

# NRG Energy Inc.

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#### **Forward-Looking Statements**

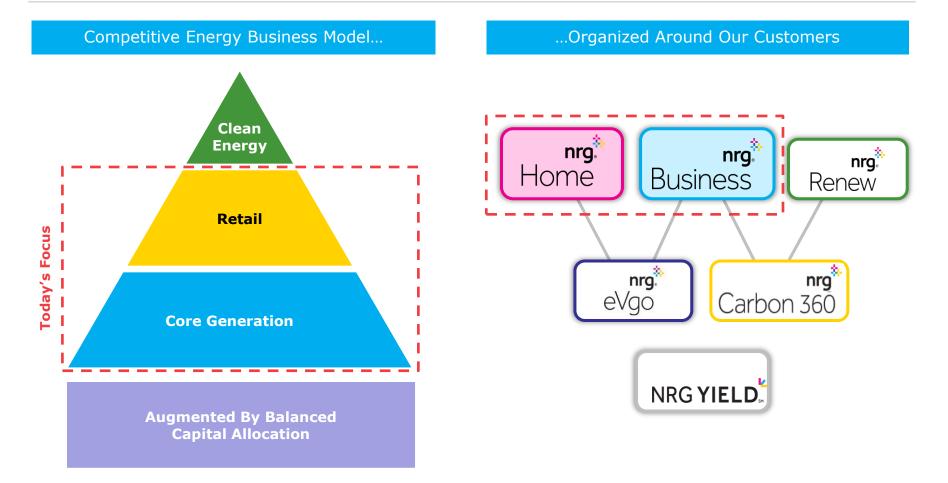
In addition to historical information, the information presented in this communication includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Exchange Act. These statements involve estimates, expectations, projections, goals, assumptions, known and unknown risks and uncertainties and can typically be identified by terminology such as "may," "should," "could," "objective," "projection," "forecast," "goal," "guidance," "outlook," "expect," "intend," "seek," "plan," "think," "anticipate," "estimate," "predict," "target," "potential" or "continue" or the negative of these terms or other comparable terminology. Such forward-looking statements include, but are not limited to, statements about the anticipated benefits of acquisitions, the Company's future revenues, income, indebtedness, capital structure, plans, expectations, objectives, projected financial performance and/or business results and other future events, and views of economic and market conditions.

Although NRG believes that its expectations are reasonable, it can give no assurance that these expectations will prove to have been correct, and actual results may vary materially. Factors that could cause actual results to differ materially from those contemplated above include, among others, general economic conditions, hazards customary in the power industry, weather conditions, competition in wholesale power markets, the volatility of energy and fuel prices, failure of customers to perform under contracts, changes in the wholesale power markets, changes in government regulations, the condition of capital markets generally, our ability to access capital markets, unanticipated outages at our generation facilities, adverse results in current and future litigation, failure to identify, execute or successfully implement acquisitions and repowerings, our ability to implement value enhancing improvements to plant operations and companywide processes, our ability to obtain federal loan guarantees, the inability to maintain or create successful partnering relationships, our ability to realize value through our commercial operations strategy and the creation of NRG Yield, the ability to successfully integrate businesses of acquired companies, the ability to realize anticipated benefits of transactions (including expected cost savings and other synergies) or the risk that anticipated benefits may take longer to realize than expected, our ability to close the drop-down transactions with NRG Yield, and our ability to complete share repurchases under the Capital Allocation Plan may be made from time to time subject to market conditions and other factors, including as permitted by United States securities laws. Furthermore, any common stock dividend is subject to available capital and market conditions.

NRG undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law. The adjusted EBITDA and free cash flow guidance are estimates as of February 27, 2015. These estimates are based on assumptions believed to be reasonable as of that date. NRG disclaims any current intention to update such guidance, except as required by law. The foregoing review of factors that could cause NRG's actual results to differ materially from those contemplated in the forward-looking statements included in this Earnings Presentation should be considered in connection with information regarding risks and uncertainties that may affect NRG's future results included in NRG's filings with the Securities and Exchange Commission at www.sec.gov.

## NRG: Premium Competitive Energy Business Platform

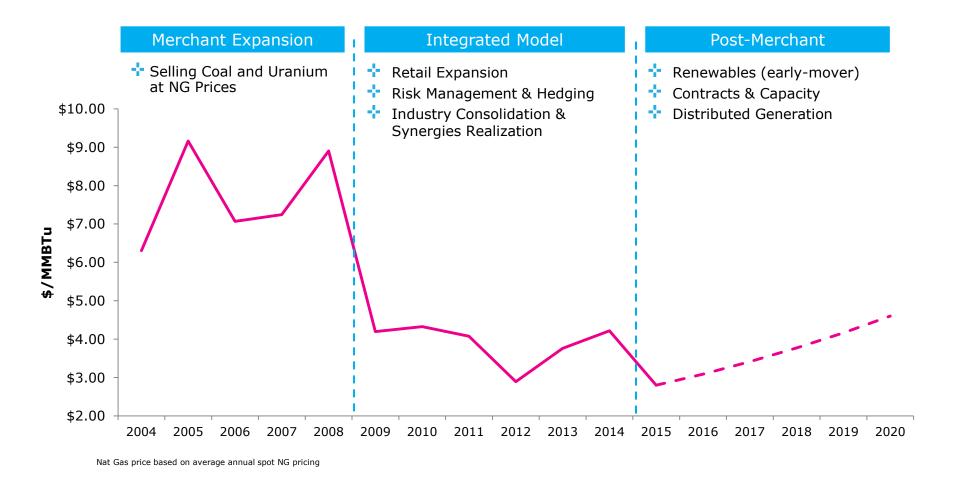
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A Diversified Competitive Energy Company Positioned for Growth Around the Energy Consumer, While Generating Significant Free Cash Flow

### Evolution of NRG: Adapting to Market Dynamics

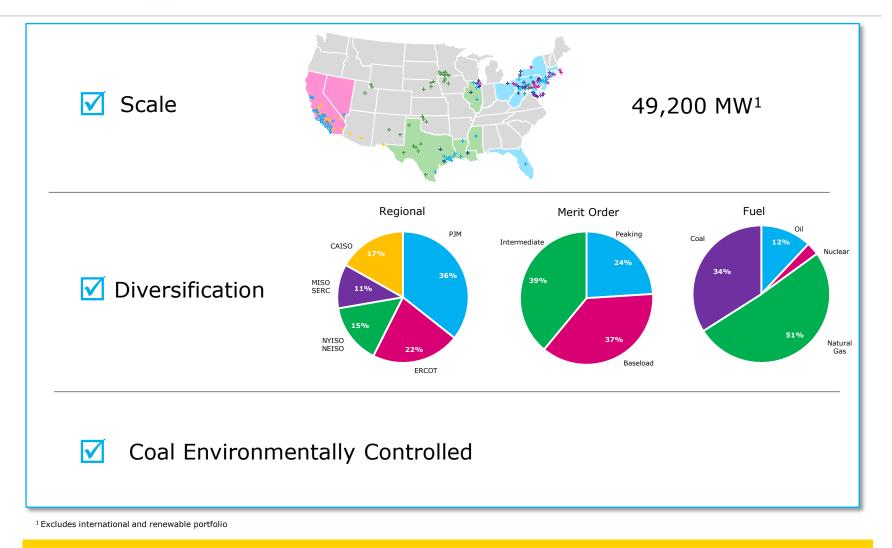
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NRG has navigated market cycles exceptionally over time; well positioned to execute in Post-Merchant environment

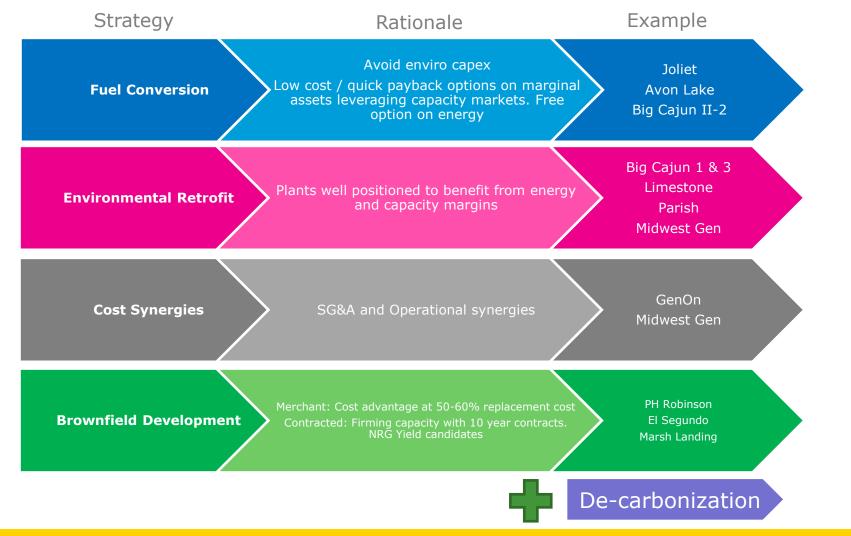


NRG Business: Generation Portfolio Unmatched in Scale and Diversification



Portfolio of ~150 plants creates unique competitive advantage to survive and thrive

### Repositioning the Portfolio: Strategic Initiatives



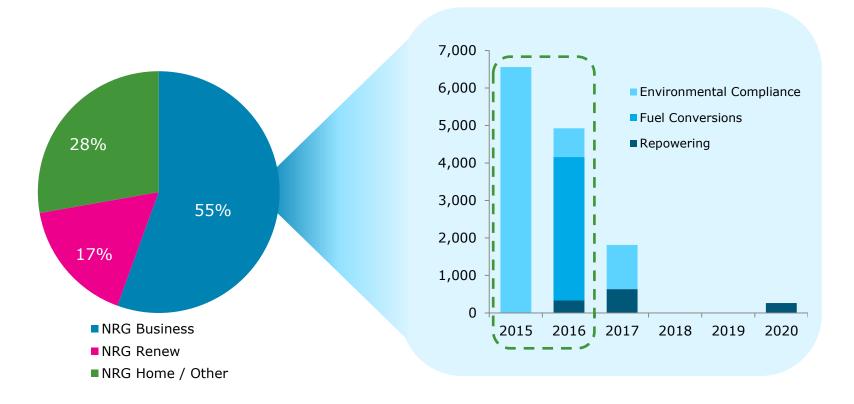
Survive to thrive strategy, focused on capacity and contracts with energy upside



Growth Capital 2015

Growth Capital Deployment in 2015

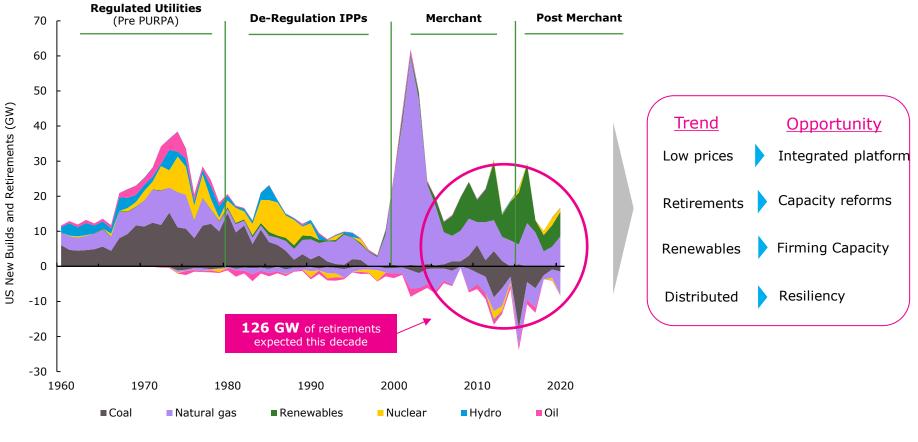
Capacity Impacted by Growth Investments (MW)



Majority of growth capital targeting projects for NRG Business



### Wholesale Market Trends



Source: CERA

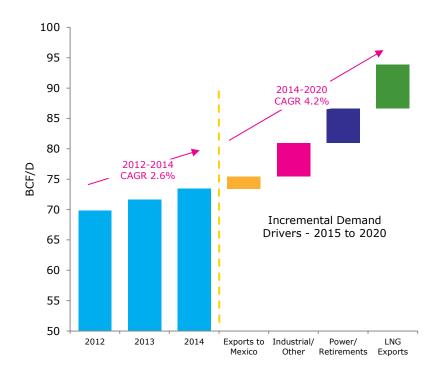
Changes in supply/demand balance present unprecedented retirement-driven market opportunity

Market Outlook: Natural Gas

Natural gas at the bottom of the cycle...



#### ...but significant demand on the horizon



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Source: EIA, Wood Mackenzie

#### NRG's Portfolio Remains Well-Positioned to Capture Market Upside

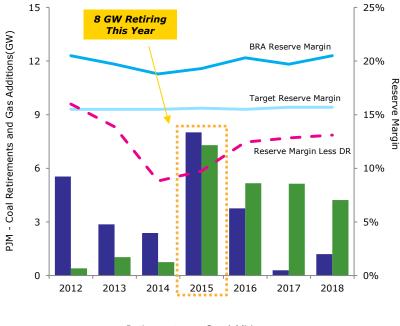
Source: EIA, Platts



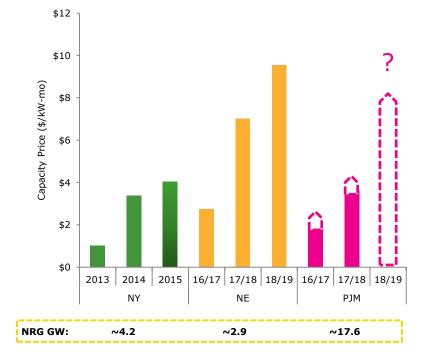
Market Outlook: East

Supply rationalization leading to reliability concerns but...

...markets addressing through capacity reforms



Retirements Gas Additions



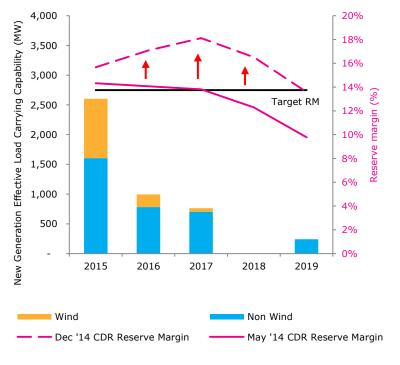
Source: IHS CERA, PJM ISO, NRG Estimates

Source: PJM ISO, NYISO, ISO-NE, Analyst's estimates, NRG data

#### NRG's ~17 GW in PJM Poised to Benefit from Near and Long-Term Fundamentals

Market Outlook: ERCOT

Reserve margin improvements based on revised load forecast and expected new builds



But supply is vulnerable given depressed prices and expected environmental regulations



Source: ERCOT CDR

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Reserve margins and forward prices discount impact of supply at risk

<sup>1</sup>CDR reserve margin, Mothballed Capacity, DSM/DR, and Wind reserve margin values based on ERCOT Dec 2014 CDR values; CSAPR & Regional Haze retirements based on ERCOT study entitled "Impacts of Environmental Regulations in the ERCOT Region"

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## NRG Home-Retail Highlights



Leader in Texas

**Residential ERCOT Share** 

(Customers)

NRG

29%

TXU

26%

Other

20%

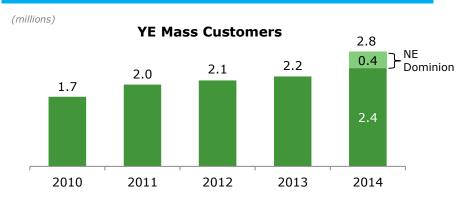
Direct

13%

Stream

5%

Ambit 7% Growing Customer Count



#### Major Player Nationwide



#### NRG has established a strong Retail business though both acquisition and organic growth

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- Leading competitive energy platform adapting to current market environment
- Re-positioning generation portfolio to out survive competitors and benefit from retirement-driven market recovery
- Majority of growth investments targeting core generation business
- Integrated retail platform continues to provide stable earnings

### NRG – Well Positioned to WIN TODAY...and WIN TOMORROW



### **Appendix**

Repositioning the Portfolio

|                             |                                      | MW               | Project Focus                             | Estimated COD        | Status |
|-----------------------------|--------------------------------------|------------------|---|----------------------|--------|
| Repowering / Other          | Petra Nova Parish Project            | NM               | CCS / EOR                                 | Fall'16              |        |
|                             | Carlsbad <sup>1</sup>                | 633              | Natural Gas                               | Fall'17              |        |
|                             | Mandalay <sup>1</sup>                | 262              | Natural Gas                               | Spring'20            |        |
|                             | P.H. Robinson Peaker                 | 360 <sup>4</sup> | Natural Gas                               | Spring'16            |        |
| Fuel<br>Conversions         | Big Cajun II Unit 2 / Dunkirk        | 1,020            | Natural Gas                               | Spring'15/'16        |        |
|                             | GenOn Facilities <sup>2</sup>        | 2,055            | Natural Gas & Ultra-<br>Low Sulfur Diesel | Summer'16            |        |
|                             | Joliet Units 6-8 <sup>3</sup>        | 1,326            | Natural Gas                               | Summer'16            |        |
| Environmental<br>Compliance | Waukegan 8 / Powerton 5 <sup>3</sup> | 1,130            | DSI/ESP Upgrade                           | Spring'15 / Fall '16 |        |
|                             | Parish 5-8 / Limestone 1-2           | 4,193            | ACI & CEMS                                | Spring'15            |        |
|                             | Big Cajun II Units 1, 3              | 921              | ACI & DSI                                 | Spring'15            |        |

#### A Significant Pipeline – All on Schedule

<sup>1</sup> Subject to applicable regulatory approvals and permits

<sup>2</sup> Includes Avon Lake Units 7&9, New Castle Units 3-5, Portland Units 1-2 and Shawville Units 1-4

<sup>3</sup> Assets owned by MidWest Generation

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<sup>4</sup> Represents average annual peaking capacity