

NRG Energy Inc.

NRG Transformation Plan

July 12, 2017



Forward-Looking Statements

In addition to historical information, the information presented in this communication includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Exchange Act. These statements involve estimates, expectations, projections, goals, assumptions, known and unknown risks and uncertainties and can typically be identified by terminology such as "may," "should," "could," "objective," "projection," "forecast," "goal," "guidance," "outlook," "expect," "intend," "seek," "plan," "think," "anticipate," "estimate," "predict," "target," "potential" or "continue" or the negative of these terms or other comparable terminology. Such forward-looking statements include, but are not limited to, statements about the Company's future revenues, income, indebtedness, capital structure, plans, expectations, objectives, projected financial performance and/or business results and other future events, and views of economic and market conditions.

Although NRG believes that its expectations are reasonable, it can give no assurance that these expectations will prove to be correct, and actual results may vary materially. Factors that could cause actual results to differ materially from those contemplated herein include, among others, general economic conditions, hazards customary in the power industry, weather conditions, including wind and solar performance, competition in wholesale power markets, the volatility of energy and fuel prices, failure of customers to perform under contracts, changes in the wholesale power markets, changes in government regulations, the condition of capital markets generally, our ability to access capital markets, unanticipated outages at our generation facilities, adverse results in current and future litigation, failure to identify, execute or successfully implement acquisitions, repowerings or asset sales, our ability to implement value enhancing improvements to plant operations and companywide processes, our ability to implement and execute on our publicly announced improvement plan, including any cost savings, margin enhancement, asset sale, and net debt targets, our ability to proceed with projects under development or the inability to complete the construction of such projects on schedule or within budget, risks related to project siting, financing, construction, permitting, government approvals and the negotiation of project development agreements, our ability to progress development pipeline projects, the timing or completion of the GenOn restructuring, the inability to maintain or create successful partnering relationships, our ability to operate our businesses efficiently, our ability to retain retail customers, our ability to realize value through our commercial operations strategy and the creation of NRG Yield, the ability to successfully integrate businesses of acquired companies, our ability to realize anticipated benefits of transactions (including expected cost savings and other synergies) or the risk that anticipated benefits may take longer to realize than expected, our ability to close the Drop Down transactions with NRG Yield, and our ability to execute our Capital Allocation Plan. Debt and share repurchases may be made from time to time subject to market conditions and other factors, including as permitted by United States securities laws. Furthermore, any common stock dividend is subject to available capital and market conditions.

NRG undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law. The adjusted EBITDA and free cash flow guidance are estimates as of July 12, 2017. These estimates are based on assumptions the company believed to be reasonable as of that date. NRG disclaims any current intention to update such guidance, except as required by law. The foregoing review of factors that could cause NRG's actual results to differ materially from those contemplated in the forward-looking statements included in this presentation should be considered in connection with information regarding risks and uncertainties that may affect NRG's future results included in NRG's filings with the Securities and Exchange Commission at www.sec.gov.



NRG Transformation Plan

Mauricio Gutierrez, President and CEO

Financial Update Kirk Andrews, EVP and CFO

Closing Remarks Mauricio Gutierrez, President and CEO

Q&A

nrg^{*} NRG Transformation Plan: Process Background

The Business Review Committee ("BRC"), NRG management, and independent consultants/advisors conducted a 4-month, comprehensive evaluation across all NRG businesses, assets, and functions



The BRC review had three key focus areas: Operational and cost excellence initiatives, asset deconsolidations, dispositions and portfolio optimization, and capital structure and allocation



The BRC unanimously recommended a 3-part, 3-year transformation plan that was fully supported and approved by the NRG Board of Directors and NRG Management

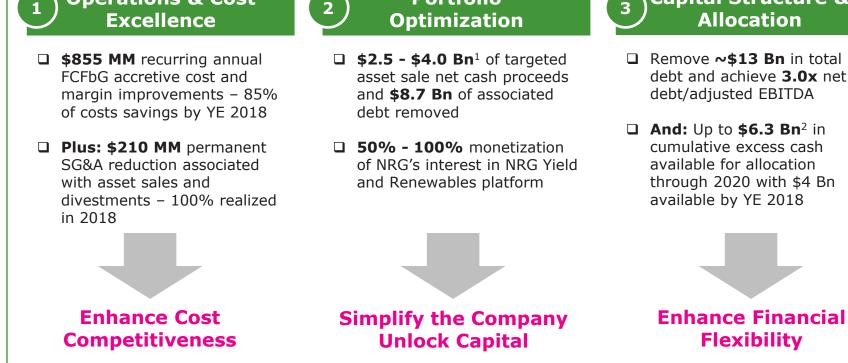


The NRG transformation plan is front-loaded with realistic and achievable targets that can be implemented immediately

Capital Structure &

nrg NRG Transformation Plan: Plan Summary

Operations & Cost



Strong Governance Focused on Achieving Transformation Plan

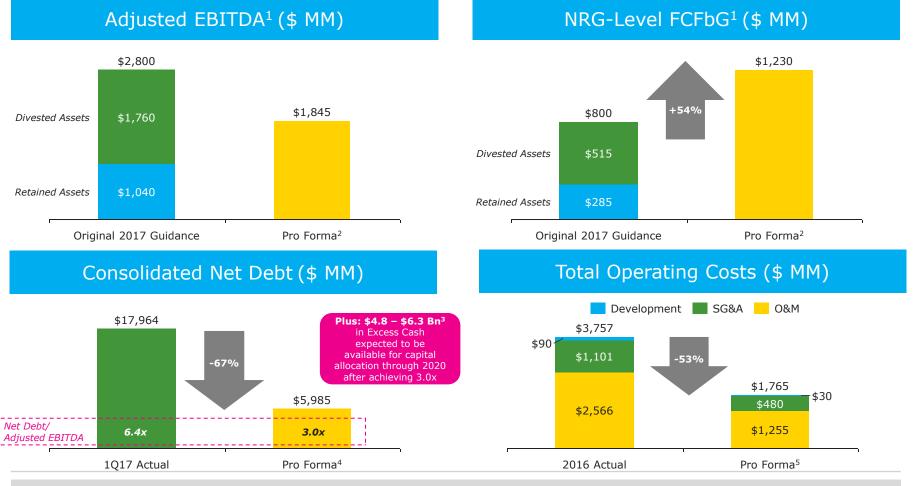
Portfolio

Oversight by full Board of Directors | Monthly updates to Finance & Risk Management Committee Quarterly Scorecard update to investors | Creation of dedicated implementation team

> Transformation Plan Results in Strengthened Platform Poised to Create Significant Shareholder Value

¹ Net cash proceeds range primarily based on 50%-100% monetization of NRG's interest in NRG Yield and Renewables platform; ² See slide 16, assumes 100% sale of NRG's interest in NRG Yield and Renewables and excludes \$500 MM cash for collateral posting and other liquidity needs

nrg NRG Transformation Plan: Pro Forma Impacts



Removing ~\$12 Bn from Consolidated Net Debt Structure While Increasing Free Cash Flow Before Growth by Over 50%

¹ Based on 2017 midpoint guidance; ² Guidance as of 1Q 2017, ex-GenOn, post asset sales and divestitures and full impact of cost and margin enhancement program; ³ See slide 16 for details (total cash less \$500 MM cash for collateral posting and other liquidity needs); ⁴ See slide 17 (\$6,485 MM of total Pro Forma debt less \$500 MM cash for collateral posting and other liquidity needs); ⁵ See slide 15, excludes recurring SG&A and O&M costs to support margin enhancements

Appendix

nrg^{*} NRG Transformation Plan: Path to Success

| Plan Highlights | | Support | | | | | |
|-----------------|--------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|--|--|--|--|
| | Visible Plan to Achieving Targets | Clear line of sight on 80% of $$1,065$ improvements with clear sources of cost savings identifie and initial execution planned; over 70% ¹ achieved by YE 2018 | ٤d | | | | |
| | Majority of Savings Above Plant-Level O&M | Majority of savings from corporate-related costs; only \sim 4% of cost savings from plant labor Asset sales account for \sim 20% of SG&A cost reduction from 2016 actuals | | | | | |
| V | Resulting Cost Profile In- Line or Stronger than Peers | Will rank 1 st in all-in wholesale cost at \$39/kW vs \$49/kW peer average Retail to realize best-in-class operating costs per residential customer equivalent (RCE) Targeting 50% decrease in C&I operating costs per MWh | | | | | |
| | Comprehensive Process with Identified Levers for Value | Comprehensive review across all businesses, assets, and functions Identified 75+ specific levers for value for all cost initiatives and parts of business NRG management engaged throughout process | | | | | |
| | Proper Infrastructure and Oversight | Oversight by full Board of Directors, with monthly updates to Finance and Risk Management Committee: developing quarterly scorecard to track progress on key metrics (e.g. SG&A, O&M Margin) Dedicated implementation team Existing management compensation aligned to plan execution and success | 1, | | | | |

Clear Line of Sight to 80% of Total Improvements While Maintaining Safety and Reliability

¹ Includes \$530 MM of cost savings and margin enhancement, \$210 MM of SG&A reduction associated with asset sales and divestments and \$30 MM of maintenance capex savings



1a. Operations and Cost Excellence: Summary nrg

| | | ons & Cost Ilence | Portfolio Optimization | | Capital Structure & Allocation | | | |
|------------------------------------------------------------------------------------------------------------------|----------------|--------------------------------------------|----------------------------------------------------|-------|-----------------------------------------|--|--|--|
| Achieving Cost Leadership and Enhancing Earnings | | | | | | | | |
| \$1,0 | 65 M | M in recurring cos | t and margin improvements: \sim 70% a | achie | eved by YE 2018 | | | |
| | | ement \$855 MM jin enhancement j | recurring, annual free cash flow befor program: | re gr | rowth (FCFbG) accretive cost and | | | |
| | | \$590 MM Adjus | ted EBITDA-accretive cost savings: \sim | 85% | $_{ m b}$ achieved by YE 2018 $^{ m 1}$ | | | |
| | | \$215 MM ² Adjus | sted EBITDA-accretive margin enhanc | ceme | ent program | | | |
| | | \$50 MM mainte | nance capex reduction | | | | | |
| | Reali in 20 | | nanent SG&A reduction associated wi | th a | sset sales and divestments | | | |
| \$370 | о мм | non-recurring wo | king capital improvements through 2 | 020 | | | | |
| \$290 MM one-time costs to achieve total plan; less than 1/3 of total cost and margin enhancement program | | | | | | | | |

Significantly Strengthened Earnings and Cost Competitiveness

¹ Assumes asset sales and divestment closed by 1/1/2018, including GenOn; ² Net of recurring SG&A and O&M cost to support margin enhancement

NRG Business Update

Transformation Plan

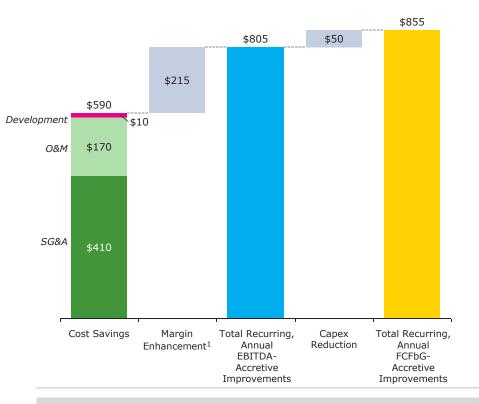
Financial Update Closing Remarks Appendix

nrg

1b. Operations and Cost Excellence: Details

\$855 MM in Total Recurring Annual Cost and Margin Enhancements...

NRG Annual Cost and Margin Enhancements (\$ MM)



...With 75+ Levers Identified to Enhance Value

\$640 MM Cost Savings and Capex Plan: Sample Levers

| O&M | SG&A | Maintenance Capex |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Sourcing optimization Increasing retail e-bill adoption Prioritize IT to lean operations Streamline C&I back-office support Procurement savings | Headcount reductions Upgrade IT systems Increase outsourcing More efficient vendor management Reduce off-site expenses Increased cross-training Corp non-labor savings (travel, software, etc.) | Maintenance schedule optimization Bundling procurement Design standardization across plants Best-cost sourcing analysis |

\$215 MM Margin Enhancement Plan

The plan includes investing in strategies and technology to enhance and grow the NRG Retail business:

- Driving investment in the Retail business to increase margins (e.g., enhanced analytics systems, expanded sales channels)
- Expanding strategic customer and product lines (e.g., natural gas, security)
- Further integration of the NRG wholesale retail platform and increasing commercial optimization

The plan includes strategies to enhance generation through further: dispatch optimization, heat rate improvements, and capacity up rates

Cost Savings and Margin Enhancement Drives \$855 MM in FCFbG-Accretion

 $^{\rm 1}\,{\rm Comprised}$ of gross margin improvements net of recurring SG&A and O&M costs

nrg 1c. Operations and Cost Excellence: Financial Update Closing Remarks Appendix Timing and Benchmarking

Visible and Achievable Targets¹

| (\$ millions) | 2017 | 2018 | 2019 | 2020 / Run Rate |
|---------------------------------------------------------------------------------------|-------|--------|---------|--------------------|
| Accretive & Recurring: | | | | |
| Cost Savings | 65 | 500 | 590 | 590 |
| Margin Enhancement ² | 0 | 30 | 135 | 215 |
| Total Adj. EBITDA - Accretion | \$65 | \$530 | \$725 | \$805 |
| Maintenance Capex | 0 | 30 | 50 | 50 |
| Total Recurring FCFbG Accretion | \$65 | \$560 | \$775 | \$855 |
| Non-Recurring: | | | | |
| Working Capital Improvement ³ | 175 | 85 | 110 | |
| Cost to Achieve Total Transformation Plan ⁴ | (115) | (175) | | |
| Total Non-Recurring | \$60 | (\$90) | \$110 | |
| | | | | |
| Annual Cash Accretion | \$125 | \$470 | \$885 | \$855 |
| Cumulative Cash Accretion (Incremental Capital Available for Allocation) | \$125 | \$595 | \$1,480 | \$2,335 |

Significantly Strengthened Cost Competitiveness

Benchmarking: All-in Wholesale Costs⁵ (\$/kW)

Peer Avg: \$49/kW \$52 \$39 \$43 \$50 \$54 \$54 NRG as-is NRG Post-Peer A Peer B Peer C Peer C

Benchmarking: All-in Wholesale Costs⁵ (\$/MWh)



Over 90% of Cost and Margin Opportunities Achieved by Year End 2019

¹ Assumes asset sales and divestment by 1/1/2018, including GenOn; ² Net of recurring SG&A and O&M costs to support margin enhancement; ³ Extension of payment terms, minimize inventory levels, and improve collection terms; ⁴ Includes one-time IT infrastructure investments, employee severance, and other similar cost to achieve items; ⁵ Includes SG&A, O&M and maintenance capex and excludes nuclear; ⁶ Excludes nuclear, BETM and third-party services

NRG Business Update

nrg^{*} 2a. Portfolio Optimization: Summary

| | erations & Cost Excellence | Portfolio Optimization | Capital Structure & Allocation | | | | | |
|--------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------|------------------------------------------------------------------------------------------|-----------------------------------|--|--|--|--|--|
| Streamlining the Portfolio and Increasing Focus | | | | | | | | |
| Target net cash proceeds of \$2.5 - \$4.0 Bn ¹ from opportunistic asset sales to optimize the NRG portfolio: | | | | | | | | |
| | Conventional: Divest ~6 | GW of conventional generation and | l businesses | | | | | |
| | - | lonetize 50% - 100% of NRG's int late and simplify NRG structure wh lutions | | | | | | |
| ~15 | GW GenOn ² restructuring | in process | | | | | | |
| | | n filed for pre-arranged Chapter 11 I no longer own GenOn; emergence | | | | | | |
| Asset Sale Advisors: Engaged Citi, Goldman Sachs, and Morgan Stanley for separate asset sales processes that are well underway | | | | | | | | |
| Announcement of asset sales by 4Q17: 100% associated costs and debt reductions realized in 2018 | | | | | | | | |

Targeting \$2.5 - \$4.0 Bn¹ in Asset Sale Net Cash Proceeds

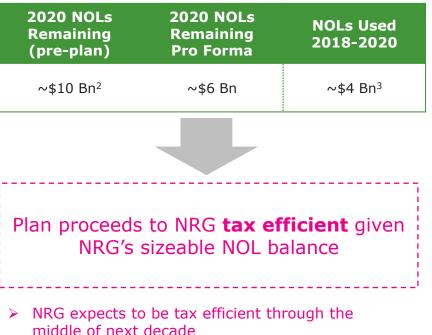
¹ Net cash proceeds range primarily based on 50%-100% monetization of NRG's interest in NRG Yield and Renewables platform; ² Deconsolidated from NRG financials as of June 14, 2017 due to Chapter 11 filing

nrg^{*} 2b. Portfolio Optimization: Details

Asset Sales and Divestments to Remove ~\$11 Bn of Gross Debt...

| Associated Reductions From Asset Sales and Divestments (\$ Bn) | | | | | | | |
|-------------------------------------------------------------------|---------------|--------------------------------|----------------|--|--|--|--|
| | Gross Debt | Operating Cost ¹ | Adj. EBITDA | | | | |
| GenOn | \$2.6 | \$0.63 | \$0.32 | | | | |
| Divested Assets | \$8.7 | \$0.77 | \$1.44 | | | | |
| Total | \$11.3 | \$1.40 | \$1.76 | | | | |
| % of 2017 O | 63% | | | | | | |

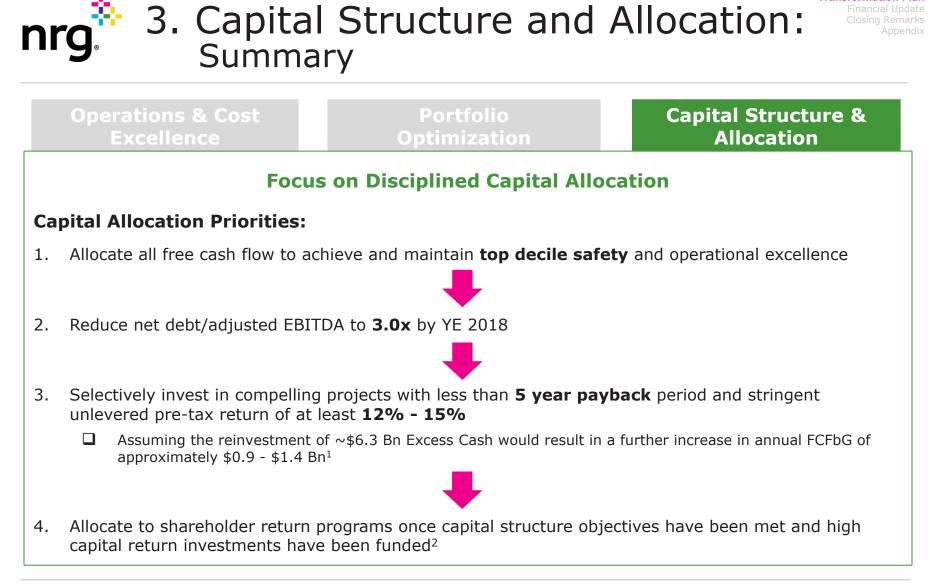
...While Improving Net Operating Loss (NOL) Utilization



 Nominal tax value realized through 2020 from plan exceeds \$1.4 Bn⁴

Efficiency and Value of Asset Sales and Cost and Margin Program Enhanced by Substantial Tax Attributes Through NOL Utilization

¹ Comprises O&M, other cost of operations, SG&A and development but excludes maintenance capex; ² Pro Forma for GenOn worthless stock deduction; ³ Includes gains on asset sales, impact of cost and margin enhancement program, net of lost income from divestitures; ⁴ Assumes 35% tax rate



Up to \$6.3³ Bn of Cash Available for Allocation <u>After</u> Achieving 3.0x Leverage Ratio

¹ Assumes an unlevered return of 12-15%, 40% leverage and 6.5% interest expense; ² Illustratively if deploying \$6.3 Bn of excess cash towards share buybacks at a forward industry multiple NRG could repurchase 55% of its stock at \$36/shr (or 76% at \$26/shr and 124% at \$16/shr) using 4/30/2017 shares outstanding of 316,082,221; ³ See slide 16, assumes 100% sale of NRG's interest in NRG Yield and Renewables and excludes \$500 MM cash for collateral posting and other liquidity needs

NRG Business Update Transformation Plan

Financial Impacts of Plan



Adjusted EBITDA¹

^(midpoint) \$1,845 MM

Free Cash Flow before Growth (FCFbG)¹ (midpoint) \$1,230 MM

Net Debt² \$5,985 MM **Excess Cash Thru 2020**³

After Achieving 3.0x Net Debt/Adjusted EBITDA

(up to)

\$6,280 MM > \$4,005 MM in 2018 > \$2,275 MM in 2019-2020

Transformation Plan = Significant Shareholder Value

¹ See slide 15; ² See slide 17; ³ See slide 16, assumes 100% sale of NRG's interest in NRG Yield and Renewables

Appendix

nrg Pro Forma Financial Road Map

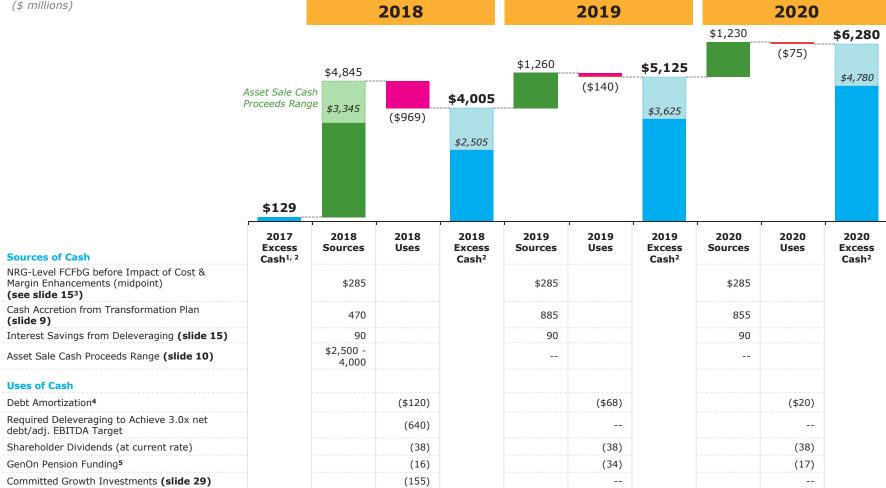
| (\$ millions) | Guidance as of 1Q 2017 (2016 actuals where noted) | GenOn Divestment | Asset Sales ³ | Impact of Cost and Margin Enhancement | Interest Savings / Debt Reduction | Pro Forma Full Transformation Plan |
|-------------------------|------------------------------------------------------------|---------------------|--------------------------|---------------------------------------------|-----------------------------------------|------------------------------------------|
| | (midpoint) | (midpoint) | (midpoint) | (midpoint) | (midpoint) | (midpoint) |
| Adj. EBITDA | 2,800 | (320) ² | (1,440) | 805 | | 1,845 |
| Consolidated FCFbG | 900 | 130 | (745) | 855 | 90 ⁵ | 1,230 |
| NRG-Level FCFbG | 800 | (190) | (325) | 855 | 905 | 1,230 |
| Total Consolidated Debt | 19,477 ¹ | (2,624) | (8,713) | | (1,655)6 | 6,485 |
| Cost Detail: | | | | | | |
| O&M and Other (2016A) | 2,566 | (620) | (521) | (170)4 | | 1,2554 |
| SG&A (2016A) | 1,101 | (10) | (201) | (410)4 | | 480 ⁴ |
| Development (2016A) | 90 | | (50) | (10) | | 30 |
| Maintenance Capex | 295 | (70) | (50) | (50) | | 125 |
| Interest Expense | 1,065 | (240) | (380) | | (90)5 | 355 |

¹ As of 3/31/2017; ² Midpoint of 2017 EBITDA guidance of \$130 MM plus shared service of ~\$190 MM (eliminates on NRG consolidation); ³ Assumes sale of ~6 GW in conventional assets and 100% of NRG's interest in NRG Yield and Renewables; ⁴ Excludes any increase in recurring SG&A and O&M to support targeted margin enhancements; ⁵ Assumes 7.0% interest rate on both \$613 MM of planned corporate debt reduction in 2017 capital allocation and required corporate deleveraging of ~\$640 MM to achieve 3.0x consolidated net debt/EBITDA target; ⁶ ~\$1,655 MM = \$125 MM repayment of NRG revolver in connection with GenOn settlement, \$613 MM of 2017 capital allocated to deleveraging, \$60 MM in term loan amortization through 2020 and \$640 MM in additional deleveraging following asset divestitures to achieve 3.0x consolidated net debt/adj. EBITDA target, plus \$220 MM of MWG capacity amortization

NRG Business Update

Financial Update

Implied Excess Cash through 2020 nrg After Achieving 3.0x Net Debt / Adj. EBITDA



Up to ~\$6.3 Bn in Cumulative Excess Cash Available for Allocation Through 2020

¹ See slide 20; ² Excludes cash of \$500 MM for collateral posting and other liquidity needs; ³ See slide 15; represents Guidance as of 1Q 2017 of \$800 MM less (\$190 MM) for GenOn deconsolidation and (\$325 MM) for asset sales; 4 Includes corporate term loan amortization of \$60 MM for 2018-2020 and Midwest Generation capacity revenue sold of \$150 MM for 2018-2019; ⁵ NRG retained estimated \$120 MM GenOn pension obligation requiring \$67 MM of contributions for 2018-2020

NRG Business Update Transformation Plan Financial Update

nrg Corporate Credit Metric Update

| (\$ millions) | Guidance as of 1Q 2017 | GenOn Divestment | Asset Sales | Impact of Cost and Margin Enhancement | Pro Forma Full Transformation Plan | |
|---------------------------------------------|---------------------------|----------------------|----------------------|---------------------------------------------|------------------------------------------|------------------------------|
| Corporate Debt (3/31/2017) | \$7,923 | (\$125) ¹ | | | \$7,798 | |
| 2018 Maturity Reserve | (398) | | | | (398) | |
| 2017 Term Loan Amortization | (15) | | | | (75) | |
| Additional Debt Reduction | (200) | | (\$640) ² | | (840) | |
| Pro Forma Corporate Debt | \$7,310 | (\$125) | (\$640) | | \$6,485 | Plus: Excess |
| Corporate Cash & Cash Equivalents | 645 ³ | | | | 500 | Cash up to |
| Pro Forma Corporate Net Debt | \$6,665 | | | | \$5,985 | \$6.3 Bn ⁹ |
| Midpoint Adj. EBITDA | \$2,800 | (\$320) | (\$1,440) | \$805 | \$1,845 ⁴ | |
| Less Adjusted EBITDA: | | | | | | |
| GenOn ⁵ | (130) | \$130 | | | | |
| NRG Yield | (920) | | \$920 | | | |
| ROFO / Other | (345) | | \$345 | | | |
| Add: | | | | | | |
| NRG Yield Distributions to NRG ⁶ | 90 | | (\$90) | | | |
| ROFO / Other Dividends to NRG | 110 | | (\$110) | | | |
| Other Adjustments ⁷ | 150 | | | | 150 | |
| Total Corporate EBITDA | \$1,755 | | | | \$1,995 | |
| Corporate Debt/Corporate EBITDA | 4.17x | | | | 3.25x | |
| Corporate Net Debt/Corporate EBITDA | 3.80x | | | | 3.0x | |
| Consolidated Net Debt | \$17,964 | | | | \$5,985 ⁸ | |
| Consolidated Net Debt/Total EBITDA | 6.4x | | | | 3.0x | |

Achieving 3.0x Net Debt/Adj. EBITDA with Significant Cash Surplus of up to \$20/share

¹ Reflects repayment of drawn portion of GenOn intercompany revolver and corresponding repayment of NRG revolver; ² See slide 16; represents remaining debt reduction to realize 3.0x net debt/EBITDA; ³ NRG-Level cash of \$570 MM as of 12/31/16 plus remaining CAFA of \$75 MM (prior guidance – see slide 10 of 1Q earnings presentation); ⁴ Midpoint of 2017 Post Asset Sales and Cost and Margin Enhancement (see slide 15); ⁵ Net of shared service payment by GenOn to NRG; ⁶ Excludes impact of drop-down proceeds; ⁷ For the purpose of credit agreement, adjustments reflect non-cash expenses (i.e. nuclear amortization, equity compensation, and bad debt expense) that are included in reported Adjusted EBITDA; ⁸ \$6,485 MM of total Pro Forma debt less \$500 MM cash for collateral posting and other liquidity needs; ⁹ See slide 16

2017 Financial Guidance Update

nrg^{*} Updating 2017 Financial Guidance Impact of GenOn and Plan Improvements

| (\$ millions) | Previous Guidance | GenOn Deconsolidation | Shared Services | Transformation Plan ³ | Updated Guidance |
|--------------------------------------|----------------------|--------------------------|--------------------|-------------------------------------|---------------------|
| Generation & Renewables ¹ | \$1,080 - \$1,200 | (320) | 120 | 65 | \$945-\$1,065 |
| Retail | 700 – 780 | | | | 700 – 780 |
| NRG Yield | 920 ² | | | | 920 |
| Adjusted EBITDA | \$2,700-\$2,900 | (320) 🔥 | 120 🜔 | 65 | \$2,565-\$2,765 |
| Consolidated FCFbG | \$800-\$1,000 | 130 B | 120 | 240 🕒 | \$1,290-\$1,490 |
| NRG-Level FCFbG | \$700-\$900 | - | (70) D | 240 | \$870-\$1,070 |

GenOn to be deconsolidated from results for full year 2017, eliminating GenOn contribution to Consolidated Adjusted EBITDA of \$320 MM (midpoint)

Bliminate GenOn NEGATIVE contribution to 2017 Consolidated FCFbG of (\$130 MM)

Due to deconsolidation, NRG recognizes GenOn shared service payments as follows:

- ~\$90 MM in shared service revenues to NRG YTD (@\$193 MM annualized rate)
- ~\$30 MM in shared service revenues for balance of year (4 months at \$84 MM annualized rate plus 2 months at no charge assuming emergence from bankruptcy within 4 months)

Deduct ~\$70 MM for reduction in Shared Services (Previous: \$193 MM, Revised: ~\$120 MM)

\$65 MM of cost savings expected to be realized in 2017 (Adj. EBITDA) plus \$175 MM of working capital improvements

Original Guidance Maintained Adjusted for GenOn Settlement Plus 2017 Impact of Transformation Plan

¹ Includes Corporate Segment; ² Guidance as of the NRG Yield 1Q 2017 earnings call; ³ Excludes cost to achieve (treated as capital allocation)

NRG Business Update

Revised

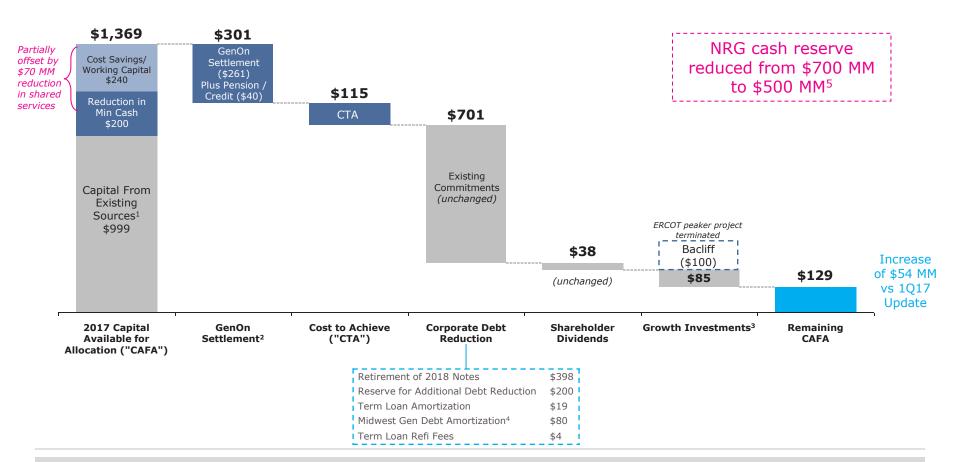
shared

evenues

Financial Update

nrg^{*} Updated 2017 NRG-Level Capital Allocation

(\$ millions)



Announcing \$200 MM Decrease in Cash Reserve Target – Increases CAFA, Helps Fund GenOn Settlement, and Maintains 2017 Surplus

¹ Refer to slide 13 of 4Q16 earnings presentation. Capital from Existing Sources includes: 2016 YE cash & cash equivalents at NRG level of \$570 MM less cash target of \$700 MM (net of \$71 MM in NRG Level cash collateral postings) plus midpoint of NRG-level FCFbG guidance of \$825 MM plus \$128 MM of Agua Caliente project-level net financing proceeds closed on 2/17/2017 and \$130 MM of gross proceeds from drop down of Utah solar assets and 16% interest in Agua Caliente to NRG Vield closed on 3/27/2017, prior to working capital adjustments; ² \$261.3 MM settlement plus \$13 MM in pension funding plus \$27 MM credit related to GenOn's 2022 Senior Notes issuance; ³ Net of financing; ⁴ Represents 2017 capacity revenue sold of \$80 MM against \$253 MM monetized in 2016; ⁵ Company intends to maintain \$500 MM of cash for collateral posting and other liquidity needs

Closing Remarks



3

4

Positioned for Success: Strengthened Platform and Investment Proposition

Operations and Cost Excellence

- Best in class, highly competitive cost structure
- □ \$1,065 MM total improvement; \$855 MM recurring annual free cash flow improvement in retained business
- \square ~\$500 MM run rate SG&A remaining by YE 20201

Portfolio Optimization

- $\hfill\square$ Simplified and attractive Pro Forma business mix
 - □ Majority of exposure in tightening ERCOT market, with matched generation-retail footprint
- □ Significantly reduced complexity and overhang from legacy business: Focus on integrated platform
- $\hfill\square$ Divest 21 GW of conventional generation, including GenOn

Capital Structure and Allocation

- □ Industry-leading balance sheet to mitigate market cycles and position for growth
- □ 3.0x net debt/Adjusted EBITDA
- □ Plan results in total cumulative excess cash of up to \$6.3² Bn between 2018 2020

Strong Governance Focused on Transformation Plan Achievement

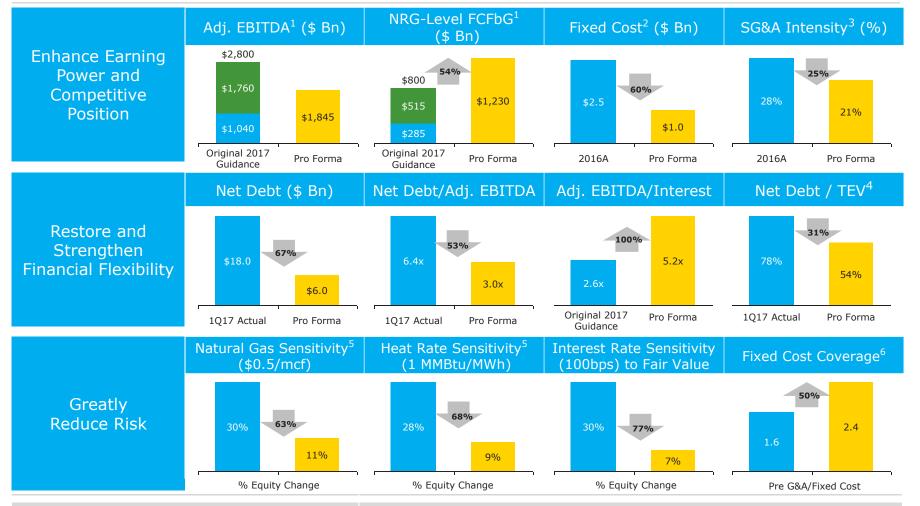
- Oversight by full Board of Directors with monthly updates to the Board's Finance and Risk Management Committee and quarterly scorecard to investors
 - □ NRG expects to host an Analyst Day following the full announcement of asset sales in late 2017 / early 2018
- $\hfill\square$ Newly created dedicated implementation team
- $\hfill\square$ Existing management compensation aligned to Transformation Plan execution and success

Transformation Plan Results in Strengthened Platform Poised to Create Significant Shareholder Value

¹ Excludes recurring SG&A costs to support margin enhancements; ² See slide 16, assumes 100% sale of NRG's interest in NRG Yield and Renewables and excludes \$500 MM cash for collateral posting and other liquidity needs

Appendix

nrg Transformation Plan Improving Competitiveness and Reducing Risk



NRG Business Update

Appendix

Improvements Will Create Substantial Value; Improve NRG's Competitive Position to be More Offensive and Greatly Reduce Risks to be More Defensive

¹ Adj. EBITDA represents base adjusted EBITDA before reinvesting \$6.3 Bn growth capital. Pro-forma Adj. EBITDA: Asset sale pro-forma adjusted EBITDA; Pro-forma FCFbG: Asset sale pro-forma adjusted free cash flow before growth; ² Fixed cost = SG&A + maintenance capex + interest expenses; ³ Calculated as SG&A / pre-SG&A EBITDA; ⁴ Current total enterprise value comprised of NRG's market capitalization as of July 10th plus net debt of \$18 BN as of 3/31/2017 for base, and \$6.0 BN of net debt on pro forma, excludes use of excess cash proceeds; ⁵ Illustrative example of 50% of the retail positions acting as hedges, excludes use of excess cash proceeds; ⁶ Calculated as pre-SG&A EBITDA / (SG&A + maintenance capex + interest expenses)

nrg Transformation Plan Score Card

Progress, as of 7/12/17

| (\$ millions) | 2017 Target | % achieved | 2018 | 2019 | Run Rate |
|---------------------------------------------------------------------------------------|----------------|---------------|------|------|-------------|
| Accretive & Recurring: | | | | | |
| Cost Savings | 65 | 0% | | | |
| Margin Enhancement | 0 | 0% | | | |
| Total EBITDA - Accretion | \$65 | 0% | | | |
| Maintenance Capex | 0 | 0% | | | |
| Total Recurring FCFbG Accretion | \$65 | 0% | | | |
| Non-Recurring: | | | | | |
| Working Capital Improvement | 175 | 0% | | | |
| Cost to Achieve Total Transformation Plan | (115) | 0% | | | |
| Total Non-Recurring | \$60 | 0% | | | |
| | | | | | |
| Annual Cash Accretion | \$125 | 0% | | | |
| Cumulative Cash Accretion (Incremental Capital Available for Allocation) | \$125 | 0% | | | |

2017 Progress

Stated Target, 7/12/17

| (\$ millions) | 2017 | 2018 | 2019 | 2020 / Run Rate |
|---------------------------------------------------------------------------------------|-------|--------|---------|--------------------|
| Accretive & Recurring: | | | | |
| Cost Savings | 65 | 500 | 590 | 590 |
| Margin Enhancement | 0 | 30 | 135 | 215 |
| Total EBITDA - Accretion | \$65 | \$530 | \$725 | \$805 |
| Maintenance Capex | 0 | 30 | 50 | 50 |
| Total Recurring FCFbG Accretion | \$65 | \$560 | \$775 | \$855 |
| Non-Recurring: | | | | |
| Working Capital Improvement | 175 | 85 | 110 | |
| Cost to Achieve Total Transformation Plan | (115) | (175) | | |
| Total Non-Recurring | \$60 | (\$90) | \$110 | |
| | | | | |
| Annual Cash Accretion | \$125 | \$470 | \$885 | \$855 |
| Cumulative Cash Accretion (Incremental Capital Available for Allocation) | \$125 | \$595 | \$1,480 | \$2,335 |

nrg Managing Commodity Price Risk (excludes GenOn)



¹ Portfolio as of 6/9/2017, Balance 2017 reflects July through December; ² Retail priced load includes term load, Hedged month-to-month load, and Indexed load; ³ Price sensitivity reflects gross margin change from \$0.5/MMBtu gas price, 1 mmBtu/MWh heat rate move; ⁴ Coal hedge ratios are 101% and 45% for 2017 and 2018 respectively; ⁵ Total Portfolio includes wholesale merchant assets and related hedges

nrg Current Portfolio Hedge Disclosure: Coal and Nuclear Operations (excludes GenOn)

| Coal & Nuclear Portfolio 1 | | Texas | | | EAST | |
|-------------------------------------------------------------------------------------------------------------------------------------|--------------|---------|---------|--------------|---------|---------|
| | Balance 2017 | 2018 | 2019 | Balance 2017 | 2018 | 2019 |
| Net Coal and Nuclear Capacity (MW) ² | 5,329 | 5,329 | 5,329 | 2,864 | 2,864 | 2,864 |
| Forecasted Coal and Nuclear Capacity (MW) ³ | 4,596 | 4,221 | 4,174 | 1,448 | 1,274 | 954 |
| Total Coal and Nuclear Sales (GWh) ⁴ | 22,315 | 16,002 | 1,155 | 10,675 | 5,048 | 1,323 |
| Percentage Coal and Nuclear Capacity Sold Forward ⁵ | 83% | 43% | 3% | 125% | 45% | 16% |
| Total Forward Hedged Revenues ⁶ | \$750 | \$492 | NA | \$347 | \$154 | \$39 |
| Weighted Average Hedged Price | \$33.59 | \$30.77 | NA | \$32.50 | \$30.46 | \$29.60 |
| (\$ per MWh) ⁶ | \$33.59 | \$30.77 | NA | \$32.50 | \$30.40 | \$29.00 |
| Average Equivalent Natural Gas Price | \$2.73 | \$3.06 | NA | \$3.11 | \$2.85 | \$2.79 |
| (\$ per MMBtu) ⁶ | ψ2.75 | \$3.00 | | 43.11 | φ2.05 | ψ2.75 |
| Gas Price Sensitivity Up \$0.50/MMBtu on Coal and Nuclear Units | (\$2) | \$67 | \$139 | \$13 | \$79 | \$103 |
| Gas Price Sensitivity Down \$0.50/MMBtu on Coal and Nuclear Units | \$21 | (\$77) | (\$167) | (\$7) | (\$64) | (\$69) |
| Gas Price Sensitivity Down \$0.50/MMBtu on Coal and Nuclear Units Heat Rate Sensitivity Up 1 MMBtu/MWh on Coal and Nuclear Units | \$15 | \$103 | \$102 | \$11 | \$50 | \$58 |
| , Heat Rate Sensitivity Down 1 MMBtu/MWh on Coal and Nuclear Units | (\$10) | (\$92) | (\$93) | (\$6) | (\$42) | (\$41) |

¹ Portfolio as of 6/9/2017, Balance 2017 reflects July through December; ² Net Coal and Nuclear capacity represents nominal summer net MW capacity of power generated as adjusted for the Company's ownership position excluding capacity from inactive/mothballed units; ³ Forecasted generation dispatch output (MWh) based on forward price curves as of 6/09/2017 which is then divided by number of hours in a given year to arrive at MW capacity; The dispatch takes into account planned and unplanned outage assumptions; ⁴ Includes amounts under power sales contracts and natural gas hedges; The forward natural gas quantities are reflected in equivalent GWh based on forward market implied heat rate as of 6/9/2017 and then combined with power sales to arrive at equivalent GWh hedged; The Coal and Nuclear Sales include swaps and delta of options sold which is subject to change; Actual value of options will include the impact of non-linear factors; For detailed information on the Company's hedging methodology through use of derivative instruments, see discussion in 2015 10K Item 15 - Note 5, Accounting for Derivative Instruments and Hedging Activities, to the Consolidated Financial Statements; Includes inter-segment sales from the Company's wholesale power generation business to the Retail Business; ⁵ Percentage hedged is based on Total Coal and Nuclear sales as described above (⁴) divided by the forecasted Coal and Nuclear Capacity (³); ⁶ Represents all coal and nuclear sales, including energy revenue and demand charges



| Forward Prices ¹ | Bal-2017 ² | 2018 | 2019 | Annual Average for 2017-2019 |
|-----------------------------|-----------------------|---------|---------|---------------------------------|
| NG Henry Hub | \$3.12 | \$3.04 | \$2.86 | \$3.01 |
| PRB 8800 | \$11.10 | \$11.26 | \$11.40 | \$11.25 |
| NAPP MG2938 | \$43.88 | \$45.25 | \$46.50 | \$45.21 |
| ERCOT Houston Onpeak | \$43.65 | \$38.97 | \$38.45 | \$40.36 |
| ERCOT Houston Offpeak | \$25.69 | \$24.02 | \$23.16 | \$24.29 |
| PJM West Onpeak | \$36.56 | \$37.21 | \$35.28 | \$36.35 |
| PJM West Offpeak | \$25.52 | \$26.34 | \$25.37 | \$25.74 |

nrg Growth Investments and Capex, Net of Financing

Targeted Growth Investments

Capital Expenditures, Net of Financing

| | | MW | Project Description | Estimated COD |
|------------------------|---------------------------------------------------------|-----|--------------------------|------------------|
| | University of Pittsburgh Medical Center ¹ | | Heat & Power Combined | 1Q 2018 |
| | Buckthorn Solar | 154 | New Renewables | 1Q 2018 |
| Growth Projects | Carlsbad Peakers | 527 | New Generation | 4Q 2018 |
| Growth | Canal Peakers ¹ | 333 | New Generation | 2Q 2019 |
| | Hawaii Solar | 110 | New Renewables | 2Q 2019 |
| | Puente Peakers ¹ | 262 | New Generation | 2Q 2020 |

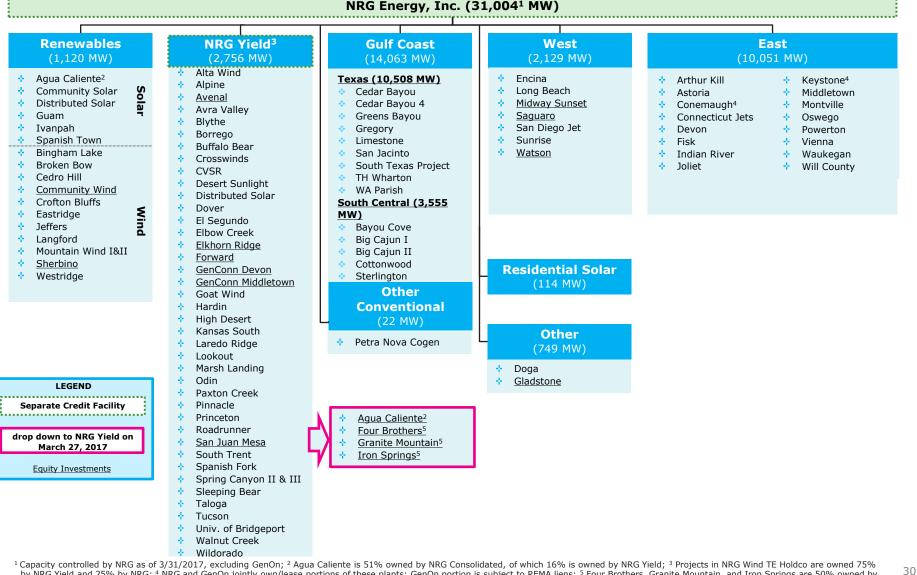
| (\$ millions) | 2017E | 2018E ² |
|---------------------------|-------|---------------------------|
| NRG Level | | |
| Growth | 185 | 155 |
| Environmental | 35 | 1 |
| Maintenance | 188 | 155 |
| | | |
| <u>Other</u> ³ | | |
| Growth | 2 | - |
| Environmental | - | - |
| Maintenance | 35 | - |

nrg Generation Organizational Structure (excludes GenOn)

.....

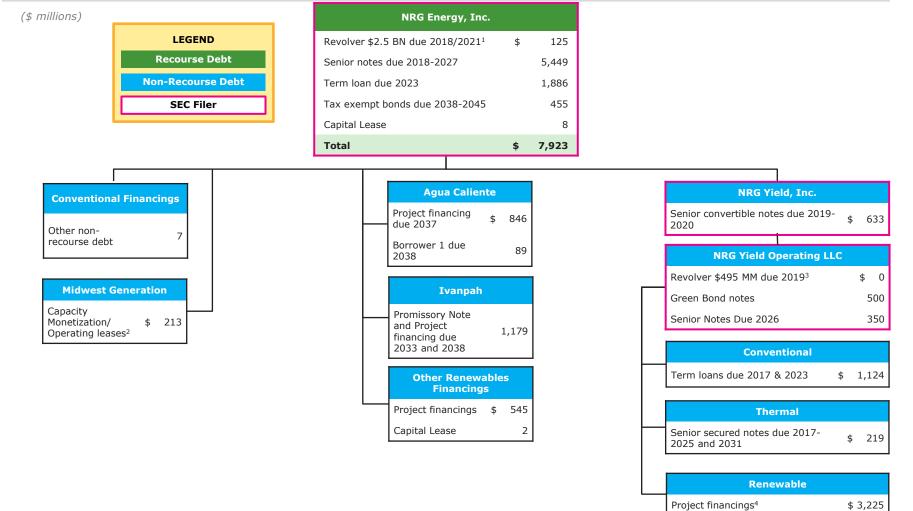
NRG Business Update

Appendix



by NRG Yield and 25% by NRG; ⁴ NRG and GenOn jointly own/lease portions of these plants; GenOn portion is subject to REMA liens; ⁵ Four Brothers, Granite Mountain, and Iron Springs are 50% owned by NRG Yield

nrg Consolidated Debt Structure as of 03/31/2017(excludes GenOn)



Note: Debt balances exclude discounts and premiums

¹ \$1,172 MM LC's issued and \$1,364 MM Revolver available at NRG; ² The present value of lease payments (9.1% discount rate) for Midwest Generation operating lease is \$88 MM; this lease is guaranteed by NRG Energy, Inc.; ³ \$64 MM of LC's were issued and \$431 MM of the Revolver was available at NRG Yield; ⁴ Includes Four Brothers Holdings, Iron Springs Renewables, and Granite Mountain Renewables following the drop down on 3/27/2017

nrg Consolidated Debt Structure Road Map to Pro Forma

| (\$ millions) | 03/ | 31/2017 | Reductions from: Deconsolidates / Asset Sales ¹ | | Amortizations / | | Pro Forma |
|-------------------------------------------------|-----|---------|------------------------------------------------------------------|----------|-----------------|---------|-------------|
| Recourse Debt | | | | | | | |
| Term Loan Facility | \$ | 1,886 | \$ | - | \$ | (75) | \$ 1,811 |
| Senior Notes | | 5,449 | | - | | (1,238) | 4,211 |
| Tax Exempt Bonds | | 455 | | - | | - | 455 |
| Revolver | | 125 | | (125) | | - | - |
| Capital Lease | | 8 | | - | | - | 8 |
| Corporate / Recourse Debt Subtotal | \$ | 7,923 | | (125) | \$ | (1,313) | \$ 6,485 |
| Non-Recourse Debt | | | | | | | |
| Total NRG Yield | \$ | 6,051 | \$ | (6,051) | \$ | - | \$ - |
| GenOn Senior Notes | | 1,830 | | (1,830) | | - | - |
| GenOn Americas Generation Notes | | 695 | | (695) | | - | - |
| GenOn Other (including capital leases) | | 97 | | (97) | | - | - |
| Renewables (including capital leases) | | 2,661 | | (2,661) | | - | - |
| Conventional | | 220 | | - | | (220) | - |
| Non-Recourse Debt and Capital Lease Subtotal | \$ | 11,554 | \$ | (11,334) | \$ | (220) | \$ 0 |
| Total Consolidated Debt | \$ | 19,477 | \$ | (11,459) | \$ | (1,533) | \$ 6,485 |

¹ See slide 16 for details; assumes sale of 100% of NRG's interest in NRG Yield and Renewables

Appendix Reg G Schedules



Appendix Table A-1: 2017 Guidance

The following table summarizes the calculation of Free Cash Flow before Growth and provides a reconciliation to Adjusted EBITDA

| (\$ millions) | Previous Guidance | Revised Guidance | Pro Forma for Transformation Plan |
|---------------------------------------------------------|-------------------|-------------------|-----------------------------------------|
| Adjusted EBITDA | \$2,700 - \$2,900 | \$2,565 - \$2,765 | \$1,745 - \$1,945 |
| Interest payments | (1,065) | (825) | (355) |
| Income tax | (40) | (40) | (40) |
| Working capital / other | (240) | 60 | (45) |
| Adjusted Cash Flow from Operations | \$1,355 - \$1,555 | \$1,760 - \$1,960 | \$1,305 - \$1,505 |
| Maintenance capital expenditures, net | (280) - (310) | (210) - (240) | (110) - (140) |
| Environmental capital expenditures, net | (40) - (60) | (25) - (45) | (25) - (45) |
| Distributions to non-controlling interests ¹ | (185) – (205) | (185) – (205) | |
| Consolidated Free Cash Flow before Growth | \$800 - \$1,000 | \$1,290 - \$1,490 | \$1,130 - \$1,330 |
| Less: FCFbG at Non-Guarantor Subsidiaries ² | (100) | (420) | |
| NRG-Level Free Cash Flow before Growth | \$700 - \$900 | \$870 - \$1,070 | \$1,130 - \$1,330 |

¹ Includes NRG Yield distributions to public shareholders, and Capistrano and Solar distributions to non-controlling interests; ² Reflects impact from NRG Yield and other excluded project subsidiaries



Appendix Table A-2: Adjusted EBITDA Guidance Reconciliation: The following table summarizes the calculation of Adjusted EBITDA providing reconciliation to net income:

| | 2017 Adjusted EBITDA Previous Guidance | | 2017 Adjusted EBITDA Revised Guidance | | | Pro Forma for Transformation Plan | | |
|------------------------------------------------------------------------------------|-------------------------------------------------|---------|---------------------------------------------|---------|--|-----------------------------------------|---------|--|
| (\$ millions) | Low | High | Low | High | | Low | High | |
| GAAP Net Income ¹ | 150 | 350 | 360 | 560 | | 790 | 990 | |
| Income tax | 80 | 80 | 80 | 80 | | 60 | 60 | |
| Interest Expense and Debt Extinguishment Costs | 1,065 | 1,065 | 825 | 825 | | 355 | 355 | |
| Depreciation, Amortization, Contract Amortization and ARO Expense | 1,235 | 1,235 | 1,150 | 1,150 | | 440 | 440 | |
| Adjustment to reflect NRG share of adjusted EBITDA in unconsolidated affiliates | 110 | 110 | 110 | 110 | | 60 | 60 | |
| Other Costs ² | 60 | 60 | 40 | 40 | | 40 | 40 | |
| Adjusted EBITDA | \$2,700 | \$2,900 | \$2,565 | \$2,765 | | \$1,745 | \$1,945 | |



Appendix Table A-3: Adjusted EBITDA and FCFbG Guidance Reconciliation for Asset Sales: The following table summarizes the calculation of Adjusted EBITDA providing reconciliation to net income:

| (\$ millions) | Asset to be Divested |
|---------------------------------------------------------------------------------|-------------------------|
| Net (loss)/income | 240 |
| Plus: | |
| Income tax | 20 |
| Interest expense, net | 400 |
| Depreciation, Amortization, Contract Amortization, and ARO Expense | 710 |
| EBITDA | 1,370 |
| Adjustment to reflect NRG share of adjusted EBITDA in unconsolidated affiliates | 70 |
| Adjusted EBITDA | 1,440 |
| Interest payments | (380) |
| Collateral / working capital / other | (70) |
| Cash Flow from Operations | 990 |
| Maintenance capital expenditures, net | (50) |
| Distributions to non-controlling interests | (195) |
| Free Cash Flow before Growth - Consolidated | 745 |
| Less: Cash distributions to NRG (e.g. FCFbG at NRG-Level) | (325) |
| Free Cash Flow before Growth - Residual | 420 |



Appendix Table A-4: Expected Full Year 2017 Free Cash Flow before Growth Reconciliation for GenOn Energy, Inc., and NRG Yield (NYLD) / Other^{1:} The following table summarizes the calculation of Free Cash Flow before Growth and provides a reconciliation to Adjusted EBITDA

| (\$ millions) | 2017 FY | |
|----------------------------------------------------|---------|--------------|
| | GenOn | NYLD / Other |
| Adjusted EBITDA (ex. shared services) | 320 | 1,265 |
| Interest payments | (240) | (350) |
| Collateral / working capital / other | (125) | (143) |
| Cash Flow from Operations | (45) | 772 |
| Maintenance capital expenditures, net | (70) | (35) |
| Environmental capital expenditures, net | (15) | - |
| Distributions to NRG | - | (142) |
| Distributions to non-controlling interests | - | (175) |
| Free Cash Flow before Growth (ex. shared services) | (130) | 420 |



Appendix Table A-5: Expected Full Year 2017 Adjusted EBITDA Reconciliation for GenOn Energy, Inc., ROFO/ Other^{1,2}, and NRG Yield²

The following table summarizes the calculation of Adjusted EBITDA and provides a reconciliation to net (loss)/income

| (\$ millions) | Genon | ROFO/Other | NRG Yield |
|---------------------------------------------------------------------------------|-------|------------|------------------|
| Net (loss)/income | (161) | 53 | 140 |
| Plus: | | | |
| Income tax | - | (5) | 25 |
| Interest expense, net | 186 | 88 | 290 |
| Depreciation, Amortization, Contract Amortization, and ARO Expense | 133 | 198 | 381 |
| EBITDA | 158 | 334 | 836 |
| Adjustment to reflect NRG share of adjusted EBITDA in unconsolidated affiliates | - | (10) | 80 |
| Deactivation costs | 22 | - | - |
| Other non-recurring charges | - | - | 4 |
| Mark to market (MtM) losses on economic hedges | (50) | 21 | - |
| Plus: Operating lease expense | 112 | 21 | - |
| Adjusted EBITDAR | 242 | 366 | 920 ³ |
| Less: Operating lease expense | (112) | (21) | - |
| Adjusted EBITDA - Standalone | 130 | 345 | 920 |
| Shared services | 190 | | |
| Consolidated Adjusted EBITDA Contribution | 320 | | |

¹ Includes Aqua Caliente, Ivanpah, Midwest Generation, Capistrano, and other assets; ² In accordance with GAAP, restated to reflect impact of Utah Solar and NRG's 31% interest in Agua Caliente drop down to NRG Yield; ³ Guidance as of the NRG Yield 1Q 2017 earnings call