

NRG Energy, Inc.

# Full Year 2015 Results Presentation

February 29, 2016

## Safe Harbor

#### **Forward-Looking Statements**

In addition to historical information, the information presented in this communication includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Exchange Act. These statements involve estimates, expectations, projections, goals, assumptions, known and unknown risks and uncertainties and can typically be identified by terminology such as "may," "should," "could," "objective," "projection," "forecast," "goal," "guidance," "outlook," "expect," "intend," "seek," "plan," "think," "anticipate," "estimate," "predict," "target," "potential" or "continue" or the negative of these terms or other comparable terminology. Such forward-looking statements include, but are not limited to, statements about the anticipated benefits of acquisitions, the Company's future revenues, income, indebtedness, capital structure, plans, expectations, objectives, projected financial performance and/or business results and other future events, and views of economic and market conditions.

Although NRG believes that its expectations are reasonable, it can give no assurance that these expectations will prove to be correct, and actual results may vary materially. Factors that could cause actual results to differ materially from those contemplated herein include, among others, general economic conditions, hazards customary in the power industry, weather conditions, competition in wholesale power markets, the volatility of energy and fuel prices, failure of customers to perform under contracts, changes in the wholesale power markets, changes in government regulations, the condition of capital markets generally, our ability to access capital markets and the ability to refinance the Midwest Generation fleet, unanticipated outages at our generation facilities, adverse results in current and future litigation, failure to identify, execute or successfully implement acquisitions, repowerings or asset sales, our ability to implement value enhancing improvements to plant operations and companywide processes, our ability to obtain federal loan guarantees, the inability to maintain or create successful partnering relationships, our ability to operate our businesses efficiently including NRG Yield, our ability to retain retail customers, our ability to realize value through our commercial operations strategy and the creation of NRG Yield, the ability to successfully integrate businesses of acquired companies, the ability to find third party investment or realize the associated benefits of a sale of Home Solar or eVgo, our ability to realize anticipated benefits of transactions (including expected cost savings and other synergies) or the risk that anticipated benefits may take longer to realize than expected, our ability to close the drop-down transactions with NRG Yield, and our ability to execute our Capital Allocation Plan. Debt and share repurchases may be made from time to time subject to market conditions and other factors, including as permitted by United States securities laws. Furthermore, any common st

NRG undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law. The adjusted EBITDA and free cash flow guidance are estimates as of February 29, 2016. These estimates are based on assumptions the company believed to be reasonable as of that date. NRG disclaims any current intention to update such guidance, except as required by law. The foregoing review of factors that could cause NRG's actual results to differ materially from those contemplated in the forward-looking statements included in this Earnings Presentation should be considered in connection with information regarding risks and uncertainties that may affect NRG's future results included in NRG's filings with the Securities and Exchange Commission at www.sec.gov.



## **Business Highlights & Strategic Review**

Mauricio Gutierrez, President & CEO

## **Financial Update**

Kirk Andrews, EVP and CFO

**2016 Priorities** 

Mauricio Gutierrez, President & CEO



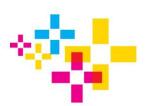
- ✓ Integrated Platform Delivers: Strong financial performance during periods of low commodity prices while maintaining significant upside to market recovery
- ✓ Strengthen the Balance Sheet: Reducing debt, replenishing capital and streamlining costs to provide flexibility to take advantage of opportunities through all market cycles
- ✓ **Create Additional Financial Flexibility**: Recalibrating the dividend to be consistent with the capital-intensive and cyclical nature of our industry
- ✓ Conclude the "GreenCo" Process: Reintegrating GreenCo's NRG Renew¹ with no change to guidance and reinforcing partnership with NRG Yield. Outcome of Home Solar and EVgo to be announced in 2<sup>nd</sup> quarter

Moving NRG Forward as the Leading Integrated Competitive Power Company



## **Business Highlights & Strategic Review**





# Financial Performance and Key Updates

Strategic Review Financial Update 2016 Priorities Appendix

	2015 EB	2016 EBITDA <sup>1</sup>	
(\$ millions)	Narrowed Guidance	Actual	Guidance
Adjusted EBITDA	\$3,250 - \$3,350	\$3,340	\$3,000 - \$3,200
Free Cash Flow before Growth	\$1,125 - \$1,225	\$1,127	\$1,000 - \$1,200

### Delivering Strong 2015 Results

- **Achieved Upper End of 2015 Adjusted EBITDA** Guidance: Integrated platform delivered; best Retail results in NRG's history
- **Streamlining the Business:** Executing on \$250 MM of recurring cost savings and \$100 MM capex reduction via asset rebalancing program
- Over \$1.3 BN Returned to Stakeholders: \$628 MM to shareholders in 2015; Retired \$691 MM in debt since November and saved \$54 MM in annual interest expense
- **Asset Sales Process** \$138 MM achieved toward target of \$500 MM - Closed on Seward; Shelby to close in Q1

### Reaffirming 2016 Guidance & Key Updates

- **Expanding Deleveraging Plan:** Announcing an additional \$925 MM of capital for debt reduction
- **Reducing the Dividend:** Recalibrating the dividend to be cycle-appropriate while preserving income fund investor option; unlocks ~\$145 MM in annual capital
- **Accelerated Savings:** \$150 MM EBITDA-accretive savings under fornrg through 2017 (Previously 2018)
- NRG "GreenCo" Process: Reintegration of GreenCo's NRG Renew<sup>2</sup> with no change to financial guidance; final resolution of Home Solar and EVgo expected in Q2

### Execution Across the Platform Results in Strong Financial Performance



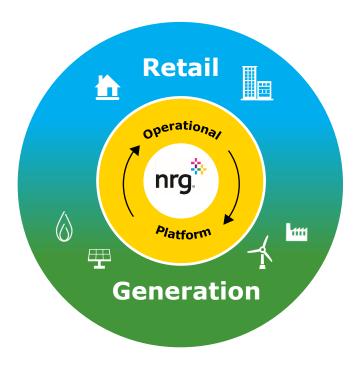


## The NRG Business Platform

#### A Differentiated Business Model...

#### **Integrated Power Platform:**

Largest Competitive Generation Portfolio Matched with Leading Retail Business



## ...Underpinned by a Unique Value Proposition

NRG's Platform Enables and Enhances Value Between Complementary Businesses



- ✓ **Economies of Scale and Scope:** Integrated Platform Affords Optimized and Low-Cost Operations Across the Enterprise
- ✓ Diversified Margin: High Percentage of Counter- and Non-Cyclical Gas Exposed Businesses (Retail, Capacity, Contracted)
- ✓ **Visible and Strong Free Cash Flow (FCF):**Robust Cash Flows Underpinned by Prudent
  Balance Sheet Management



NRG is the Premier Integrated Competitive Power Company







# Success Factors For a Competitive Power Company

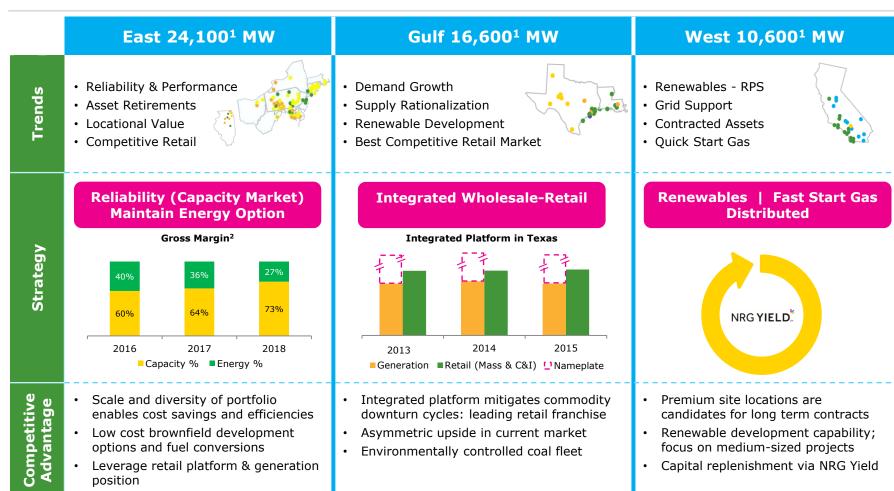
Attributes for Success	CEO Perspective on NRG					
Consistent Operational Excellence	<ul><li>☑ Best-in-class operations and commercial expertise</li><li>☑ Retail continues to deliver consistent, strong results</li></ul>					
Revenue Diversification	<ul> <li>☑ Generation Portfolio: geographic, fuel, merit-order diversity with leading renewable position</li> <li>☑ Economic Gross Margin: ~2/3 non-correlated or counter-cyclical to gas</li> </ul>					
Platform for Growth	<ul> <li>✓ Strategic location of assets affords low cost redevelopment options</li> <li>✓ Repowering success and capital replenishment through NRG YIELD</li> </ul>					
Appropriate Capital Structure	<ul> <li>Near-term deleveraging a priority</li> <li>Action: Ensure resilient capital structure for sustained low commodity environment; position balance sheet for future accretive opportunities</li> </ul>					
Efficient Cost Structure	<ul> <li>✓ Proven continuous improvement through fornrg program</li> <li>☐ Action: Continue to streamline organization</li> </ul>					
Flexible, Disciplined Approach to Allocating Capital Our Immedia	<ul> <li>Action: Provide investors with clear visibility into the NRG approach</li> <li>E FOCUS</li> </ul>					

NRG is Well-Positioned for the Long Term; Key Areas of Improvement Have Been Identified and are Priorities for the Organization





## Regional Market Strategies



NRG Maintains a Dynamic Portfolio that Adapts to Regional and Macro Market Trends







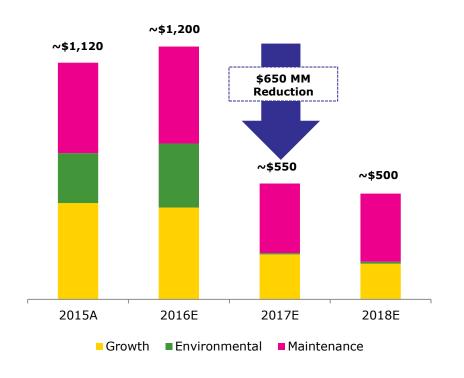
# Unlocking Capital and Reducing Capital Expenditures

### Unlocking Capital in 2016 and Beyond...

- <u>\*New\*</u>: \$150 MM of fornrg<sup>™</sup> EBITDAaccretive savings through 2017 (accelerated timeline; previously through 2018)

### ...and Emergence from Capex Cycle<sup>2</sup>...

(\$ millions)



### ...Drives Enhanced Flexibility for Capital Allocation





# GreenCo: Financial Objectives and Status

#### **Objectives**

- Maintain capabilities to take advantage of renewable trends at appropriate returns
- Incorporate all financial results in reported Adjusted EBITDA
- Minimize use of \$125 MM revolver to unlock capital for allocation

	Status	Financial Impact
nrg.** Renew <sup>1</sup>	<ul> <li>Reintegrate back into NRG to enable growth in attractive renewables market</li> <li>Ability to provide full range of energy solutions for business customers</li> <li>Supports strategic relationship with NRG Yield to minimize need for permanent NRG capital</li> </ul>	Cash Flow Positive  Growth for NRG YIELD.
nrg.* Home SOLAR  nrg.* EVgo	<ul> <li>Both nearing final resolution</li> <li>Market update upon completion: expect update in Q2</li> </ul>	TBD

(1) Reintegrating GreenCo's NRG Renew<sup>1</sup>: No Change in Financial Guidance;
 (2) Final Resolution of Home Solar and EVgo expected in Q2 2016





## Recalibrating the Dividend

### Adjusting NRG's Dividend Per Share...



- ★ Lowering to \$0.12/share annualized: ~1% yield on avg. share price over last 90 days
- Unlocks ~\$145 MM¹ in annual capital available for allocation or ~\$725 MM the next five years; unlocks \$105 MM in 2016

### ...To Optimize Capital Allocation

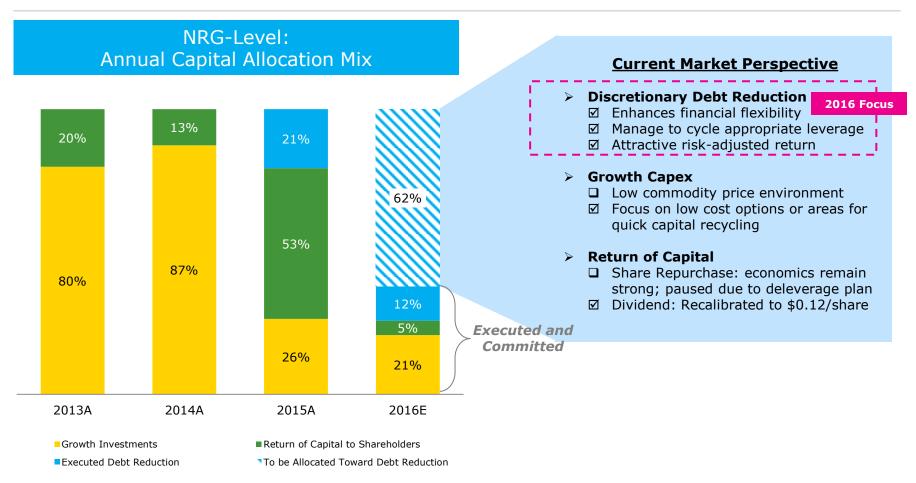
- Consistent with the capital-intensive and cyclical nature of our industry
- Creation of NRG Yield established a dividend paying vehicle that highlights the value of NRG's contracted generation assets
- No yield support given sector volatility
- Maintain modest dividend to provide incomeoriented investors the option to own NRG

A Dividend Approach For Maximum Flexibility To Create Shareholder Value Across All Cycles





## Capital Allocation Perspective



Flexible, Opportunistic and Cycle-Appropriate Capital Allocation: ~75% of 2016 NRG-Level Capital Allocation Dedicated to Debt Reduction



## **Financial Update & Capital Allocation**





## Financial Summary

	2015	2016	
(\$ millions)	Guidance Full Y		Guidance <i>Reaffirmed</i>
Business & Renew <sup>1,2</sup>	\$1,845 - \$1,895	\$1,881	\$1,545-\$1,670
Home Retail	\$700-\$750	\$739	\$650-\$725
NRG Yield <sup>2</sup>	\$705	\$720	\$805
Adjusted EBITDA	\$3,250 - \$3,350 <sup>3</sup>	\$3,340³	\$3,000-\$3,200
Consolidated Free Cash Flow before Growth (FCFbG)	\$1,125 - \$1,175	\$1,127	\$1,000-\$1,200
NRG-Level FCFbG	n/a	\$803	\$750-\$950

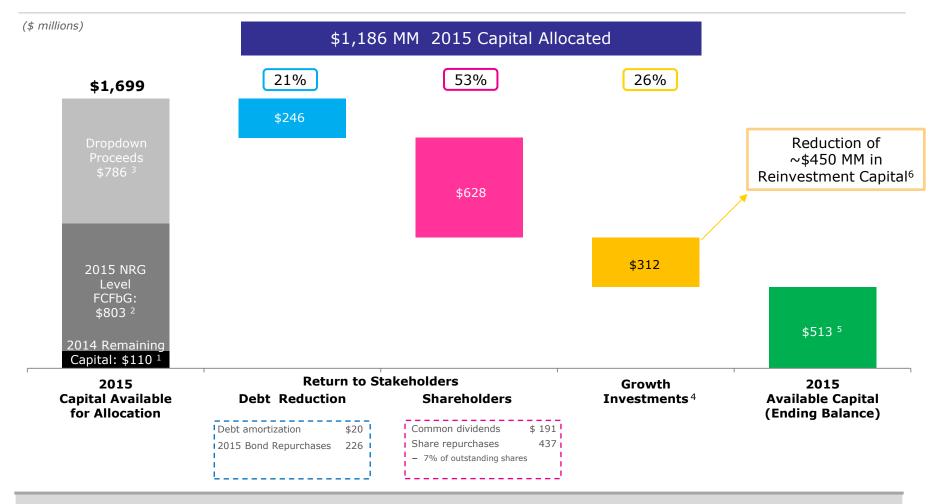
- \* Stellar Retail EBITDA performance of \$739 MM reinforcing benefits of integrated platform
- \* \$786 MM of capital replenished at NRG following dropdowns to NRG Yield in 2015
- Over \$1.3 Bn returned to stakeholders:
  - \$691 MM debt retired<sup>4</sup> with \$54 MM of annual interest savings
  - \$628 MM returned to shareholders, including ~7% of shares repurchased
- Non-cash one-time impairment charge of \$5.1 Bn on fixed assets and goodwill, primarily from Texas fleet
- Non-cash one-time charge of \$3.0 Bn for tax valuation allowance expense
  - No impact on ability to utilize NOLs

<sup>&</sup>lt;sup>1</sup> Includes Corporate Segment; <sup>2</sup> In accordance with GAAP, 2015 Guidance includes the full year impact of the drop downs as if the combination had been in effect since the inception of common control; <sup>3</sup> Full year 2015 Adj. EBITDA excludes negative contribution from NRG Home Solar of \$173 MM; <sup>4</sup> Through February 2016, includes \$417 MM of NRG unsecured notes and \$274 MM of GenOn unsecured notes





# 2015 NRG-Level Capital Allocation



### Significantly Decreased Growth Investments, Beginning Focus on Deleveraging

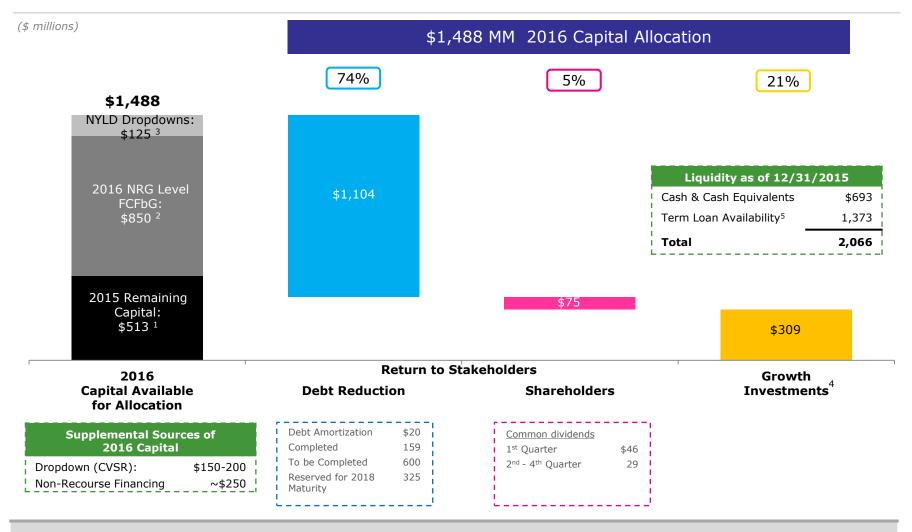
<sup>&</sup>lt;sup>1</sup> 2014 Remaining Capital: Represents \$661 MM cash & cash equivalents at NRG Guarantor level on 12/31/14 less minimum cash reserves of \$700 MM at NRG-level (net of \$149 MM in NRG Level cash collateral postings); <sup>2</sup> Represents FCFbG of \$1,127 MM at NRG Consolidated less impact from GenOn, NRG Yield, and other excluded project subsidiaries <sup>3</sup> Includes proceeds from sale of assets to NYLD (see Appendix slide 37 for details); <sup>4</sup> Net of financing (see Appendix slide 36 for details); <sup>5</sup> 2015 Remaining Capital: Represents \$693 MM cash & cash equivalents at NRG Guarantor level on 12/31/15 less minimum cash reserves of \$700 MM at NRG-level (net of \$520 MM in NRG Level cash collateral postings); <sup>6</sup> As compared to original consolidated growth capex projection in 1Q15 (see slide 16 of 1Q15 earnings presentation), primarily driven by lower investment spend at Home Solar and DG Solar, and deferral of cost-to-achieve from NRG Reset to 2016







# 2016 NRG-Level Capital Allocation

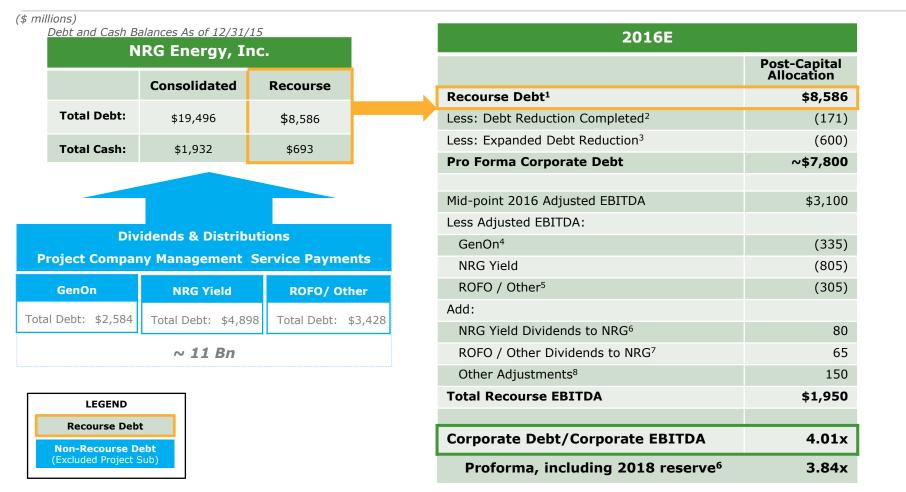


#### Focus on Debt Reduction Continues Through 2016





# NRG's Capital Structure & Corporate Credit Metrics



#### On Plan with Prudent Balance Sheet Management Targets

<sup>&</sup>lt;sup>1</sup> Includes NRG Energy Inc. term loan facility, senior notes and tax exempt bonds as of 12/31/15; <sup>2</sup> Par value of completed debt reduction in 2016 through February from \$159 MM capital allocated; <sup>3</sup> Additional debt reduction based on 2016 Capital Allocation on slide 17; <sup>4</sup> Net of shared service payment by GenOn to NRG; <sup>5</sup> Includes Aqua Caliente, Ivanpah, CVSR, Midwest Generation, Yield Eligible assets, Sherbino, Capistrano, and international assets; <sup>6</sup> Estimate based on NYLD dividends equivalent to \$1.00/share annualized by Q4 2016. Excludes proceeds from potential drop down transactions; <sup>7</sup> Distributions from NRG ROFO and other non-recourse project subsidiaries; <sup>8</sup> Includes non-cash expenses (i.e. nuclear amortization, equity compensation, and bad debt expense) reflected in reported Adjusted EBITDA; <sup>6</sup> Pro forma for deleveraging resulting from the use of \$325 MM in 2016 capital reserved for 2018 maturity (see slide 17)



## **Closing Remarks**

- Deliver on our financial commitments through continued operational and commercial excellence
- Execute capital allocation strategy with a focus on debt reduction
- Bring 'GreenCo' process to a close
- Drive EBITDA-accretive cost-savings through fornrg program
- Partner with NRG YIELD to reinvigorate capital replenishment
- Consistent and regular interaction with the investment community



# Q&A

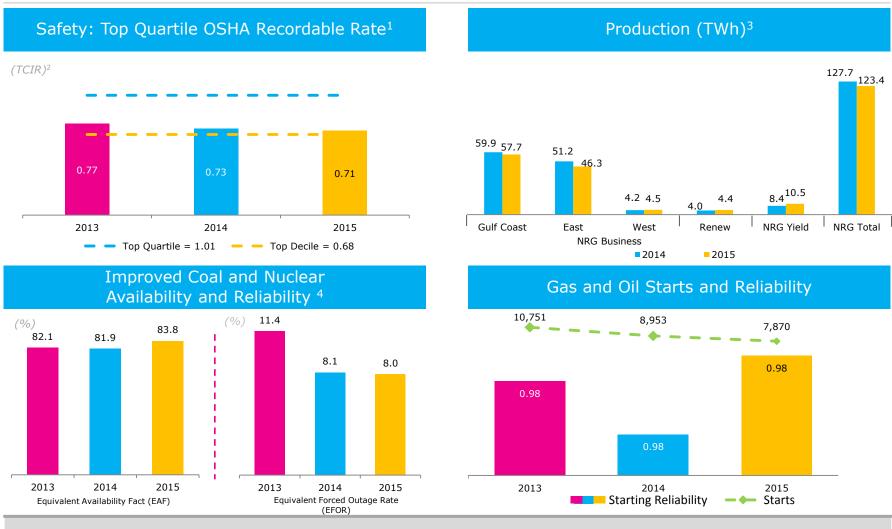


## **Appendix: Operations**





# NRG Business: Operational Metrics



Top Quartile Safety with Continued Improvement in Availability and Reliability

<sup>&</sup>lt;sup>1</sup> Excludes Goal Zero, NRG Home Services and NRG Home Solar; Top decile and top quartile based on Edison Electric Institute 2013 Total Company Survey results; <sup>2</sup> TCIR = Total Case Incident Rate; <sup>3</sup> All NRG-owned domestic generation; Excludes line losses, station service, and other items. Generation data presented above consistent with US GAAP accounting. Previous reports were pro-forma for acquisitions in prior periods



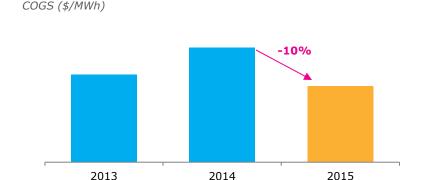


## NRG Home Retail: Operational Metrics

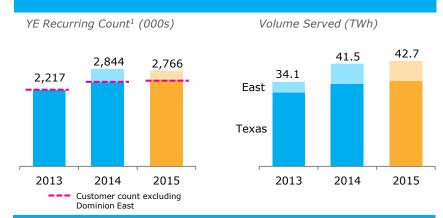
#### 2015 Highlights

- \* \$739 MM Adjusted EBITDA: Retail realizes best year in NRG's history
- Strong volumes and margins underpinned by strength in supply/risk management execution
- Continued customer acquisition and retention momentum drove customer count growth, excluding expected Dominion attrition

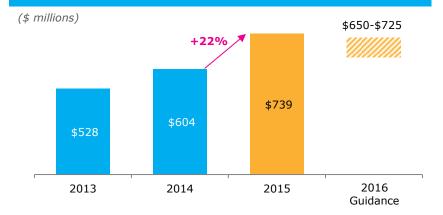
#### ...Coupled with Lower Supply Costs...



#### Strong Customer Counts and Volumes...



#### ... Leads To Robust EBITDA Performance



Strong 2015 as a Result of Disciplined Execution and Low Supply Costs

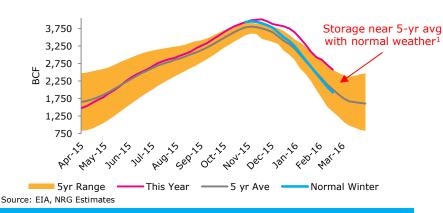




## Market Outlook – Gas

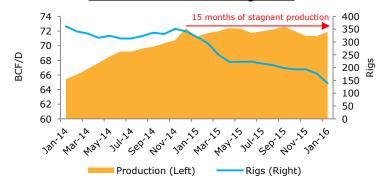
#### Gas Storage is Above the 5-Year Range...

#### Total Lower 48 Storage<sup>1</sup>



#### ...Which has in turn Stalled Production...

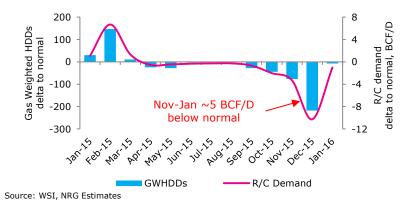
#### U.S. Production vs. Gas Rig Count



Source: Bentek, Baker Hughes

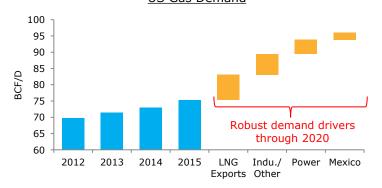
#### ...Driven by Weak Weather and Resulting in Soft Pricing...

#### HDDs and R/C Demand vs. Normal



#### ...and Demand is Poised to Increase, Dramatically Tightening the Supply/ Demand Balance

#### **US Gas Demand**



Source: EIA, NRG Estimates

### Mild Weather Masks Impact of Flat Gas Production

25

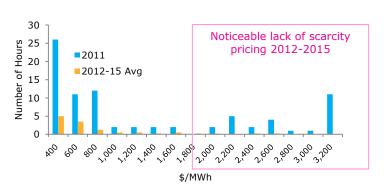




## Market Outlook - Power

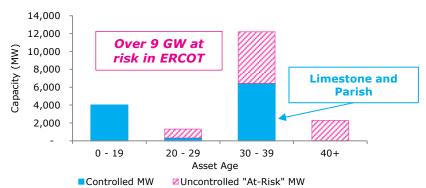
#### **ERCOT**: Missing Scarcity Prices

#### ERCOT Frequency of Scarcity Pricing<sup>1</sup>



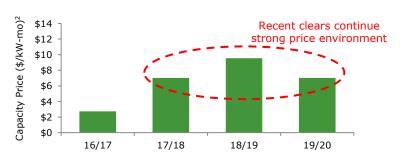
## Supply Rationalization Leads to Tightening Market

#### ERCOT Coal Assets<sup>2</sup>



#### **Northeast:** Continued Strength In Capacity

#### ISO-NE Capacity Prices



#### NRG Fleet to Enjoy Increasing Capacity Revenue

#### NRG Expected Capacity Revenue<sup>3</sup>



#### NRG's Portfolio Remains Well-Positioned

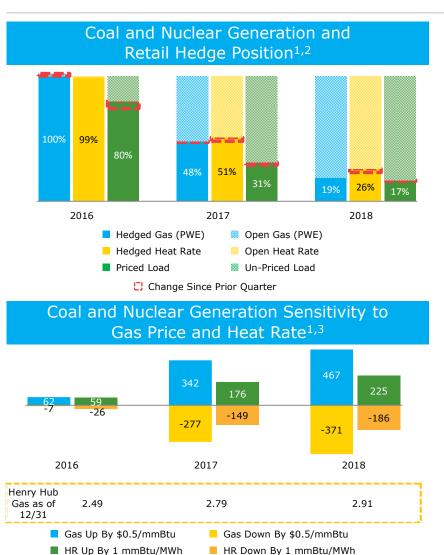




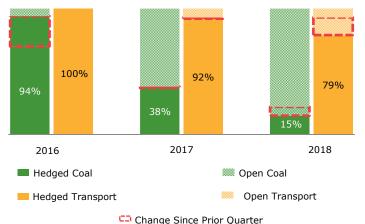




## Managing Commodity Price Risk







### Commercial Highlights

- Strong hedge profile through 2017
- Good results from ISO-NE FCA10: Cleared new capacity at Canal 3
- Actively managing coal inventory and supply chain





## Modernizing the Portfolio

#### **Key Projects Completed and Nearing Completion**

		MW	Project Description	Estimated COD
_ 🕏	Bowline 2	569	Capacity Restoration	Completed
Repowering (New Capacity	Cielo Lindo (formerly Robinson) Peakers	360	New Generation	Q3 2016
ow.	Carlsbad Peakers <sup>1</sup>	527	New Generation	Q1 2018
Rep New	Canal Peaker <sup>1</sup>	333	New Generation	Q2 2019
	Puente Peaker <sup>1</sup>	262	New Generation	Q2 2020
suc	Big Cajun II 2²	540	Natural Gas	Completed
Fuel Conversions	New Castle 3-5 <sup>3</sup>	325	Natural Gas	Q2 2016
T ×	Joliet 6-8 <sup>2,5</sup>	1,326	Natural Gas	Q2 2016
<b></b>		•		•
Con	Shawville 1-4 <sup>3</sup>	597	Natural Gas	Q3 2016
	Shawville 1-4 <sup>3</sup> Big Cajun II 1 & 3	-	Natural Gas  ACI /DSI(U1) & ESP Upgrade	Q3 2016 Completed
		597	ACI /DSI(U1) & ESP	·
	Big Cajun II 1 & 3 Parish 5-8 / Limestone	597 921	ACI /DSI(U1) & ESP Upgrade	Completed
	Big Cajun II 1 & 3 Parish 5-8 / Limestone 1 & 2	597 921 4,193	ACI /DSI(U1) & ESP Upgrade ACI	Completed Completed
	Big Cajun II 1 & 3  Parish 5-8 / Limestone 1 & 2  Conemaugh 1 & 2 <sup>4</sup> Gilbert CCGT /	597 921 4,193 343	ACI /DSI(U1) & ESP Upgrade ACI SCR	Completed Completed Completed
Environmental Compliance Con	Big Cajun II 1 & 3  Parish 5-8 / Limestone 1 & 2  Conemaugh 1 & 2 <sup>4</sup> Gilbert CCGT / Sayreville 1-4	597 921 4,193 343 512	ACI /DSI(U1) & ESP Upgrade ACI SCR Dry Low NOx / SCR	Completed Completed Completed Completed



Developing 1,122MW of New Gas Fired
 Generation backed by PPAs/capacity contracts

Delivering on Major Capex Program - On Schedule and Under Budget





# Hedge Disclosure: Coal and Nuclear Operations

	Texas and South Central <sup>1</sup>			East <sup>1</sup>			GenOn <sup>1</sup>							
	2016	2017	2018	2019	-	2016	2017	2018	2019	•	2016	2017	2018	2019
Net Coal and Nuclear Capacity (MW) <sup>2</sup>	6,290	6,290	6,290	6,290		8,295	7,472	7,472	6,256		4,409	4,198	4,198	3,492
Forecasted Coal and Nuclear Capacity (MW) <sup>3</sup>	4,843	4,850	4,692	4,881		4,250	3,568	2,873	2,235		2,256	2,007	1,656	1,368
Total Coal and Nuclear Sales (MW) <sup>4</sup>	5,108	2,017	1,171	1,018		4,056	2,021	422	5		1,827	1,153	217	0
Percentage Coal and Nuclear Capacity Sold Forward <sup>5</sup>	105%	42%	25%	21%		95%	57%	15%	0%		81%	57%	13%	0%
Total Forward Hedged Revenues <sup>6</sup>	\$1,876	\$716	\$470	\$446		\$1,554	\$726	\$117	\$2		\$828	\$439	\$57	NA
Weighted Average Hedged Price (\$ per MWh) <sup>6</sup>	\$41.80	\$40.54	\$45.84	\$50.05		\$43.63	\$41.01	\$31.58	\$41.03		\$51.58	\$43.42	\$30.19	NA
Average Equivalent Natural Gas Price (\$ per MMBtu) <sup>6</sup>	\$3.51	\$3.66	\$4.12	\$4.43		\$3.03	\$3.02	\$2.87	\$3.27		\$3.29	\$3.15	\$2.83	NA
Gas Price Sensitivity Up \$0.50/MMBtu on Coal and Nuclear Units	(\$35)	\$142	\$209	\$224		\$97	\$201	\$258	\$221		\$88	\$121	\$153	\$126
Gas Price Sensitivity Down \$0.50/MMBtu on Coal and Nuclear Units	\$26	(\$142)	(\$189)	(\$208)		(\$32)	(\$136)	(\$182)	(\$146)		(\$43)	(\$77)	(\$105)	(\$83)
Heat Rate Sensitivity Up 1 MMBtu/MWh on Coal and Nuclear Units	\$14	\$88	\$101	\$114		\$45	\$88	\$124	\$120		\$38	\$44	\$65	\$63
Heat Rate Sensitivity Down 1 MMBtu/MWh on Coal and Nuclear Units	(\$1)	(\$78)	(\$91)	(\$105)		(\$25)	(\$71)	(\$95)	(\$84)		(\$23)	(\$33)	(\$49)	(\$45)

<sup>&</sup>lt;sup>1</sup> Portfolio as of 12/31/2015

<sup>2</sup> Net Coal and Nuclear capacity represents nominal summer net MW capacity of power generated as adjusted for the Company's ownership position excluding capacity from inactive/mothballed units inclusive of newly acquired Edison Mission Portfolio

<sup>&</sup>lt;sup>3</sup> Forecasted generation dispatch output (MWh) based on forward price curves as of 12/31/2015, which is then divided by number of hours in a given year to arrive at MW capacity; The dispatch takes into account planned and unplanned outage assumptions

<sup>4</sup> Includes amounts under power sales contracts and natural gas hedges; The forward natural gas quantities are reflected in equivalent MWh based on forward market implied heat rate as of 12/31/2015, and then combined with power sales to arrive at equivalent MWh hedged which is then divided by number of hours in given year to arrive at MW hedged; The Coal and Nuclear Sales include swaps and delta of options sold which is subject to change; Actual value of options will include the impact of non-linear factors; For detailed information on the Company's hedging methodology through use of derivative instruments, see discussion in 2014 10K Item 15 - Note 5, Accounting for Derivative Instruments and Hedging Activities, to the Consolidated Financial Statements; Includes inter-segment sales from the Company's wholesale power generation business to the Retail Business

<sup>&</sup>lt;sup>5</sup> Percentage hedged is based on Total Coal and Nuclear sales as described above (4) divided by the forecasted Coal and Nuclear Capacity (3)

<sup>&</sup>lt;sup>6</sup> Represents all coal and nuclear sales, including energy revenue and demand charges





# Commodity Prices (as of 12/31/15)

Forward Prices	2016	2017	2018	Annual Average for 2016 - 2018
NG Henry Hub	\$2.49	\$2.79	\$2.91	\$2.73
PRB 8800	\$9.70	\$10.20	\$11.35	\$10.42
NAPP MG2938	\$40.38	\$42.75	\$45.00	\$42.71
ERCOT Houston Onpeak	\$33.18	\$36.17	\$38.08	\$35.81
ERCOT Houston Offpeak	\$20.85	\$22.69	\$23.85	\$22.46
PJM West Onpeak	\$41.39	\$41.81	\$40.61	\$41.27
PJM West Offpeak	\$28.73	\$29.39	\$28.60	\$28.91





## **Fuel Statistics**

	4Q		Full	l Year
Domestic <sup>1</sup>	2015	2014	2015	2014 <sup>2</sup>
Coal Consumed (mm Tons)	5.6	11.0	37.6	46.2
PRB Blend	75%	69%	73%	65%
East	65%	64%	62%	52%
Gulf Coast	82%	73%	82%	77%
Bituminous	11%	14%	13%	17%
East	26%	29%	29%	36%
Lignite & Other	14%	17%	14%	18%
East	9%	7%	9%	12%
Gulf Coast	18%	27%	18%	23%
Cost of Coal (\$/Ton)	\$ 40.08	\$ 41.47	\$40.97	\$ 43.52
Cost of Coal (\$/mmBtu)	\$ 2.30	\$ 2.42	\$2.33	\$ 2.51
Cost of Gas (\$/mmBtu)	\$ 2.10	\$ 3.56	\$ 2.73	\$ 4.58





# 4Q 2015 Generation & Operational Performance Metrics

	2015	2014			2015		2014	
(MWh 000's)	Generation <sup>1</sup>	Generation <sup>1</sup>	MWh Change	% Change	EAF <sup>2</sup>	NCF <sup>3</sup>	EAF <sup>2</sup>	NCF <sup>3</sup>
Gulf Coast – Texas	7,346	10,522	(3,176)	(30%)	82%	31%	93%	45%
Gulf Coast - South Central	4,118	3,681	437	12%	82%	44%	76%	36%
East	6,530	12,278	(5,748)	(47%)	87%	12%	82%	22%
West	1,348	1,441	(93)	(6%)	91%	10%	91%	9%
Renewables	1,119	1,131	(12)	(1%)	96%	40%	96%	40%
NRG Yield <sup>4</sup>	2,654	2,642	12	0%	97%	23%	96%	24%
Total	23,114	31,694	(8,580)	(27%)	87%	20%	86%	27%
Gulf Coast - Texas Nuclear	1,589	2,594	(1,004)	(39%)	63%	61%	100%	100%
Gulf Coast - Texas Coal	4,077	6,821	(2,744)	(40%)	84%	44%	88%	74%
Gulf Coast - South Central Coal	585	1,435	(851)	(59%)	90%	29%	79%	43%
East Coal	5,062	10,810	(5,748)	(53%)	90%	23%	76%	44%
Baseload	11,313	21,660	(10,347)	(48%)	86%	31%	81%	55%
Renewables Solar	455	403	52	13%	97%	40%	95%	38%
Renewables Wind	663	727	(64)	(9%)	96%	40%	96%	41%
NRG Yield Solar	107	105	2	1%	100%	23%	99%	23%
NRG Yield Wind	1,373	1,298	75	6%	96%	28%	96%	29%
Intermittent	2,598	2,534	64	3%	96%	31%	96%	32%
East Oil	100	1	100	18462%	87%	1%	93%	0%
Gulf Coast – Texas Gas	1,680	1,108	572	52%	84%	14%	94%	10%
Gulf Coast - South Central Gas	3,533	2,245	1,288	57%	80%	48%	75%	32%
East Gas	1,367	1,467	(100)	(7%)	83%	9%	78%	10%
West Gas	1,348	1,441	(93)	(6%)	91%	10%	91%	9%
NRG Yield Conventional	669	739	(69)	(9%)	99%	15%	98%	17%
NRG Yield Thermal <sup>4</sup>	505	500	5	1%	91%	27%	64%	11%
Intermediate / Peaking	9,202	7,500	1,702	23%	86%	13%	87%	10%







# Full Year 2015 Generation & Control of the Control

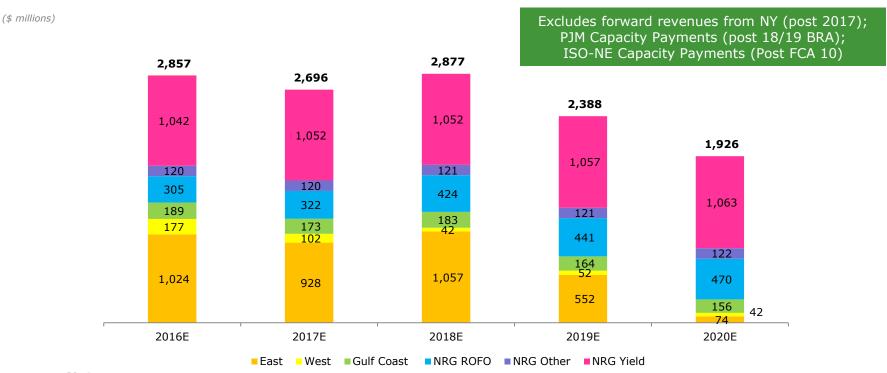
	2015	2014		_	2015		2014	
(MWh 000's)	Generation <sup>1</sup>	Generation <sup>1</sup>	MWh Change	% Change	EAF <sup>2</sup>	NCF <sup>3</sup>	EAF <sup>2</sup>	NCF <sup>3</sup>
Gulf Coast – Texas	40,977	42,653	(1,676)	(4%)	88%	44%	88%	46%
Gulf Coast - South Central	16,702	17,218	(517)	(3%)	80%	45%	84%	42%
East	46,289	51,192	(4,902)	(10%)	84%	22%	82%	24%
West	4,542	4,241	302	7%	86%	8%	91%	7%
Renewables	4,461	4,026	435	11%	95%	39%	94%	35%
NRG Yield <sup>4</sup>	10,471	8,373	2,098	25%	96%	23%	96%	24%
Total	123,443	127,702	(4,260)	(3%)	86%	27%	86%	28%
Gulf Coast - Texas Nuclear	8,574	9,110	(536)	(6%)	85%	83%	89%	88%
Gulf Coast - Texas Coal	24,258	27,731	(3,473)	(13%)	89%	66%	88%	76%
Gulf Coast - South Central Coal	5,043	9,063	(4,021)	(44%)	72%	50%	85%	69%
East Coal	36,245	42,939	(6,694)	(16%)	83%	39%	78%	48%
Baseload	74,120	88,843	(14,724)	(17%)	84%	50%	82%	59%
Renewables Solar	2,180	1,901	279	15%	94%	48%	92%	45%
Renewables Wind	2,281	2,125	156	7%	95%	34%	95%	30%
NRG Yield Solar	541	550	(9)	(2%)	99%	30%	99%	30%
NRG Yield Wind	5,199	3,427	1,772	52%	96%	27%	96%	28%
Intermittent	10,202	8,003	2,198	27%	96%	31%	95%	30%
East Oil	1,583	1,269	315	25%	87%	3%	89%	2%
Gulf Coast – Texas Gas	8,145	5,812	2,333	40%	88%	18%	87%	13%
Gulf Coast - South Central Gas	11,659	8,155	3,504	43%	82%	43%	84%	29%
East Gas	8,461	6,984	1,477	21%	82%	14%	79%	12%
West Gas	4,542	4,241	302	7%	86%	8%	91%	7%
NRG Yield Conventional	2,487	2,130	357	17%	94%	14%	96%	13%
NRG Yield Thermal <sup>4</sup>	2,244	2,265	(21)	(1%)	92%	26%	86%	19%
Intermediate / Peaking	39,121	30,855	8,266	27%	85%	14%	86%	10%





# Fixed Contracted and Capacity Revenue

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#### **Notes:**

- \* West includes committed Resource Adequacy contracts & tolling agreements
- Gulf Coast region includes South Central capacity sold into PJM/MISO auctions and Co-Op contracted revenues which are also included in the hedge disclosure
- NRG ROFO includes all wind, solar and conventional assets which are part of ROFO agreement; including projects under construction (Carlsbad and Puente)
- → NRG Other includes renewable assets which are not part of ROFO



## **Appendix: Finance**





## Actual / Projected Capex, Net of Financing

(\$ millions)		2015	2016	2017	2018
	Growth <sup>1</sup>	351 <sup>2</sup>	309	205	165
NRG Level	Environmental	201	242	6	9
	Maintenance	270	275	198	215
	Growth Investments and Conversions	79	120	6	4
GenOn	Environmental	36	62	-	-
	Maintenance	139	152	94	82
	Growth	27	7	2	-
Other <sup>3</sup>	Environmental	-	-	-	-
	Maintenance	20	33	39	27
	Total Capex:	\$1,122	\$1,200	\$550	\$502





## 2015 Drop Down Proceeds

(\$ millions)

Quarter	Assets	Drop Down Proceeds
Q1	Walnut Creek, Tapestry, Laredo Ridge	489
Q2-Q4	Residential Solar	62
Q2-Q4	Business Renewables	28
Q4	75% Wind Tax Equity Portfolio	207
	Total	786







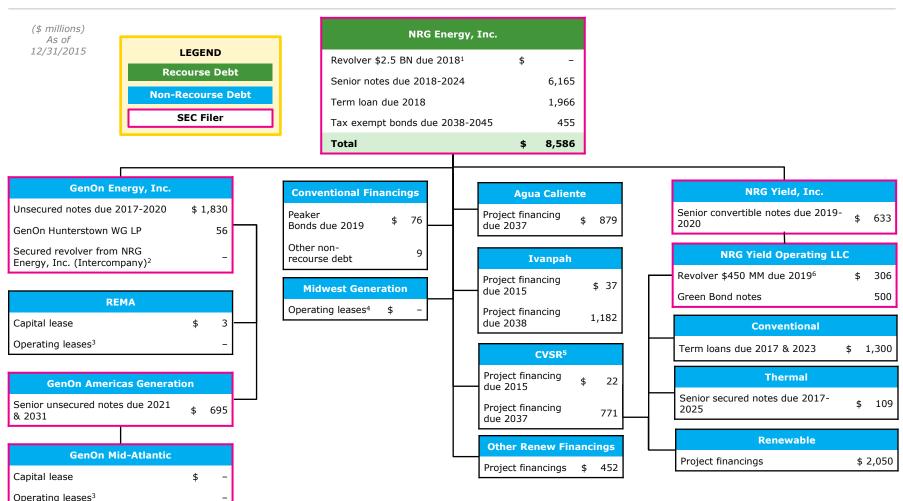
## Generation Organizational Structure

#### NRG Energy, Inc. (49,287<sup>1</sup> MW) **NRG Yield** Renew **Gulf Coast** West **East** (2,512 MW) (23,579 MW) (14,941)(1,328 MW) (6,085 MW) Alta Wind Agua Caliente Bayou Cove Ellwood Arthur Kill Indian River Alpine Community Solar Big Cajun I4 Encina Astoria Joliet <u>Avenal</u> CVSR<sup>2</sup> Big Cajun II Etiwanda Aurora Keystone<sup>3</sup> Avra Valley Distributed Solar Cedar Bayou Long Beach Avon Lake Middletown Blythe Georgia Solar Cedar Bayou 4 Mandalav Brunot Island Montville Borrego Guam Choctaw Midway Sunset Cheswick New Castle Buffalo Bear Ivanpah Cottonwood Ormond Beach Conemaugh<sup>3</sup> **Niles** CVSR<sup>2</sup> Spanish Town Greens Bayou Saguaro Connecticut Jets Oswego Desert Sunlight Bingham Lake Gregory San Diego Jet Devon Powerton Distributed Solar **Broken Bow** Limestone Sunrise Fisk Rockford4 Dover Cedro Hill San Jacinto Watson Hunterstown CC Seward<sup>5</sup> El Segundo Community Wind South Texas Project Shelby County<sup>6</sup> Huntley GenConn Devon Crofton Bluffs Sterlington4 Vienna GenConn Middletown Eastridge TH Wharton Waukegan High Desert High Lonesome WA Parish Will County Kansas South **GenOn Americas Generation** Jeffers Laredo Ridge (7,985 MW) Langford Marsh Landing Mountain Wind I&II Pittsburg Paxton Creek Bowline **Sherbino** Pinnacle Canal Westridge Princeton Martha's Vinevard **NRG Home Solar LEGEND** Roadrunner **GenOn Mid-Atlantic** (93 MW) South Trent **NRG Business Segments** (4.683 MW) Spring Canyon II & III Taloga Separate Credit Facility Other Chalk Point Tucson (749 MW) Dickerson 75% interest sold to NRG Univ. of Bridgeport Morgantown Yield on November 3, 2015 Walnut Creek Doga Elkhorn Ridge Equity Investments Gladstone REMA San Juan Mesa (1,703 MW) Wildorado Crosswinds Part of GenOn Energy, Sayreville Blossburg Forward Shawnee Inc. Intercompany Gilbert Shawville7 Hardin Revolver first lien Hamilton Odin Titus package and subject to Hunterstown CT Sleeping Bear Tolna covenants of GenOn Mountain Spanish Fork Warren Unsecured Notes Orrtana Lookout Portland Goat Wind Elbow Creek





## Consolidated Debt Structure



Note: Debt balances exclude discounts and premiums

<sup>&</sup>lt;sup>1</sup> \$1,138 MM LC's issued and \$1,373 MM Revolver available at NRG

 $<sup>^2</sup>$  \$278 MM of LC's were issued and \$222 MM of the Intercompany Revolver was available at GenOn

The present value of lease payments (10% discount rate) for GenOn Mid-Atlantic operating lease is \$672 MM, and the present value of lease payments (9.4% discount rate) for REMA operating lease is \$376 MM

<sup>&</sup>lt;sup>4</sup> The present value of lease payments (9.1% discount rate) for Midwest Generation operating lease is \$106 MM; this lease is guaranteed by NRG Energy, Inc.

<sup>&</sup>lt;sup>5</sup> NRG Yield owns 48.95% of CVSR

<sup>6 \$56</sup> MM of LC's were issued and \$133 MM of the Revolver was available at NYLD





### Schedule of Debt Maturities

		NRG	Nonrecourse t	o NRG	Total
suance	Maturity Year	Recourse <sup>1</sup>	The second se	Yield <sup>3</sup>	Debt
7.875% GenOn Senior Notes	2017	\$ -	\$ 691 \$	-	\$ 69
NRG Term Loan	2018	1,966	-	-	1,96
7.625% NRG Senior Notes	2018	968	-	-	96
9.50% GenOn Senior Notes	2018	-	650	-	65
	2018 Total	2,935	650	-	3,58
3.5% NRG Yield, Inc. Convertible Notes	2019	-	-	345	34
8.25% NRG Senior Notes	2020	1,058	-	-	1,05
9.875% GenOn Senior Notes	2020	-	489	-	48
3.25% NRG Yield, Inc. Convertible Notes	2020	-	-	288	28
	2020 Total	1,058	489	288	1,83
7.875% NRG Senior Notes	2021	1,128	-	-	1,12
8.50% GenOn Americas Generation Senior Notes	2021		366	-	36
	2021 Total	1,128	366	-	1,49
1.750% Tax Exempt Bonds due 2022	2022	54	-	-	į
750% Tax Exempt Bonds due 2022 25% NRG Senior Notes	2022	1,060	-	-	1,06
	2022 Total	1,114	-	-	1,11
6.625% NRG Senior Notes	2023	916	-	-	91
5.25% NRG Senior Notes	2024	864	-	-	86
5.375% Yield Operating LLC Senior Notes	2024	-		500	50
	2024 Total	864	-	500	1,36
9.125% GenOn Americas Generation Senior Notes	2031	-	329	-	32
5.0% Tax Exempt Bonds due 2042	2040	57	-	-	5
4.750% Tax Exempt Bonds due 2042	2042	22	-	-	2
4.750% Tax Exempt Bonds due 2042	2042	73	-	-	-
5.875% Tax Exempt Bonds due 2042	2042	59	-	-	5
	2042 Total	154	-	-	 15
5.375% Tax Exempt Bonds due 2042	2045	190	-	-	19
Yield Operating LLC Revolver	Various	-	-	306	30
	Totals	\$ 8,415	\$ 2,525 \$	1,439	\$ 12,38

Note: Debt balances exclude discounts and premiums

1 \$8,415 MM represents NRG Recourse debt balance of \$8,586 MM as of 12/31/2015, less \$171 MM of debt repurchases completed in January - February 29, 2016

<sup>2</sup> Excludes capital leases and debt associated with Hunterstown WG LP and capital leases

<sup>3</sup> Excludes project-level debt that is non-recourse to Yield





## Recourse / Non-Recourse Debt

(\$ millions)	12,	/31/2015	09/30/2015		06/	06/30/2015		03/31/2015	
Recourse Debt									
Term Loan Facility	\$	1,966	\$	1,971	\$	1,976	\$	1,982	
Senior Notes		6,165		6,411		6,411		6,411	
Tax Exempt Bonds		455		451		434		434	
Recourse Debt Subtotal	\$	8,586	\$	8,833	\$	8,821	\$	8,827	
Non-Recourse Debt									
Total NRG Yield <sup>1</sup>	\$	4,898	\$	4,547	\$	4,784	\$	4,955	
GenOn Senior Notes		1,830		1,949		1,949		1,949	
GenOn Americas Generation Notes		695		850		850		850	
GenOn Other (including Capital Leases)		59		60		63		66	
Renew <sup>2</sup>		3,343		3,525		3,527		3,530	
Conventional		85		116		116		117	
Non-Recourse Debt and Capital Lease Subtotal	\$	10,910	\$	11,047	\$	11,289	\$	11,467	
			1		_				
Total Debt	\$	19,496	\$	19,880	\$	20,110	\$	20,294	

Note: Debt balances exclude discounts and premiums

<sup>41</sup> 





# Capital Allocation Summary: GenOn Non-Recourse Subsidiary

(\$ in millions)

	2015
Sources	
2014 Excess Capital <sup>1</sup>	673
2015 FCFbG	76
<b>Total Capital Available</b>	749

Uses	
Growth Investments/ Conversions	(79)
Debt Reduction <sup>2</sup>	(237)
Other	(5)
2015 Remaining Capital <sup>3</sup>	428

	2016
Sources	
2015 Excess Capital <sup>3</sup>	428
2016 FCFbG	(245)
Emission Sales Completed	40
Asset Sales Completed <sup>4</sup>	138
<b>Total Capital Available</b>	361
Uses	
Growth Investments/ Conversions	(120)
Capital Lease Payments	(4)
2016 Remaining Capital	237

To be supplemented by asset divestitures

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<sup>&</sup>lt;sup>1</sup> Represents \$920 MM cash & cash equivalents at Genon level on 12/31/14 and collateral posted of \$38 MM, less minimum cash reserves of \$285 MM at Genon-level; <sup>2</sup> Includes \$5 MM of capital lease payments and \$232 MM of capital allocated to retire \$274 MM of Genon-level debt: \$119 MM of GenOn Energy, Inc. Senior Notes and \$155 MM of GenOn Americas Generation, LLC Senior Notes; <sup>3</sup> Represents \$665M cash & cash equivalents at Genon level on 12/31/15 and collateral posted of \$48 MM, less minimum cash reserves of \$285 MM at Genon-level; <sup>4</sup> Represents total cash proceeds from sale of Seward (closed on February 2, 2016) and Shelby (expected to close March 2016)





## 2015 Capital Expenditures and Growth Investments

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(\$ millions)	Mainte	Maintenance		Environmental		wth ments	To	otal
Capital Expenditures								
NRG Business								
Gulf Coast	\$	193		65		20	\$	278
East		155		209		94		458
West		5		-		25		30
B2B		5		-		1		6
NRG Home Retail		30		-		-		30
NRG Home Solar		5		-		135		140
NRG Renew		11		-		208		219
NRG Yield		20		-		9		29
Corporate		37		-		56		93
Total Cash Capital Expenditures	\$	461	\$	274	\$	548	\$	1,283
Other Investments <sup>1</sup>		-		-		506		506
Project Funding, net of fees <sup>2</sup>		(33)		(37)		(597)		(667)
Total Capital Expenditures and Growth Investments, net <sup>3</sup>	\$	428	\$	237	\$	457	\$	1,122

<sup>&</sup>lt;sup>1</sup> Includes investments, restricted cash, network upgrades and \$285 million for the acquisition of a 25% interest in the Desert Sunlight Solar Farm

<sup>&</sup>lt;sup>2</sup> Includes net debt proceeds, a portion of the NRG Yield equity issuance, cash grants, and third-party contributions

<sup>&</sup>lt;sup>3</sup> Maintenance includes \$15 MM of merger and integration cash capital expenditures



## Appendix: Reg. G Schedules





## Reg. G: Full Year 2015 Free Cash Flow before Growth

(\$ millions)	12/	31/2015
Adjusted EBITDAR	\$	3,473
Less: GenOn & EME operating lease expense		(133)
Adjusted EBITDA	\$	3,340
Interest payments		(1,158)
Income tax		(15)
Collateral / working capital / other		(685)
Adjusted EBITDA from NRG Home Solar		(173)
Cash Flow from Operations	\$	1,309
Reclassifying of net receipts (payments) for settlement of acquired derivatives that include financing elements		196
Merger and integration costs		21
Return of Capital from Equity Investments <sup>1</sup>		38
Collateral		381
Adjusted Cash Flow from Operations	\$	1,945
Maintenance capital expenditures, net <sup>2</sup>		(413)
Environmental capital expenditures, net		(237)
Preferred dividends		(10)
Distributions to non-controlling interests		(158)
Consolidated Free Cash Flow before Growth	\$	1,127
Less: FCFbG at Non-Guarantor Subsidiaries <sup>3</sup>		(324)
NRG-Level Free Cash Flow before Growth	\$	803

<sup>&</sup>lt;sup>1</sup> Represents cash distributions to NRG from equity investments

<sup>&</sup>lt;sup>2</sup> YTD 2015 maintenance capex excludes merger and integration capex of \$15 MM

<sup>&</sup>lt;sup>3</sup> Reflects impact from GenOn, NRG Yield, and other excluded project subsidiaries





## Reg. G: 2015 Guidance

#### Appendix Table A-1: 2015 Guidance

The following table summarizes the calculation of Free Cash Flow before Growth and provides a reconciliation to Adjusted EBITDA

(\$ millions)	2015
	Guidance
Business and Renew	\$1,845 - 1,895
Home Retail	700 - 750
NRG Yield	705
Adjusted EBITDA <sup>1</sup>	\$3,250 - \$3,350
Interest payments	(1,155)
Income tax	(30)
Working capital / other <sup>2</sup>	200
Adjusted EBITDA from Home Solar	(175)
Cash Flow from Operations	\$2,090 - \$2,190
Maintenance capital expenditures, net	(435) - (465)
Environmental capital expenditures, net	(295) - (325)
Preferred dividends / other distributions <sup>3</sup>	(155) - (165)
Free Cash Flow before Growth	\$1,125 - \$1,225

 $<sup>^{1}</sup>$  2015 guidance excludes negative contribution of \$175 MM from NRG Home Solar

<sup>&</sup>lt;sup>2</sup> Primary drivers include tax receipts associated with Capistrano of \$20 MM, reduction in net AR/AP of \$120 MM, and reduction in fuel inventory of \$30 MM

<sup>46</sup> 





## Reg. G: 2016 Guidance

#### Appendix Table A-1: 2016 Guidance

The following table summarizes the calculation of Free Cash Flow before Growth and provides a reconciliation to Adjusted EBITDA

(\$ millions)	2016
	Guidance
Business & Utility-Scale Renewables	\$1,545 - 1,670
Home Retail	650 - 725
NRG Yield	805
Adjusted EBITDA <sup>1</sup>	\$3,000 - \$3,200
Interest payments	(1,090)
Income tax	(40)
Working capital / other <sup>2</sup>	75
Cash Flow from Operations	\$1,945 - \$2,145
Maintenance capital expenditures, net	(435) - (465)
Environmental capital expenditures, net	(285) - (315)
Preferred dividends / other distributions <sup>3</sup>	(205) - (215)
Free Cash Flow before Growth	\$1,000 - \$1,200

<sup>&</sup>lt;sup>1</sup> 2016 guidance includes the impact of the recently announced \$150 MM expense reductions across general & administrative, marketing and development expenses and the \$100 MM of operations maintenance costs across the Business segments

<sup>&</sup>lt;sup>2</sup> Primary drivers include tax receipts associated with Capistrano of \$45 MM and reduction in fuel inventory of \$30 MM

Includes estimated Yield distributions to public shareholders of \$93 MM, Capistrano and Solar distributions to non-controlling interests of \$70 MM and \$35 MM, respectively, and preferred dividends of \$10 MM



#### Appendix Table A-2: Fourth Quarter 2015 Adjusted EBITDA Reconciliation by Operating Segment

(\$ millions)	Home Retail	Home Solar	Business	Renew	NRG Yield	Corporate	Total
Net income/(loss)	140	(175)	(4,664)	(58)	13	(1,614)	(6,358)
Plus:							
Interest expense, net	-	1	17	25	56	171	270
Gain on debt extinguishment	-	-	-	-	-	(84)	(84)
Income tax	-	-	-	(5)	4	1,386	1,385
Depreciation, amortization, and ARO expense	29	7	232	55	67	10	400
Amortization of contracts	1	-	(16)	(1)	14	-	(2)
EBITDA	170	(167)	(4,431)	16	154	(131)	(4,389)
Adjustment to reflect NRG share of adjusted EBITDA in unconsolidated affiliates	-	-	4	(29)	23	43	41
Integration & transaction costs	1	(8)	11	-	1	2	7
Deactivation costs	-	-	3	-	-	-	3
Asset write offs and impairments	-	132	4,613	32	2	54	4,833
NRG Home Solar EBITDA	-	43	-	-	-	-	43
Mark to market (MtM) (gains)/losses on economic hedges	(27)	-	108	3	3		87
Adjusted EBITDA	144	-	308	22	183	(32)	625



#### Appendix Table A-3: Fourth Quarter 2014 Adjusted EBITDA Reconciliation by Operating Segment

(\$ millions)	Home Retail	Home Solar	Business	Renew	NRG Yield	Corporate	Total
Net (loss)/income	(119)	(37)	577	(73)	4	(255)	97
Plus:							
Interest expense, net	-	-	16	35	77	178	306
Income tax	1	-	-	-	(11)	81	71
Depreciation, amortization, and ARO expense	29	3	269	59	65	10	435
Amortization of contracts	1	-	(13)	1	8	-	(3)
EBITDA	(88)	(34)	849	22	143	14	906
Adjustment to reflect NRG share of adjusted EBITDA in unconsolidated affiliates	-	-	4	17	16	(17)	20
Integration & transaction costs, gain on sale	3	-	(21)	(4)	2	17	(3)
Deactivation costs	-	-	27	-	-	-	27
Asset write offs and impairments	-	-	11	-	-	(9)	2
Legal settlement	1	-	-	-	-	-	1
NRG Home Solar EBITDA	-	34	-	-	-	-	34
Mark to market (MtM) losses/(gains) on economic hedges	249	-	(568)	(4)	(2)	(1)	(326)
Adjusted EBITDA	165	-	302	31	159	4	661



#### Appendix Table A-4: Full Year 2015 Adjusted EBITDA Reconciliation by Operating Segment

(\$ millions)	Home Retail	Home Solar	Business	Renew	NRG Yield	Corporate	Total
Net income/(loss)	652	(324)	(4,472)	(124)	55	(2,223)	(6,436)
Plus:							
Interest expense, net	-	3	69	104	238	702	1,116
Loss / (gain) on debt extinguishment	-	-	-	-	9	(84)	(75)
Income tax	-	-	1	(18)	12	1,347	1,342
Depreciation, amortization, and ARO expense	123	24	939	213	267	34	1,600
Amortization of contracts	1	-	(57)	1	54	1	-
EBITDA	776	(297)	(3,520)	176	635	(223)	(2,453)
Adjustment to reflect NRG share of adjusted EBITDA in unconsolidated affiliates	-	-	14	(47)	77	65	109
Integration & transaction costs, gain on sale	(12)	(8)	11	(3)	3	15	6
Deactivation costs	-	-	11	-	-	-	11
Asset write offs and impairments	36	132	4,854	42	3	55	5,122
NRG Home Solar EBITDA	-	173	-	-	-	-	173
Mark to market (MtM) (gains)/losses on economic hedges	(61)	-	428	3	2	-	372
Adjusted EBITDA	739	-	1,798	171	720	(88)	3,340



#### Appendix Table A-5: Full Year 2014 Adjusted EBITDA Reconciliation by Operating Segment

(\$ millions)	Home Retail	Home Solar	Business	Renew	NRG Yield	Corporate	Total
Net income/(loss)	137	(73)	1,062	(147)	99	(946)	132
Plus:							
Interest expense, net	1	1	65	119	189	729	1,104
Loss on debt extinguishment	-	-	-	1	-	94	95
Income tax	1	-	-	-	4	(2)	3
Depreciation, amortization, and ARO expense	121	7	986	196	204	32	1,546
Amortization of contracts	(2)	-	(32)	1	29	-	(4)
EBITDA	258	(65)	2,081	170	525	(93)	2,876
Adjustment to reflect NRG share of adjusted EBITDA in unconsolidated affiliates	-	-	8	(2)	55	11	72
Integration & transaction costs, gain on sale	4	-	(37)	(4)	4	82	49
Deactivation costs	-	-	42	-	-	-	42
Asset write offs and impairments	-	-	85	12	-	-	97
Legal settlement	5	-	-	-	-	-	5
NRG Home Solar EBITDA	-	65	-	-	-	-	65
Mark to market (MtM) losses/(gains) on economic hedges	337	-	(343)	(4)	(2)	(1)	(13)
Adjusted EBITDA	604	-	1,836	172	582	(1)	3,193



### Appendix Table A-6: Fourth Quarter 2015 Regional Adjusted EBITDA Reconciliation for NRG Business

(\$ millions)	East	Gulf Coast	West	В2В	Carbon 360	Total
Net (loss)/income	(170)	(4,495)	(19)	22	(2)	(4,664)
Plus:						
Interest expense, net	16	-	1	-	-	17
Depreciation, amortization, and ARO expense	94	120	13	5	-	232
Amortization of contracts	(19)	(1)	3	1	-	(16)
EBITDA	(79)	(4,376)	(2)	28	(2)	(4,431)
Adjustment to reflect NRG share of adjusted EBITDA in unconsolidated affiliates	-	3	(1)	1	1	4
Non recurring costs	11	-	-	-	-	11
Deactivation costs	3	-	-	-	-	3
Asset write offs and impairments	224	4,380	9	-	-	4,613
Mark to market (MtM) losses/(gains) on economic hedges	23	103	3	(21)	-	108
Adjusted EBITDA	182	110	9	8	(1)	308



#### Appendix Table A-7: Fourth Quarter 2014 Regional Adjusted EBITDA Reconciliation for NRG Business

(\$ millions)	East	<b>Gulf Coast</b>	West	В2В	Carbon 360	Total
Net income/(loss)	467	290	(26)	(151)	(3)	577
Plus:						
Interest expense, net	16	-	-	-	-	16
Depreciation, amortization, and ARO expense	92	151	23	3	-	269
Amortization of contracts	(16)	5	(3)	1	-	(13)
EBITDA	559	446	(6)	(147)	(3)	849
Adjustment to reflect NRG share of adjusted EBITDA in unconsolidated affiliates	17	-	(13)	(1)	1	4
Integration & transaction costs, gain on sale	1	(22)	-	-	-	(21)
Deactivation Costs	4	-	23	-	-	27
Asset write offs and impairments	5	3	3	-	-	11
Mark to market (MtM) (gains)/losses on economic hedges	(359)	(371)	6	156	-	(568)
Adjusted EBITDA	227	56	13	8	(2)	302



#### Appendix Table A-8: Full Year 2015 Regional Adjusted EBITDA Reconciliation for NRG Business

(\$ millions)	East	Gulf Coast	West	В2В	Carbon 360	Total
Net (loss)/income	(1)	(4,448)	11	(21)	(13)	(4,472)
Plus:						
Interest expense, net	68	-	1	-	-	69
Income Tax	-	-	-	1	-	1
Depreciation, amortization, and ARO expense	314	551	62	12	-	939
Amortization of contracts	(68)	2	3	6	-	(57)
EBITDA	313	(3,895)	77	(2)	(13)	(3,520)
Adjustment to reflect NRG share of adjusted EBITDA in unconsolidated affiliates	-	3	6	1	4	14
Non recurring costs	11	-	-	-	-	11
Deactivation costs	9	-	2	-	-	11
Asset write offs and impairments	448	4,397	9	-	-	4,854
Mark to market (MtM) losses/(gains) on economic hedges	276	83	8	61	-	428
Adjusted EBITDA	1,057	588	102	60	(9)	1,798



#### Appendix Table A-9: Full Year 2014 Regional Adjusted EBITDA Reconciliation for NRG Business

(\$ millions)	East	<b>Gulf Coast</b>	West	B2B	Carbon 360	Total
Net income/(loss)	916	223	89	(156)	(10)	1,062
Plus:						
Interest expense, net	64	(1)	1	1	-	65
Depreciation, amortization, and ARO expense	303	592	77	13	1	986
Amortization of contracts	(50)	21	(9)	6	-	(32)
EBITDA	1,233	835	158	(136)	(9)	2,081
Adjustment to reflect NRG share of adjusted EBITDA in unconsolidated affiliates	26	1	(28)	2	7	8
Integration & transaction costs, gain on sale	8	(45)	-	-	-	(37)
Deactivation costs	14	-	28	-	-	42
Asset write offs and impairments	6	76	3	-	-	85
Mark to market (MtM) (gains)/losses on economic hedges	(43)	(480)	10	170	_	(343)
Adjusted EBITDA	1,244	387	171	36	(2)	1,836



## Reg. G

#### Appendix Table A-10: Full Year 2015 Adjusted EBITDA and Free Cash Flow Reconciliation for GenOn Energy, Inc.

The following table summarizes the calculation of Free Cash Flow before Growth and provides a reconciliation to net loss

(\$ millions)	2015	2016
Net loss	(115)	(117)
Plus:		
Interest expense, net	202	178
Gain on debt extinguishment	(65)	-
Income tax	(3)	-
Depreciation, amortization, and ARO expense	222	219
Amortization of contracts	(73)	(39)
EBITDA	168	241
Merger and transaction costs	12	-
Deactivation costs	3	5
Asset write offs and impairments	170	-
Mark to market (MtM) losses on economic hedges	180	89
Plus: Operating lease expense	112	111
Adjusted EBITDAR	645	446
Less: Operating lease expense	(112)	(111)
Adjusted EBITDA	533	335
Interest payments	(266)	(238)
Income tax	-	-
Collateral/working capital/other	(26)	(231)
Cash Flow from Operations	241	(134)
Collateral	10	103
Maintenance capital expenditures	(139)	(152)
Environmental capital expenditures	(36)	(62)
Free Cash Flow before Growth	76	(245)

## Reg. G

- EBITDA and Adjusted EBITDA are non-GAAP financial measures. These measurements are not recognized in accordance with GAAP and should not be viewed as an alternative to GAAP measures of performance. The presentation of Adjusted EBITDA should not be construed as an inference that NRG's future results will be unaffected by unusual or non-recurring items.
- EBITDA represents net income before interest (including loss on debt extinguishment), taxes, depreciation and amortization. EBITDA is presented because NRG considers it an important supplemental measure of its performance and believes debt-holders frequently use EBITDA to analyze operating performance and debt service capacity. EBITDA has limitations as an analytical tool, and you should not consider it in isolation, or as a substitute for analysis of our operating results as reported under GAAP. Some of these limitations are:
  - EBITDA does not reflect cash expenditures, or future requirements for capital expenditures, or contractual commitments;
  - EBITDA does not reflect changes in, or cash requirements for, working capital needs;
  - EBITDA does not reflect the significant interest expense, or the cash requirements necessary to service interest or principal payments, on debt or cash income tax payments;
  - Although depreciation and amortization are non-cash charges, the assets being depreciated and amortized will often have to be replaced in the future, and EBITDA does not reflect any cash requirements for such replacements; and
  - Other companies in this industry may calculate EBITDA differently than NRG does, limiting its usefulness as a comparative measure.
- Because of these limitations, EBITDA should not be considered as a measure of discretionary cash available to use to invest in the growth of NRG's
  business. NRG compensates for these limitations by relying primarily on our GAAP results and using EBITDA and Adjusted EBITDA only supplementally. See
  the statements of cash flow included in the financial statements that are a part of this news release.
- Adjusted EBITDA is presented as a further supplemental measure of operating performance. Adjusted EBITDA represents EBITDA adjusted for mark-to-market gains or losses, asset write offs and impairments; and factors which we do not consider indicative of future operating performance. The reader is encouraged to evaluate each adjustment and the reasons NRG considers it appropriate for supplemental analysis. As an analytical tool, Adjusted EBITDA is subject to all of the limitations applicable to EBITDA. In addition, in evaluating Adjusted EBITDA, the reader should be aware that in the future NRG may incur expenses similar to the adjustments in this news release.
- Adjusted cash flow from operating activities is a non-GAAP measure NRG provides to show cash from operations with the reclassification of net payments of derivative contracts acquired in business combinations from financing to operating cash flow, as well as the add back of merger and integration related costs. The Company provides the reader with this alternative view of operating cash flow because the cash settlement of these derivative contracts materially impact operating revenues and cost of sales, while GAAP requires NRG to treat them as if there was a financing activity associated with the contracts as of the acquisition dates. The Company adds back merger and integration related costs as they are one time and unique in nature and do not reflect ongoing cash from operations and they are fully disclosed to investors.
- Free cash flow (before growth investments) is adjusted cash flow from operations less maintenance and environmental capital expenditures, net of funding, and preferred stock dividends and is used by NRG predominantly as a forecasting tool to estimate cash available for debt reduction and other capital allocation alternatives. The reader is encouraged to evaluate each of these adjustments and the reasons NRG considers them appropriate for supplemental analysis. Because we have mandatory debt service requirements (and other non-discretionary expenditures) investors should not rely on free cash flow before growth investments as a measure of cash available for discretionary expenditures.
- Cash available for distribution is adjusted EBITDA plus cash dividends from unconsolidated affiliates, less maintenance capital expenditures, pro-rata
  adjusted EBITDA from unconsolidated affiliates, cash interest paid, income taxes paid, principal amortization of indebtedness and changes in others assets.
  Management believes cash available for distribution is a relevant supplemental measure of the Company's ability to earn and distribute cash returns to
  investors.