looking statements included in this Earnings Presentation should be considered in connection with information regarding risks and uncertainties that may affect NRG's future results included in NRG's filings with the Securities and Exchange Commission at www.sec.gov.

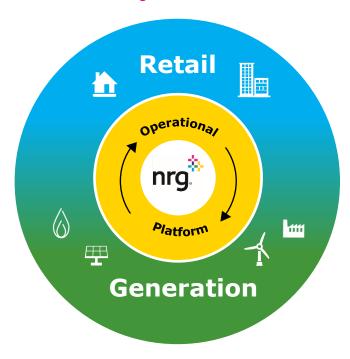


# The NRG Business Platform

### A Differentiated Business Model...

#### **Integrated Power Platform:**

Largest Competitive Generation Portfolio Matched with Leading Retail Business



# ...Underpinned by a Unique Value Proposition

NRG's Platform Enables and Enhances Value Between Complementary Businesses



- ✓ **Economies of Scale and Scope:** Integrated Platform Affords Optimized and Low-Cost Operations Across the Enterprise
- ✓ Diversified Margin: High Percentage of Counter- and Non-Cyclical Gas Exposed Businesses (Retail, Capacity, Contracted)
- ✓ **Visible and Strong Free Cash Flow (FCF):**Robust Cash Flows Underpinned by Prudent
  Balance Sheet Management

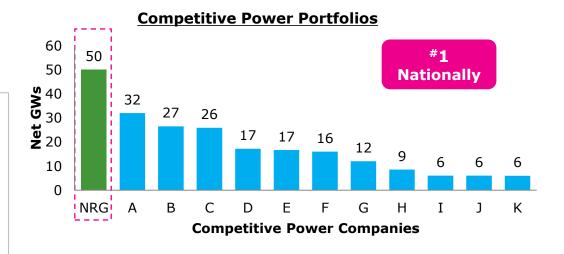


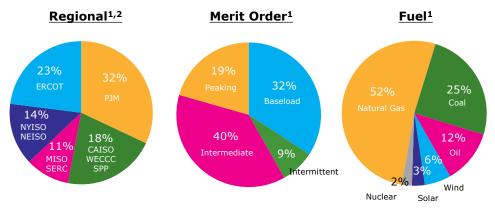
NRG is the Premier Integrated Competitive Power Company



## Integrated Platform: Unmatched Scale and Diversification

- ✓ Largest Competitive Power Generator: ~50 GW of generation
- ✓ Largest competitive retail energy provider in the U.S. and Texas: Serving ~3 million customers
- #3 in the 2015 Top Solar Developers list





(% of MWs)

Integrated Platform Creates Unique Scale and Diversification Advantages

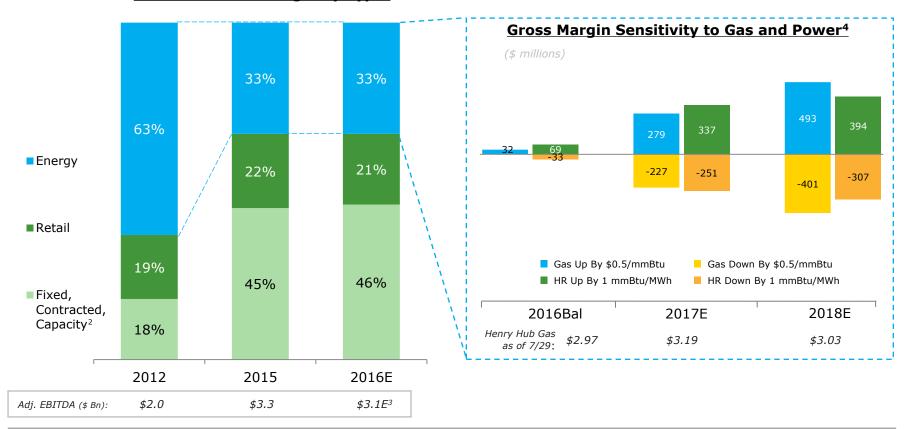


# Integrated Platform: Stable and Leveraged to the Upside

A Diversified Business Model Provides Stability...

...While Maintaining Significant Upside in a Market Recovery

#### **Economic Gross Margin by Type<sup>1</sup>**



## Integrated Platform Provides Stability Plus Leverage to Gas and Power Recoveries

<sup>&</sup>lt;sup>1</sup> As of 6/30/16; Economic gross margin is defined as the sum of energy revenue, capacity revenue and other revenue, less cost of fuels and other cost of sales. The economic gross margin does not include mark-to-market gains or losses on economic hedging activities, contract amortization, emission credit amortization, or other operating costs; <sup>2</sup> Includes Capacity Payments, NRG Yield, NRG ROFO Assets, other businesses; <sup>3</sup> Midpoint of 2016 Guidance as of 8/9/16; <sup>4</sup> Total portfolio as of 7/29/2016



# Integrated Platform: Regional Market Strategies

#### East 22,600<sup>1,2</sup> MW Gulf 16,400<sup>1,2</sup> MW West 10,600<sup>1,2</sup> MW · Reliability & Performance Demand Growth · Renewables - RPS **Trends** · Asset Retirements Supply Rationalization Grid Support · Renewable Development Locational Value Contracted Assets · Competitive Retail · Best Competitive Retail Market · Ouick Start Gas Reliability (Capacity Market) Renewables | Fast Start Gas **Integrated Wholesale-Retail Maintain Energy Option** Distributed Gross Margin<sup>2</sup> **Integrated Platform in Texas** Strategy 40% 73% 64% 60% NRG YIELD 2016 2017 2018 2014 2015 2013 ■Capacity % ■ Energy % ■Generation ■Retail (Mass & C&I) UNameplate **Competitive Advantage** Scale and diversity of portfolio Integrated platform mitigates commodity Premium site locations are enables cost savings and efficiencies downturn cycles: leading retail franchise candidates for long term contracts Low cost brownfield development Asymmetric upside in current market Renewable development capability; options and fuel conversions focus on medium-sized projects Environmentally controlled coal fleet Leverage retail platform & generation Capital replenishment via NRG Yield position

NRG Maintains a Dynamic Portfolio that Adapts to Regional and Macro Market Trends



## Financial Highlights

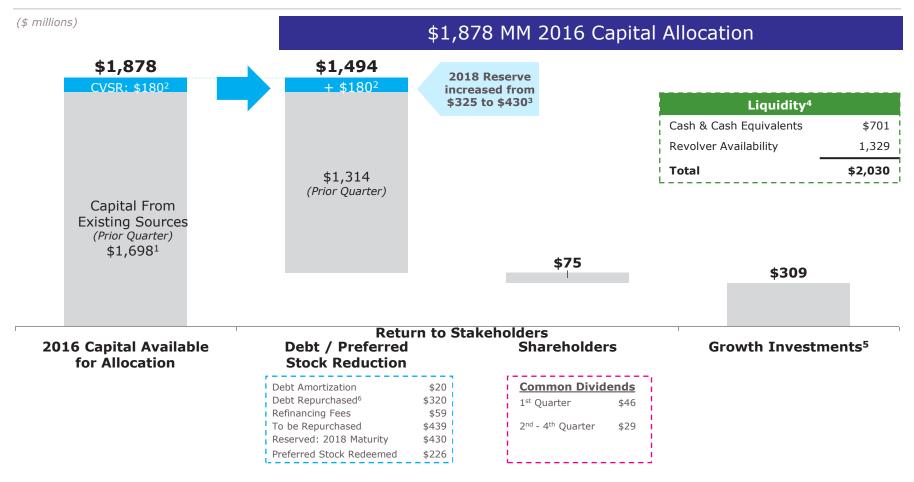
	2016
(\$ millions)	Guidance
Generation & Renewables <sup>1</sup>	\$1,545-1,670
Retail Mass	650-725
NRG Yield	805
Adjusted EBITDA	\$3,000-3,200
Consolidated Free Cash Flow before Growth (FCFbG)	\$1,000-1,200

- Significant progress on both corporate debt reduction and maturity extensions:
  - Reduced corporate debt by \$642 MM<sup>2</sup> since 3Q'15 and \$337 MM through 8/9/16
  - \$2.25 Bn³ in nearer term, higher coupon debt extended to 2026, 2027 @ 6.9% average coupon
  - Annual interest savings of \$50 MM
  - 2018-2020 maturities reduced from \$6.67 Bn to \$876 MM
- Redeemed \$345 MM convertible preferred stock for cash of \$226 MM; \$10 MM in annual dividend savings
- Closed new non-recourse debt and reached agreement on CVSR Drop Down: \$180 MM cash consideration4

<sup>&</sup>lt;sup>1</sup> Includes Corporate Segment; <sup>2</sup> Comprised of 2015 corporate debt reduction of \$246 MM (cash cost of \$226 MM), YTD June 2016 of \$337 MM (cash cost of \$375 MM), and \$59 MM of 2020 Senior Notes to be retired in excess of net proceeds from recent 2027 Senior Notes issuance (proceeds used to call balance of 2020 Senior Notes and \$490 MM of 2021 Senior Notes); <sup>3</sup> Comprised of \$1.0 Bn of 2026 Senior Notes issued in May'16 and \$1.25 Bn of 2027 Senior Notes issued in July'16; <sup>4</sup> Comprised of NRG portion of project-level net financing proceeds of \$101.5 MM (closed July'16) and NYLD cash proceeds from Drop Down of \$78.5 MM (expected to close in 3016)



# Financial Highlights: 2016 NRG-Level Capital Allocation

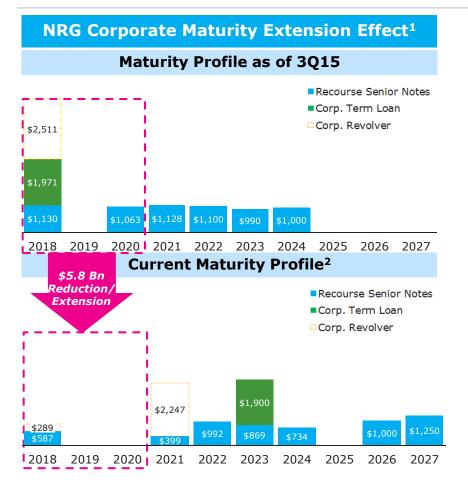


Focus on Debt Reduction Continues Through 2016; 2018 Reserve Increased to \$430 MM vs \$587 MM 2018 Notes Outstanding

<sup>&</sup>lt;sup>1</sup> Refer to slide 11 of 1Q16 earnings call presentation. Capital from Existing Sources includes: 2015 remaining capital of \$513 MM plus \$850 MM representing mid-point of 2016 NRG Level FCFbG guidance, expected NYLD Resi Solar & DG Drop Down proceeds of \$125 MM and \$253 MM of proceeds raised in April 2016 from the monetization of certain capacity revenues through 2019 at MidWest Generation (MWG), less the impact of 2016 capacity revenue sold of \$43 MM; <sup>2</sup> Comprised of NRG portion of project-level net financing proceeds of \$101.5 MM (closed July'16) and cash proceeds from Drop Down to NYLD of \$78.5 MM (expected to close in 3Q16); <sup>3</sup> \$180 MM cash proceeds from CVSR less \$16 MM used to supplement previous reserve of \$210 MM for total cash cost of \$226 MM to redeem convertible preferred stock and less \$59 MM of refinancing fees; <sup>4</sup> Includes \$250 MM cash held at MWG which can be distributed to NRG Corporate with no restrictions, and pro forma for \$101.5 MM of cash proceeds received from CVSR financing in July'16; revolver availability represents \$2.5 Bn revolving credit facility, less \$1.2 Bn of letters of credit issued as of 06/30/2016; <sup>5</sup> Net of financing; <sup>6</sup> Completed YTD June 2016



# Financial Highlights: Deleveraging Capital Structure



2016E	
	Post-Capital Allocation
Recourse Debt (06/30/2016) <sup>3</sup>	\$8,244
Less: To be Repurchased <sup>4</sup>	(439)
Pro Forma Corporate Debt	~\$7,800
Mid-point 2016 Adjusted EBITDA	\$3,100
Less Adjusted EBITDA:	
GenOn <sup>5</sup>	(335)
NRG Yield	(805)
ROFO / Other <sup>6</sup>	(305)
Add:	
NRG Yield Dividends to NRG <sup>7</sup>	80
ROFO / Other Dividends to NRG8	65
Other Adjustments <sup>9</sup>	150
Total Recourse EBITDA	\$1,950
Corporate Debt/Corporate EBITDA	4.00x
Pro forma, including 2018 maturity reserve <sup>10</sup>	3.78x

## Interest & Dividend Savings – Increases Recurring FCFbG 14

	Principal Reduced	Annual Free Cash Flow Impact
Debt reduced <sup>11</sup>	\$642	\$64
Impact of Term Loan Refinancing <sup>12</sup>	-	(14)
Convertible Preferred Stock redeemed <sup>13</sup>	345	10
Total		\$60

## Substantial Progress Toward Debt Reduction at Significantly Extended Maturities

<sup>1</sup> Excludes tax exempt bonds due 2038-2045; <sup>2</sup> Pro forma for pending call of 2020/21 notes; <sup>3</sup> Includes NRG Energy Inc. term loan facility, senior notes and tax exempt bonds; <sup>4</sup> Includes issuance of 2027 Senior Notes and pending call of 2020/21 notes; <sup>5</sup> Net of shared service payment by GenOn to NRG; <sup>6</sup> Includes Aqua Caliente, Ivanpah, CVSR, Midwest Generation, Yield eligible assets, Sherbino, Capistrano, and international assets; <sup>7</sup> Estimate based on NYLD dividends equivalent to \$1.00/share annualized by Q4 2016. Excludes proceeds from potential Drop Down transactions; <sup>8</sup> Distributions from NRG ROFO and other non-recourse project subsidiaries; <sup>9</sup> Reflects non-cash expenses (i.e. nuclear amortization, equity compensation, and bad debt expense) that are included in reported Adjusted EBITDA; <sup>10</sup> Pro forma for deleveraging resulting from the use of \$430 MM in 2016 capital reserved for 2018 maturity; <sup>11</sup> Comprised of 2015 corporate debt reduction of \$246 MM, YTD June 2016 of \$337 MM, and \$59 MM of 2020 Senior Notes to be retired in excess of net proceeds from recent 2027 Senior Notes issuance (proceeds used to call balance of 2020 Senior Notes and \$490 MM of 2021 Senior Notes; <sup>12</sup> Increased interest on refinanced portion of Term loan. Interest savings on repurchased portion of term loan included in debt reduced above; <sup>13</sup> \$345 MM represents liquidation preference of \$1,378 per share on 250,000 shares; <sup>14</sup> Since 3Q15



## Financial Highlights: Executing on Cost Savings

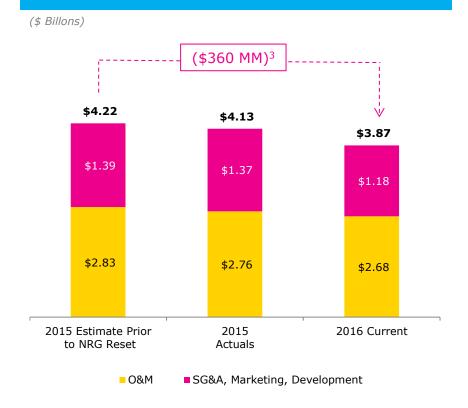
### Streamlining the Organization...

- On Track: \$150 MM recurring SG&A and Development Savings¹
- On Track: \$100 MM recurring O&M Savings<sup>2</sup>
- On Track: \$150 MM of recurring fornrg EBITDAaccretive savings executed over 2016-2017



On Track for Achieving Recurring \$400 MM Target

### ...Already Captured \$360 MM 2016



Continued Focused On Financial Flexibility, Deleveraging, and Cost Efficiency

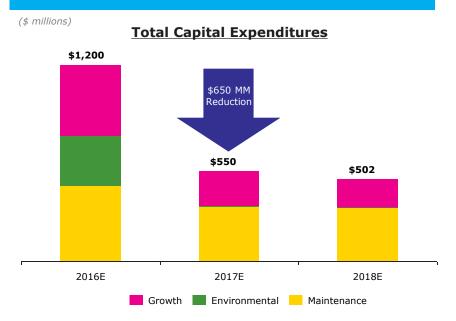


## Financial Highlights: Enhancing Available Free Cash Flow

### Continued Execution of Fleet Modernization

		MW	Project Description	Estimated COD
ions	New Castle 3-5 <sup>1</sup>	325	Natural Gas	Completed
onvers	Joliet 6-8 <sup>2,3</sup>	1,326	Natural Gas	Completed
Fuel Conversions	Shawville 1-4 <sup>1</sup>	597	Natural Gas	Q4 2016
Environmental Compliance	Avon Lake Unit 9	638	ACI/DSI/Fuel Switch	Completed
Enviror	Powerton 5 & 6 <sup>3</sup>	1,538	DSI & ESP Upgrade	Q4 2016
ıg ity)	Bacliff (formerly Cielo Lindo/Robinson) Peakers	360	New Generation	Q3 2016
Repowering (New Capacity	Carlsbad Peakers <sup>4</sup>	527	New Generation	Q2 2018
Rep (New	Canal Peaker <sup>5</sup>	333	New Generation	Q2 2019
	Puente Peaker <sup>5</sup>	262	New Generation	Q2 2020

## Nearing Completion of Capex Cycle



\$650 MM Step Down in Capex Between 2016 and 2017

## Emerging from Capex Cycle

<sup>&</sup>lt;sup>1</sup> GenOn Facilities; <sup>2</sup> Joliet 6-8 is categorized as Environmental Compliance in Reporting; <sup>3</sup> Assets owned by Midwest Generation; <sup>4</sup> Carlsbad California appeals court review pending on CPUC approval of PPA with SDG&E; <sup>5</sup> Subject to applicable regulatory approvals and permits



# GenOn's Corporate Leverage Ratio Excessive in Current Market...

#### **Financial Overview**

	As of	6/30/16	12/31/16E
	GenOn <sup>1</sup>	NRG Corp <sup>2</sup>	
2016E Corp Debt	\$2,580	\$8,244	\$7,800
2016E Corp EBITDA	\$335	\$1,950	\$1,950
Corporate Leverage Ratio	7.7x	4.2x	4.0x

# ...But GenOn is Working Toward a Resolution...

## **GenOn Taking Steps Toward Resolving Corporate** and Capital Structure:

- ☑ Appointed independent board members
- Hired restructuring advisor
- ☑ Increased capital flexibility through asset sales

### **Three Core Principles:**

- 1. Simplify the organization
- 2. Maximize value
- 3. Maintain strength of NRG balance sheet and corporate leverage ratio

## ...While Adhering to Core Principles

<sup>&</sup>lt;sup>1</sup> Refer to slides 25 and 29 for GenOn underlying assumptions; <sup>2</sup> Refer to slide 8 for NRG underlying assumptions



## 2016 Priorities Scorecard

#### 1. Simplify the Company and Streamline the Organization

- ☐ Taking steps to address GenOn capital structure and near-term maturities

#### 2. Strengthen the Balance Sheet and Create Financial Flexibility to Manage Commodity Cycles

- Unlocked \$145 MM annually by better aligning dividend policy to market
- ☑ Reduced 2018-2020 maturity obligation by \$5.8 Bn and extended profile to 2026-2027
- - \$390 MM increase in 2016 net capital available for allocation through completion of MidWest Generation non-recourse financing and CVSR project financing and Drop Down to NRG Yield

  - ☑ Redeemed \$345 MM convertible preferred

### 3. Continue to Strengthen the Strategic Partnership with NRG Yield

- Dedicated management team at NRG Yield
- ☑ CVSR Drop Down (definitive agreement reached, expected to close Q3'16)
- ☑ Continue partnerships with business renewables
- **☑** GreenCo Process Brought to Conclusion with No Change to 2016 Guidance



# Appendix: Operations



## NRG Value Levers

#### **NRG** Levers

#### Value Drivers

### Outlook



Retail, Contracted and Capacity (2/3<sup>rd</sup> of Consolidated Economic Gross Margin<sup>1</sup>)

- Retail business model delivers stable results; continued balance between EBITDA and customer count
- Increasing RPS targets and sustainability goals of corporations across the U.S. create opportunities for contracted renewable and gas assets
- Regulatory support for capacity performance standards in the East but PJM 19/20 auction results below previous year



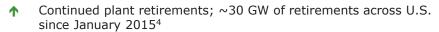


## **Gas Leverage**

Long gas position  $\sim 3.3$  bcf/d (2/3<sup>rd</sup> NRG, 1/3<sup>rd</sup> GenOn)

- ♠ Significant increase in spot gas prices from recent lows
- ↑ Stagnant production; E&P capex down ~30% year over year (YoY)²; 85 bankruptcies since January 2015³
- ↑ Demand responding to lower prices; ~4 bcf/day increase YoY this injection season. Record gas demand in power sector in June and July







Fuel, merit-order and geographic diversification in ~43 GW merchant fleet

- ↑ Strong load growth in ERCOT; +1.4% YoY Jan-Jun weather normalized
- Environmental regulatory uncertainty; Regional Haze, ERCOT 1-Hour SO2, Clean Power Plan
- Push for Nuclear subsidies (NY, IL, CT) and state-based contracts (OH, MA)

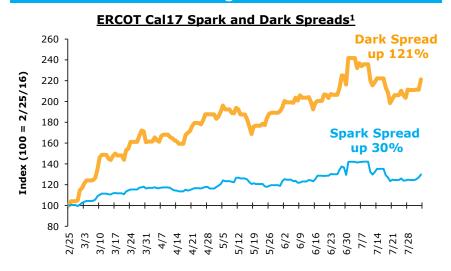


## Three Levers Enhanced by NRG's Regional Strategies: Integrated Platform in Gulf; Capacity in the East; Renewables in the West



## Power Market Update

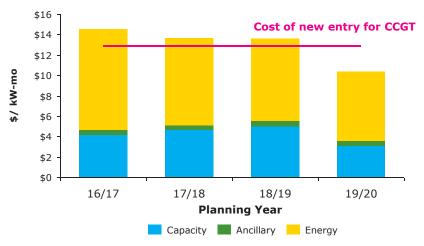
# ERCOT: Market Recovery from Recent Lows Better Reflecting Fundamentals



- Slow start to summer: lack of scarcity pricing despite strong load due to wind over-performance in July and healthy grid
- Continued environmental uncertainty slows retirements
- Price formation improvements expected next year (ORDC revisions)

# PJM: Margins Below CONE Signaling Slowdown in New Builds

#### PJM West Energy and RTO Capacity v. Gross CONE<sup>2</sup>



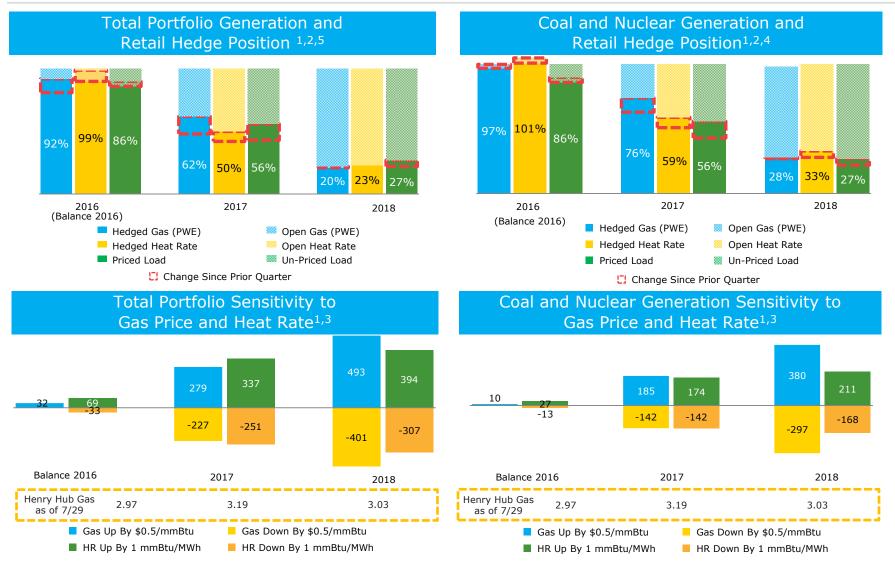
- Energy margins under pressure given massive resource turnover from coal to gas (~30 GW in PJM 2010-2019)
- Downward load revisions and new builds drove down 19/20 RTO pricing but 100% Capacity Performance required in 20/21
- FERC action supports competitive markets and mitigates state interference

## ERCOT Market Seeing Fundamental Recovery; PJM Market Falls Below Cost of New Entry

<sup>1</sup> Dark spread at 10 heat rate, spark spread at 7 heat rate; ERCOT spark spreads use On-Peak Houston Hub power prices and HSC natural gas; ERCOT dark spreads use ATC Houston Hub power prices, PRB8800 coal prices, \$25/ton transport, and heat content of 8800 Btu/lb; <sup>2</sup> Cost of new entry for CCGT is calculated based on overnight capital cost of \$960/kW. Capacity revenue is based on RTO Capacity Performance prices. Energy margin based on PJM West Day-Ahead and M3 hub forward values as of the respective auction result date



# Managing Commodity Price Risk



<sup>&</sup>lt;sup>1</sup> Portfolio as of 07/29/2016; <sup>2</sup> Retail priced load includes term load, Hedged month-to-month load, and Indexed load; <sup>3</sup> Price sensitivity reflects gross margin change from \$0.5/MMBtu gas price, 1 mmBtu/MWh heat rate move; <sup>4</sup> Coal hedge ratios are 97%, 44% and 37% for 2016, 2017 and 2018 respectively; <sup>5</sup> Total Portfolio includes wholesale merchant assets and related hedges



## Hedge Disclosure: Coal and Nuclear Operations

Coal & Nuclear Portfolio 1	Texas	Texas and South Central EAST GENON 7			EAST				
•	Balance 2016	2017	2018	Balance 2016	2017	2018	Balance 2016	2017	2018
Net Coal and Nuclear Capacity (MW) <sup>2</sup>	6,290	6,290	6,290	7,472	7,472	7,472	4,198	4,198	4,198
Forecasted Coal and Nuclear Capacity (MW) <sup>3</sup>	5,145	4,685	4,298	4,184	3,917	3,089	2,388	2,151	1,706
Total Coal and Nuclear Sales (GWh) <sup>4</sup>	18,808	38,693	14,174	14,291	18,729	4,205	6,393	9,251	1,927
Percentage Coal and Nuclear Capacity Sold Forward <sup>5</sup>	100%	94%	38%	93%	55%	16%	73%	49%	13%
Total Forward Hedged Revenues <sup>6</sup>	\$797	\$1,370	\$585	\$561	\$755	\$144	\$288	\$406	\$69
Weighted Average Hedged Price (\$ per MWh) <sup>6</sup>	\$42.40	\$35.40	\$41.27	\$39.22	\$40.31	\$34.16	\$45.09	\$43.87	\$36.04
Average Equivalent Natural Gas Price (\$ per MMBtu) <sup>6</sup>	\$3.81	\$3.48	\$4.03	\$3.70	\$3.53	\$3.22	\$3.95	\$3.69	\$3.44
Gas Price Sensitivity Up $0.50/MMBtu$ on Coal and Nuclear Units	(\$23)	\$32	\$163	\$32	\$153	\$217	\$31	\$91	\$124
Gas Price Sensitivity Down \$0.50/MMBtu on Coal and Nuclear Units	\$35	(\$20)	(\$128)	(\$16)	(\$122)	(\$169)	(\$18)	(\$64)	(\$88)
Heat Rate Sensitivity Up 1 MMBtu/MWh on Coal and Nuclear Units	\$7	\$81	\$95	\$20	\$92	\$115	\$19	\$45	\$58
Heat Rate Sensitivity Down 1 MMBtu/MWh on Coal and Nuclear Units	(\$2)	(\$67)	(\$76)	(\$12)	(\$75)	(\$93)	(\$12)	(\$33)	(\$42)

<sup>&</sup>lt;sup>1</sup> Portfolio as of 07/29/2016

<sup>&</sup>lt;sup>2</sup> Net Coal and Nuclear capacity represents nominal summer net MW capacity of power generated as adjusted for the Company's ownership position excluding capacity from inactive/mothballed units

<sup>&</sup>lt;sup>3</sup> Forecasted generation dispatch output (MWh) based on forward price curves as of 07/29/2016, which is then divided by number of hours in a given year to arrive at MW capacity; The dispatch takes into account planned and unplanned outage assumptions

<sup>&</sup>lt;sup>4</sup> Includes amounts under power sales contracts and natural gas hedges; The forward natural gas quantities are reflected in equivalent GWh based on forward market implied heat rate as of 07/29/2016, and then combined with power sales to arrive at equivalent GWh hedged; The Coal and Nuclear Sales include swaps and delta of options sold which is subject to change; Actual value of options will include the impact of non-linear factors; For detailed information on the Company's hedging methodology through use of derivative instruments, see discussion in 2015 10K Item 15 - Note 5, Accounting for Derivative Instruments and Hedging Activities, to the Consolidated Financial Statements; Includes interseament sales from the Company's wholesale power generation business to the Retail Business

<sup>&</sup>lt;sup>5</sup> Percentage hedged is based on Total Coal and Nuclear sales as described above (4) divided by the forecasted Coal and Nuclear Capacity (3)

<sup>&</sup>lt;sup>6</sup> Represents all coal and nuclear sales, including energy revenue and demand charges.

<sup>&</sup>lt;sup>7</sup> GenOn disclosure not additive to other regions



# **nrg** Commodity Prices

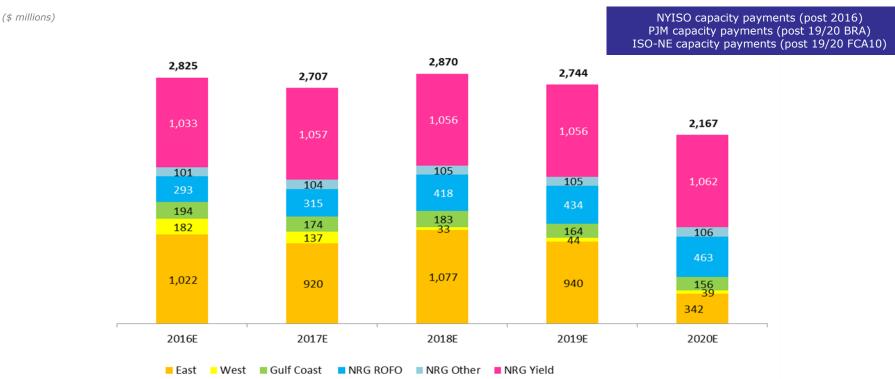
Forward Prices <sup>1</sup>	Bal-2016 <sup>2</sup>	2017	2018	Annual Average for 2016 - 2018
NG Henry Hub	\$2.97	\$3.19	\$3.03	\$3.06
PRB 8800	\$9.99	\$10.87	\$11.71	\$10.86
NAPP MG2938	\$35.50	\$36.75	\$38.75	\$37.00
ERCOT Houston Onpeak	\$36.53	\$39.53	\$37.66	\$37.90
ERCOT Houston Offpeak	\$23.32	\$24.74	\$23.45	\$23.84
PJM West Onpeak	\$36.41	\$39.85	\$38.30	\$38.18
PJM West Offpeak	\$24.76	\$27.36	\$26.32	\$26.15

<sup>&</sup>lt;sup>1</sup> Prices as of 07/29/2016

<sup>&</sup>lt;sup>2</sup> Represents August through December months



# Fixed Contracted and Capacity Revenue



#### **Notes:**

- ★ East includes cleared capacity auction for PJM through May 2020, New England ISO through Forward Capacity Auction 10(FCA10) through May 2020; NY on rolling forward basis
- \* West includes committed Resource Adequacy contracts & tolling agreements
- Gulf Coast region includes South Central capacity sold into PJM/MISO auctions and Co-Op contracted revenues. Co-Op contracted revenues are also incorporated in the hedge table
- NRG ROFO includes all wind, solar and conventional assets which are part of ROFO agreement including projects under construction (Carlsbad and Puente)
- ❖ NRG Other includes renewable assets which are not part of ROFO
- NRG Yield includes contracted capacity, contracted energy and contracted steam revenues



## PJM Capacity Clears: Merchant Wholesale Generation

PJM Region	Planning Year	Average Price (\$/MW-day)	MWs Cleared	Average Price (\$/MW-day)	MWs Cleared
		Base Pr	oduct	Capacity Perform	nance Product
	2016-2017	\$59.08	443	\$134.00	3,006
ComEd	2017-2018	\$120.00	753	\$151.50	3,227
Contea	2018-2019		NA	\$215.00	3,509
	2019-2020	\$182.77	65	\$202.77	3,738
	2016-2017	\$118.26	1,877	NA	
MAAC	2017-2018	\$144.90	588	\$151.50	1,753
MAAC	2018-2019	\$149.98	10	\$164.77	2,229
	2019-2020	\$80.00	10	\$100.00	2,093
	2016-2017	\$119.06	497	NA	NA
FMAAC	2017-2018	\$119.99	287	\$151.50	204
EMAAC	2018-2019	\$210.63	91	\$225.42	424
	2019-2020	\$99.77	103	\$119.77	414
	2016-2017	\$124.75	516	NA	
DDI	2017-2018	\$120.00	177	\$151.50	358
DPL	2018-2019	\$210.63	98	\$225.42	459
	2019-2020		NA	\$119.77	481
	2016-2017	\$120.19	4,313	NA	NA
PEPCO	2017-2018	\$121.43	1,847	\$151.50	2,501
PEPCO	2018-2019	\$149.98	58	\$164.77	3,870
	2019-2020		NA	\$100.00	3,879
	2016-2017	\$115.90	901	NA	NA
ATCI	2017-2018	\$128.74	305	\$151.50	647
ATSI	2018-2019	\$149.98	57	\$164.77	681
	2019-2020	\$80.00	2	\$100.00	550
	2016-2017	\$80.83	926	\$134.00	493
DTO	2017-2018	\$122.31	1,246	\$151.50	449
RTO	2018-2019	\$149.98	249	\$164.77	1,020
	2019-2020	\$80.00	191	NA	
	2016-2017	\$112.89	9,473	\$134.00	3,499
Not Total	2017-2018	\$124.38	5,200	\$151.50	9,140
Net Total	2018-2019	\$170.35	563	\$183.62	12,191
	2019-2020	\$103.42	370	\$136.02	11,155

РЈМ	Capacity Reve	nue by Delive	ry Year
	NRG	GenOn	Total
16/17	\$205	\$356	\$561
17/18	\$291	\$450	\$742
18/19	\$363	\$489	\$852
19/20	\$309	\$260	\$569

#### Assumptions:

- Data as of 6/30/16
- . Includes imports
- \* Excludes NRG Demand Response and Energy Efficiency
- \* Excludes Aurora and Rockford
- \* Excludes NRG Yield Assets



# Projected Capex, Net of Financing

(\$ millions)		2016	2017	2018
	Growth <sup>1</sup>	309	205	165
NRG Level	Environmental	242	6	9
	Maintenance	275	198	215
	Growth Investments and Conversions	120	6	4
GenOn	Environmental	62	-	-
	Maintenance	152	94	82
	Growth	7	2	-
Other <sup>2</sup>	Environmental	-	-	-
	Maintenance	33	39	27
	Total Capex:	\$1,200	\$550	\$502



# NRG's Capital Structure & Corporate Credit Metrics

(\$ millions)







Excludes NRG Yield \$350 MM 5.0% Senior Note due 2026 issued 3Q16



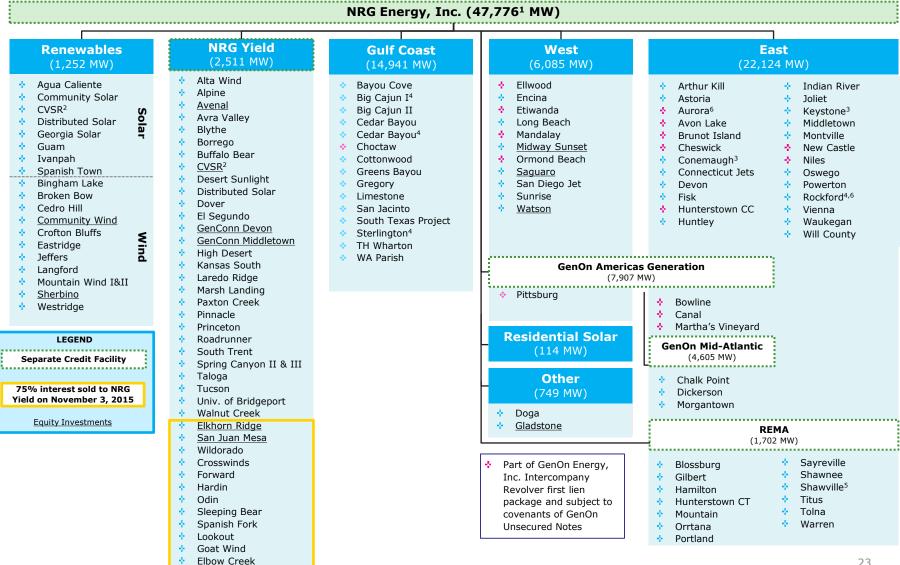
2016E	
	Post-Capital Allocation
Recourse Debt (06/30/2016) <sup>1</sup>	\$8,244
Less: To be Repurchased <sup>3</sup>	(439)
Pro Forma Corporate Debt	~\$7,800
Mid-point 2016 Adjusted EBITDA Less Adjusted EBITDA:	\$3,100
GenOn <sup>4</sup>	(335)
NRG Yield	(805)
ROFO / Other <sup>5</sup>	(305)
Add:	
NRG Yield Dividends to NRG <sup>6</sup>	80
ROFO / Other Dividends to NRG <sup>7</sup>	65
Other Adjustments <sup>8</sup>	150
Total Recourse EBITDA	\$1,950
Compared Dabt/Compared FRITA	4.00
Corporate Debt/Corporate EBITDA	4.00x
Pro forma, including 2018 maturity reserve9	3.78x

## On Plan with Prudent Balance Sheet Management Targets

<sup>&</sup>lt;sup>1</sup> Includes NRG Energy Inc. term loan facility, senior notes and tax exempt bonds; <sup>2</sup> As of 06/30/2016; includes \$250 MM cash held at MWG; <sup>3</sup> Additional debt reduction based on slide 10; <sup>4</sup> Net of shared service payment by GenOn to NRG; <sup>5</sup> Includes Aqua Caliente, Ivanpah, CVSR, Midwest Generation, Yield Eligible assets, Sherbino, Capistrano, and international assets; <sup>6</sup> Estimate based on NYLD dividends equivalent to \$1.00/share annualized by Q4 2016. Excludes proceeds from potential Drop Down transactions; <sup>7</sup> Distributions from NRG ROFO and other non-recourse project subsidiaries; <sup>8</sup> Reflects non-cash expenses (i.e. nuclear amortization, equity compensation, and bad debt expense) that are included in reported Adjusted EBITDA; <sup>9</sup> Pro forma for deleveraging resulting from the use of \$430 MM in 2016 capital reserved for 2018 maturity



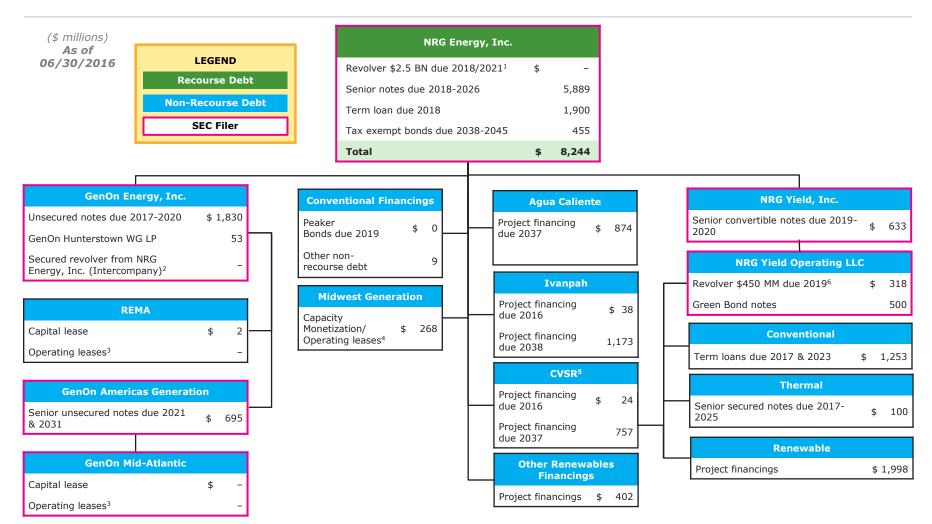
# Generation Organizational Structure



<sup>23</sup> 



## Consolidated Debt Structure



Note: Debt balances exclude discounts and premiums

<sup>1</sup> \$1,174 MM LC's issued and \$1,337 MM Revolver available at NRG

<sup>2</sup> \$276 MM of LC's were issued and \$224 MM of the Intercompany Revolver was available at GenOn

4 The present value of lease payments (9.1% discount rate) for Midwest Generation operating lease is \$84 MM; this lease is guaranteed by NRG Energy, Inc.

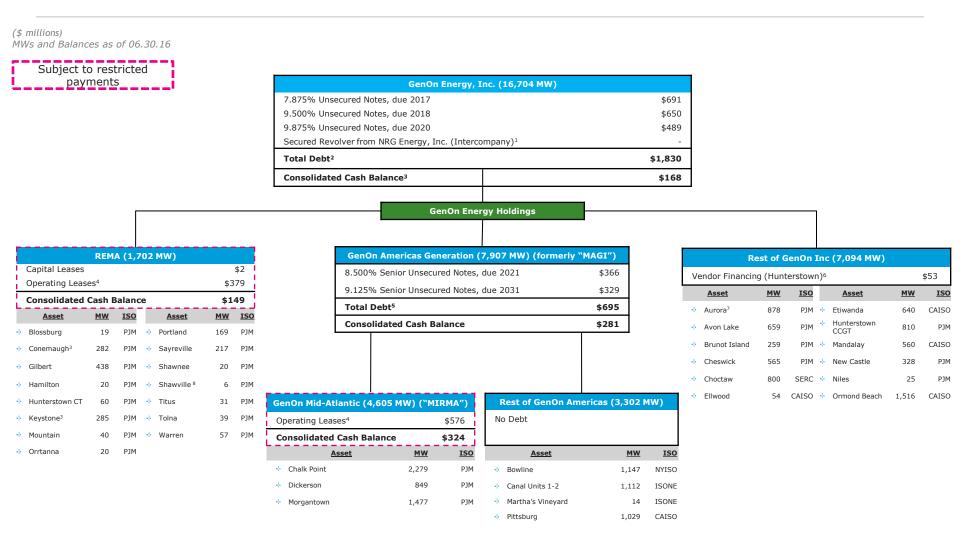
<sup>5</sup> NRG Yield owns 48.95% of CVSR

6 \$60 MM of LC's were issued and \$119 MM of the Revolver was available at NYLD

The present value of lease payments (10% discount rate) for GenOn Mid-Atlantic operating lease is \$576 MM, and the present value of lease payments (9.4% discount rate) for REMA operating lease is \$379 MM



## GenOn: Organizational Structure





## Schedule of Debt Maturities

		NRG	Nonrecourse to NRG		
suance	Maturity Year	Recourse	GenOn	Yield	
7.875% GenOn Senior Notes	2017	\$ -	\$ 691	\$	
7.625% NRG Senior Notes	2018	587	-	-	
9.50% GenOn Senior Notes	2018	-	650	-	
	2018 Total	587	650	-	
3.5% NRG Yield, Inc. Convertible Notes	2019	=	-	34	
8.25% NRG Senior Notes	2020	818	-	-	
9.875% GenOn Senior Notes	2020	-	489	-	
3.25% NRG Yield, Inc. Convertible Notes	2020	-	-	28	
	2020 Total	818	489	28	
7.875% NRG Senior Notes	2021	889	-	-	
8.50% GenOn Americas Generation Senior Notes	2021	-	366	-	
	2021 Total	889	366	-	
4.750% Tax Exempt Bonds due 2022	2022	54	-	-	
5.25% NRG Senior Notes	2022	992	-	-	
	2022 Total	1,046	-	-	
NRG Term Loan	2023	1,900			
5.625% NRG Senior Notes	2023	869	-	-	
	2023 Total	2,769	-	-	
5.25% NRG Senior Notes	2024	734	-	-	
5.375% Yield Operating LLC Senior Notes	2024	-		50	
	2024 Total	734	-	50	
7.25% NRG Senior Notes	2026	1,000			
9.125% GenOn Americas Generation Senior Notes	2031	=	329	-	
5.0% Tax Exempt Bonds	2040	57	-	-	
4.750% Tax Exempt Bonds	2042	22	-	-	
4.750% Tax Exempt Bonds	2042	73	-	-	
5.875% Tax Exempt Bonds	2042	59	-	-	
	2042 Total	154	=	-	
i.375% Tax Exempt Bonds	2045	190	-	-	
ield Operating LLC Revolver	Various	=	=	31	
	Subtotal	8,244	2,525	1,45	
Non-Recourse Project Debt and Capital Leases <sup>1</sup>	Various		55	3,35	
•	Total Debt		\$ 2,580	\$ 4,80	



# Appendix: Reg. G Schedules



## Reg. G: 2016 Guidance

#### **Appendix Table A-1: 2016 Guidance**

The following table summarizes the calculation of Free Cash Flow before Growth and provides a reconciliation to Adjusted EBITDA

(\$ millions) <b>2016</b>		
	Guidance	
Generation and Renewables	\$1,545 - \$1,670	
Retail Mass	650 - 725	
NRG Yield	805	
Adjusted EBITDA	\$3,000 - \$3,200	
Interest payments	(1,090)	
Debt Extinguishment Cash Cost	(100)	
Income tax	(40)	
Working capital / other <sup>1</sup>	75	
Adjusted Cash Flow from Operations	\$1,845 - \$2,045	
Maintenance capital expenditures, net	(435) - (465)	
Environmental capital expenditures, net	(285) - (315)	
Preferred dividends	(2)	
Distributions to non-controlling interests <sup>2</sup>	(170) - (180)	
Consolidated Free Cash Flow before Growth	<b>\$1,000 - \$1,200</b>	
Less: FCFbG at Non-Guarantor Subsidiaries <sup>3</sup>	(250)	
NRG-Level Free Cash Flow before Growth	\$ <b>750 -</b> \$950	

<sup>&</sup>lt;sup>1</sup> Primary drivers include tax receipts associated with Capistrano of \$45 MM and reduction in fuel inventory of \$30 MM

<sup>&</sup>lt;sup>2</sup> Includes estimated Yield distributions to public shareholders of \$93 MM, Capistrano and Solar distributions to non-controlling interests of \$70 MM and \$35 MM, respectively, and preferred dividends of \$10 MM

<sup>&</sup>lt;sup>3</sup> Reflects impact from GenOn, NRG Yield, and other excluded project subsidiaries



# Reg. G

## Appendix Table A-10: Expected Full Year 2016 Adjusted EBITDA Reconciliation for GenOn Energy, Inc., ROFO/Other¹ and NRG Yield

The following table summarizes the calculation of Adjusted EBITDA and provides a reconciliation to net (loss)/income

(\$ millions)	GenOn Energy, Inc.	ROFO/Other	NRG Yield	Total
Net (loss)/income	(117)	(17)	230	
Plus:				
Interest expense, net	178	109	270	
Income tax	-	13	45	
Depreciation, amortization, and ARO expense	219	236	260	
Amortization of contracts	(39)	(8)	-	
EBITDA	241	333	805	
Adjustment to reflect NRG share of adjusted EBITDA in unconsolidated affiliates	-	(23)	-	
Deactivation costs	5	-	-	
Mark to market (MtM) losses on economic hedges	89	(5)	-	
Plus: Operating lease expense	111	22	-	
Adjusted EBITDAR	446	327	805	
Less: Operating lease expense	(111)	(22)	-	
Adjusted EBITDA	335	305	805	1,4



Appendix Table A-11: Expected Full Year 2016 Free Cash Flow before Growth Reconciliation for GenOn Energy, Inc., ROFO/Other¹ and NRG Yield: The following table summarizes the calculation of Free Cash Flow before Growth and provides a reconciliation to Adjusted EBITDA

(\$ millions)	6/30/2016	
Adjusted EBITDA	\$	1,445
Interest payments		(568)
Income tax		-
Collateral / working capital / other		(43)
Cash Flow from Operations	\$	834
Maintenance capital expenditures, net		(185)
Environmental capital expenditures, net		(62)
Preferred dividends		-
Distributions to NRG		(145)
Distributions to NYLD		(17)
Distributions to non-controlling interests		(175)
Free Cash Flow before Growth	\$	250



EBITDA and Adjusted EBITDA are non-GAAP financial measures. These measurements are not recognized in accordance with GAAP and should not be viewed as an alternative to GAAP measures of performance. The presentation of Adjusted EBITDA should not be construed as an inference that NRG's future results will be unaffected by unusual or non-recurring items.

EBITDA represents net income before interest (including loss on debt extinguishment), taxes, depreciation and amortization. EBITDA is presented because NRG considers it an important supplemental measure of its performance and believes debt-holders frequently use EBITDA to analyze operating performance and debt service capacity. EBITDA has limitations as an analytical tool, and you should not consider it in isolation, or as a substitute for analysis of our operating results as reported under GAAP. Some of these limitations are:

EBITDA does not reflect cash expenditures, or future requirements for capital expenditures, or contractual commitments;

EBITDA does not reflect changes in, or cash requirements for, working capital needs;

EBITDA does not reflect the significant interest expense, or the cash requirements necessary to service interest or principal payments, on debt or cash income tax payments;

Although depreciation and amortization are non-cash charges, the assets being depreciated and amortized will often have to be replaced in the future, and EBITDA does not reflect any cash requirements for such replacements; and

Other companies in this industry may calculate EBITDA differently than NRG does, limiting its usefulness as a comparative measure.

Because of these limitations, EBITDA should not be considered as a measure of discretionary cash available to use to invest in the growth of NRG's business. NRG compensates for these limitations by relying primarily on our GAAP results and using EBITDA and Adjusted EBITDA only supplementally. See the statements of cash flow included in the financial statements that are a part of this news release.

Adjusted EBITDA is presented as a further supplemental measure of operating performance. As NRG defines it, Adjusted EBITDA represents EBITDA excluding impairment losses, gains or losses on sales, dispositions or retirements of assets, any mark-to-market gains or losses from accounting for derivatives, adjustments to exclude the Adjusted EBITDA related to the non-controlling interest, gains or losses on the repurchase, modification or extinguishment of debt, the impact of restructuring and any extraordinary, unusual or non-recurring items plus adjustments to reflect the Adjusted EBITDA from our unconsolidated investments. The reader is encouraged to evaluate each adjustment and the reasons NRG considers it appropriate for supplemental analysis. As an analytical tool, Adjusted EBITDA is subject to all of the limitations applicable to EBITDA. In addition, in evaluating Adjusted EBITDA, the reader should be aware that in the future NRG may incur expenses similar to the adjustments in this news release.

Management believes Adjusted EBITDA is useful to investors and other users of NRG's financial statements in evaluating its operating performance because it provides an additional tool to compare business performance across companies and across periods and adjusts for items that we do not consider indicative of NRG's future operating performance. This measure is widely used by debt-holders to analyze operating performance and debt service capacity and by equity investors to measure our operating performance without regard to items such as interest expense, taxes, depreciation and amortization, which can vary substantially from company to company depending upon accounting methods and book value of assets, capital structure and the method by which assets were acquired. Management uses Adjusted EBITDA as a measure of operating performance to assist in comparing performance from period to period on a consistent basis and to readily view operating trends, as a measure for planning and forecasting overall expectations, and for evaluating actual results against such expectations, and in communications with NRG's Board of Directors, shareholders, creditors, analysts and investors concerning its financial performance.



## Reg. G

Adjusted cash flow from operating activities is a non-GAAP measure NRG provides to show cash from operations with the reclassification of net payments of derivative contracts acquired in business combinations from financing to operating cash flow, as well as the add back of merger, integration and related restructuring costs. The Company provides the reader with this alternative view of operating cash flow because the cash settlement of these derivative contracts materially impact operating revenues and cost of sales, while GAAP requires NRG to treat them as if there was a financing activity associated with the contracts as of the acquisition dates. The Company adds back merger, integration related restructuring costs as they are one time and unique in nature and do not reflect ongoing cash from operations and they are fully disclosed to investors.

Free cash flow (before Growth investments) is adjusted cash flow from operations less maintenance and environmental capital expenditures, net of funding, preferred stock dividends and distributions to non-controlling interests and is used by NRG predominantly as a forecasting tool to estimate cash available for debt reduction and other capital allocation alternatives. The reader is encouraged to evaluate each of these adjustments and the reasons NRG considers them appropriate for supplemental analysis. Because we have mandatory debt service requirements (and other non-discretionary expenditures) investors should not rely on free cash flow before Growth investments as a measure of cash available for discretionary expenditures.

Free Cash Flow before Growth Investment is utilized by Management in making decisions regarding the allocation of capital. Free Cash Flow before Growth Investment is presented because the Company believes it is a useful tool for assessing the financial performance in the current period. In addition, NRG's peers evaluate cash available for allocation in a similar manner and accordingly, it is a meaningful indicator for investors to benchmark NRG's performance against its peers. Free Cash Flow before Growth Investment is a performance measure and is not intended to represent net income (loss), cash from operations (the most directly comparable U.S. GAAP measure), or liquidity and is not necessarily comparable to similarly titled measures reported by other companies.